

**REVIEW OF BUSINESS PROPERTY  
MARKET ACTIVITY  
FOR  
SCOTTISH ENTERPRISE**

**Technical Appendix**



**SCOTTISH  
PROPERTY  
NETWORK**

**[www.scottishproperty.co.uk](http://www.scottishproperty.co.uk)**

**August 2004**

## Appendices

|                                    |  |
|------------------------------------|--|
| <a href="#"><u>Appendix 1a</u></a> | Total Industrial Stock   |
| <a href="#"><u>Appendix 2a</u></a> | Trend in Available Industrial Units by Size and Age                      |
| <a href="#"><u>Appendix 2b</u></a> | Trend in Available Industrial Floorspace by Size and Age                 |
| <a href="#"><u>Appendix 2c</u></a> | Trend in Take-up of Industrial Units by Size and Age                     |
| <a href="#"><u>Appendix 2d</u></a> | Trend in Take-up of Industrial Floorspace by Size and Age                |
| <a href="#"><u>Appendix 2e</u></a> | Trend in Year's Supply of Industrial Units by Size and Age               |
| <a href="#"><u>Appendix 2f</u></a> | Trend in Year's Supply of Industrial Floorspace by Size and Age          |
| <a href="#"><u>Appendix 3a</u></a> | Glasgow and Edinburgh City Office and Business Stock                     |
| <a href="#"><u>Appendix 4a</u></a> | Trend in Available Office and Business Units by Size and Age             |
| <a href="#"><u>Appendix 4b</u></a> | Trend in Available Office and Business Floorspace by Size and Age        |
| <a href="#"><u>Appendix 4c</u></a> | Trend in Take-up of Office and Business Units by Size and Age            |
| <a href="#"><u>Appendix 4d</u></a> | Trend in Take-up of Office and Business Floorspace by Size and Age       |
| <a href="#"><u>Appendix 4e</u></a> | Trend in Year's Supply of Office and Business Units by Size and Age      |
| <a href="#"><u>Appendix 4f</u></a> | Trend in Year's Supply of Office and Business Floorspace by Size and Age |
| <a href="#"><u>Appendix 5a</u></a> | SE Dumfries & Galloway, SE Borders Trend in Industrial Availability      |
| <a href="#"><u>Appendix 5b</u></a> | SE Dumfries & Galloway, SE Borders Trend in Industrial Take-up           |
| <a href="#"><u>Appendix 5c</u></a> | SE Dumfries & Galloway, SE Borders Trend in Industrial Year's Supply     |
| <a href="#"><u>Appendix 6d</u></a> | SE Dumfries & Galloway, SE Borders Trend in Office Availability          |
| <a href="#"><u>Appendix 6e</u></a> | SE Dumfries & Galloway, SE Borders Trend in Office Take-up               |
| <a href="#"><u>Appendix 6f</u></a> | SE Dumfries & Galloway, SE Borders Trend in Office Year's Supply         |
| <a href="#"><u>Appendix 7</u></a>  | Definitions and Explanation  |

These appendices should be read in conjunction with the Review of Business Property Market Activity (August 2004)

## INDUSTRIAL STOCK AT 31 MARCH 2004

| Area                          | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|-------------------------------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|                               |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Scotland <sup>1</sup>         | 20,694      | 43%                   | 24%     | 15%     | 18%   | 52%           | 25%    | 15%    | 2%        | 6%      |
| Ten LEC Area <sup>2</sup>     | 19,715      | 43%                   | 24%     | 15%     | 18%   | 52%           | 25%    | 15%    | 2%        | 6%      |
| Central Scotland <sup>3</sup> | 15,817      | 45%                   | 24%     | 14%     | 18%   | 55%           | 23%    | 15%    | 2%        | 6%      |
| Strathclyde <sup>4</sup>      | 10,225      | 44%                   | 24%     | 14%     | 18%   | 58%           | 22%    | 14%    | 1%        | 5%      |
| SE Ayrshire                   | 1,480       | 45%                   | 26%     | 13%     | 16%   | 62%           | 22%    | 10%    | 0%        | 5%      |
| SE Borders                    | 217         | 45%                   | 24%     | 16%     | 16%   | 57%           | 8%     | 15%    | 0%        | 20%     |
| SE Dunbartonshire             | 656         | 55%                   | 23%     | 12%     | 10%   | 51%           | 25%    | 23%    | 1%        | 1%      |
| SE Dumfries & Galloway        | 153         | 51%                   | 20%     | 16%     | 14%   | 39%           | 5%     | 24%    | 4%        | 29%     |
| SE Edin. & Lothian            | 2,794       | 43%                   | 24%     | 13%     | 20%   | 40%           | 32%    | 17%    | 3%        | 9%      |
| SE Fife                       | 1,471       | 48%                   | 20%     | 14%     | 17%   | 53%           | 20%    | 17%    | 2%        | 9%      |
| SE Forth Valley               | 1,327       | 48%                   | 26%     | 12%     | 14%   | 57%           | 20%    | 17%    | 4%        | 2%      |
| SE Glasgow                    | 2,699       | 42%                   | 26%     | 16%     | 16%   | 51%           | 25%    | 14%    | 2%        | 8%      |
| SE Grampian                   | 2,343       | 30%                   | 30%     | 19%     | 21%   | 37%           | 44%    | 12%    | 2%        | 6%      |
| SE Lanarkshire                | 4,003       | 44%                   | 22%     | 15%     | 20%   | 59%           | 22%    | 16%    | 1%        | 2%      |
| SE Renfrewshire               | 1,387       | 43%                   | 24%     | 13%     | 20%   | 69%           | 13%    | 8%     | 3%        | 6%      |
| SE Tayside                    | 1,555       | 41%                   | 24%     | 16%     | 19%   | 52%           | 18%    | 19%    | 3%        | 7%      |

| Area                          | Total Sq m | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|-------------------------------|------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|                               |            | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Scotland <sup>1</sup>         | 17,640,461 | 5%                    | 9%      | 12%     | 73%   | 60%           | 21%    | 12%    | 2%        | 6%      |
| Ten LEC Area <sup>2</sup>     | 17,114,196 | 5%                    | 9%      | 12%     | 74%   | 60%           | 21%    | 12%    | 2%        | 5%      |
| Central Scotland <sup>3</sup> | 13,954,390 | 5%                    | 9%      | 11%     | 75%   | 63%           | 18%    | 12%    | 2%        | 5%      |
| Strathclyde <sup>4</sup>      | 9,011,579  | 5%                    | 9%      | 11%     | 75%   | 66%           | 17%    | 11%    | 2%        | 4%      |
| SE Ayrshire                   | 1,153,819  | 6%                    | 10%     | 11%     | 72%   | 71%           | 16%    | 8%     | 0%        | 5%      |
| SE Borders                    | 126,786    | 8%                    | 14%     | 18%     | 60%   | 67%           | 5%     | 6%     | 1%        | 20%     |
| SE Dunbartonshire             | 457,790    | 8%                    | 10%     | 12%     | 70%   | 78%           | 13%    | 8%     | 1%        | 0%      |
| SE Dumfries & Galloway        | 108,343    | 7%                    | 9%      | 16%     | 67%   | 56%           | 10%    | 7%     | 3%        | 25%     |
| SE Edin. & Lothian            | 2,690,777  | 4%                    | 8%      | 10%     | 78%   | 52%           | 23%    | 14%    | 4%        | 7%      |
| SE Fife                       | 1,215,419  | 6%                    | 8%      | 13%     | 74%   | 63%           | 18%    | 13%    | 2%        | 5%      |
| SE Forth Valley               | 1,036,615  | 6%                    | 10%     | 11%     | 72%   | 67%           | 17%    | 10%    | 3%        | 3%      |
| SE Glasgow                    | 2,031,507  | 5%                    | 12%     | 15%     | 68%   | 59%           | 20%    | 9%     | 2%        | 10%     |
| SE Grampian                   | 1,865,083  | 4%                    | 12%     | 17%     | 67%   | 38%           | 47%    | 10%    | 1%        | 4%      |
| SE Lanarkshire                | 3,925,366  | 4%                    | 7%      | 10%     | 78%   | 65%           | 19%    | 13%    | 2%        | 2%      |
| SE Renfrewshire               | 1,443,097  | 4%                    | 7%      | 9%      | 80%   | 67%           | 9%     | 14%    | 4%        | 6%      |
| SE Tayside                    | 1,294,723  | 5%                    | 9%      | 14%     | 71%   | 60%           | 16%    | 14%    | 2%        | 8%      |

<sup>1</sup> Scotland figures are derived from the following areas: 10 LEC Area + Scottish Enterprise Dumfries & Galloway, Borders, Highlands & Islands Enterprise and Moray Badenoch & Strathspey

<sup>2</sup> Ten LEC figures are derived from the following areas: Central Scotland + Scottish Enterprise Grampian (SEGr) and Tayside (SET)

<sup>3</sup> Central Scotland figures are derived of the following areas: Strathclyde + Scottish Enterprise Forth Valley (SEFV), Fife (SEF) and Edinburgh & Lothian (SEEL).

<sup>4</sup> Strathclyde figures are derived from the following LEC areas: Scottish Enterprise - Ayrshire (SEA), Dunbartonshire (SED), Glasgow (SEGI), Lanarkshire (SEL) and Renfrewshire (SER).

TREND IN INDUSTRIAL AVAILABILITY (UNITS)

Scotland

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 2,135       | 37%                   | 23%     | 17%     | 24%   | 47%           | 27%    | 16%    | 5%        | 4%      |
| Mar-04 | 2,127       | 36%                   | 22%     | 17%     | 25%   | 46%           | 27%    | 17%    | 6%        | 4%      |
| Dec-03 | 2,152       | 38%                   | 21%     | 16%     | 25%   | 46%           | 26%    | 17%    | 6%        | 5%      |
| Sep-03 | 2,223       | 39%                   | 21%     | 16%     | 24%   | 47%           | 25%    | 17%    | 6%        | 5%      |
| Jun-03 | 2,215       | 38%                   | 22%     | 17%     | 24%   | 47%           | 27%    | 16%    | 6%        | 5%      |
| Mar-03 | 2,306       | 38%                   | 22%     | 17%     | 24%   | 47%           | 26%    | 16%    | 6%        | 5%      |
| Dec-02 | 2,209       | 39%                   | 22%     | 16%     | 23%   | 44%           | 24%    | 14%    | 5%        | 13%     |

Ten LEC Area

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1,971       | 35%                   | 23%     | 17%     | 25%   | 47%           | 28%    | 16%    | 5%        | 3%      |
| Mar-04 | 1,975       | 35%                   | 22%     | 17%     | 26%   | 47%           | 28%    | 17%    | 6%        | 3%      |
| Dec-03 | 1,990       | 37%                   | 21%     | 16%     | 25%   | 46%           | 27%    | 17%    | 6%        | 4%      |
| Sep-03 | 2,056       | 38%                   | 22%     | 16%     | 24%   | 47%           | 26%    | 17%    | 6%        | 4%      |
| Jun-03 | 2,051       | 37%                   | 22%     | 17%     | 24%   | 47%           | 27%    | 16%    | 6%        | 4%      |
| Mar-03 | 2,124       | 37%                   | 22%     | 17%     | 24%   | 47%           | 27%    | 15%    | 7%        | 5%      |
| Dec-02 | 2,001       | 38%                   | 22%     | 16%     | 24%   | 45%           | 25%    | 15%    | 5%        | 10%     |
| Sep-02 | 2,071       | 39%                   | 22%     | 17%     | 23%   | 45%           | 26%    | 14%    | 5%        | 11%     |
| Jun-02 | 2,163       | 39%                   | 23%     | 16%     | 22%   | 45%           | 26%    | 14%    | 5%        | 11%     |

Central Scotland

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1,541       | 35%                   | 22%     | 17%     | 26%   | 49%           | 26%    | 17%    | 5%        | 3%      |
| Mar-04 | 1,570       | 35%                   | 21%     | 16%     | 27%   | 49%           | 26%    | 17%    | 6%        | 3%      |
| Dec-03 | 1,599       | 38%                   | 20%     | 15%     | 27%   | 49%           | 25%    | 18%    | 6%        | 3%      |
| Sep-03 | 1,700       | 39%                   | 20%     | 15%     | 26%   | 49%           | 24%    | 18%    | 6%        | 3%      |
| Jun-03 | 1,688       | 37%                   | 21%     | 16%     | 26%   | 49%           | 25%    | 16%    | 6%        | 3%      |
| Mar-03 | 1,735       | 38%                   | 21%     | 16%     | 25%   | 49%           | 25%    | 15%    | 7%        | 4%      |
| Dec-02 | 1,615       | 39%                   | 21%     | 16%     | 24%   | 47%           | 23%    | 15%    | 6%        | 9%      |
| Sep-02 | 1,667       | 40%                   | 21%     | 16%     | 23%   | 47%           | 24%    | 14%    | 6%        | 9%      |
| Jun-02 | 1,729       | 40%                   | 22%     | 16%     | 22%   | 47%           | 25%    | 14%    | 5%        | 9%      |

Strathclyde

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1,095       | 37%                   | 22%     | 17%     | 24%   | 53%           | 25%    | 16%    | 3%        | 3%      |
| Mar-04 | 1,101       | 36%                   | 21%     | 17%     | 26%   | 53%           | 25%    | 17%    | 3%        | 2%      |
| Dec-03 | 1,100       | 37%                   | 22%     | 15%     | 26%   | 53%           | 24%    | 17%    | 3%        | 3%      |
| Sep-03 | 1,163       | 39%                   | 21%     | 15%     | 25%   | 53%           | 23%    | 18%    | 3%        | 3%      |
| Jun-03 | 1,151       | 37%                   | 22%     | 16%     | 25%   | 52%           | 25%    | 16%    | 3%        | 3%      |
| Mar-03 | 1,148       | 37%                   | 23%     | 16%     | 25%   | 52%           | 25%    | 15%    | 4%        | 4%      |
| Dec-02 | 1,073       | 38%                   | 23%     | 16%     | 23%   | 49%           | 23%    | 15%    | 4%        | 9%      |
| Sep-02 | 1,093       | 39%                   | 22%     | 16%     | 24%   | 49%           | 24%    | 14%    | 4%        | 9%      |
| Jun-02 | 1,148       | 38%                   | 23%     | 17%     | 22%   | 49%           | 23%    | 15%    | 3%        | 9%      |

Ayrshire

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 191         | 40%                   | 21%     | 15%     | 23%   | 62%           | 19%    | 14%    | 1%        | 4%      |
| Mar-04 | 202         | 43%                   | 20%     | 14%     | 23%   | 61%           | 22%    | 14%    | 1%        | 2%      |
| Dec-03 | 204         | 43%                   | 20%     | 13%     | 25%   | 58%           | 23%    | 16%    | 1%        | 2%      |
| Sep-03 | 208         | 43%                   | 22%     | 13%     | 23%   | 60%           | 20%    | 17%    | 1%        | 2%      |
| Jun-03 | 208         | 42%                   | 21%     | 14%     | 23%   | 60%           | 21%    | 13%    | 1%        | 5%      |
| Mar-03 | 207         | 44%                   | 22%     | 14%     | 21%   | 60%           | 19%    | 13%    | 2%        | 6%      |
| Dec-02 | 205         | 45%                   | 24%     | 11%     | 19%   | 56%           | 18%    | 15%    | 1%        | 11%     |
| Sep-02 | 210         | 47%                   | 22%     | 12%     | 18%   | 55%           | 19%    | 13%    | 1%        | 12%     |
| Jun-02 | 237         | 49%                   | 22%     | 12%     | 17%   | 50%           | 19%    | 16%    | 1%        | 14%     |

Dunbartonshire

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 84          | 33%                   | 26%     | 23%     | 18%   | 42%           | 27%    | 27%    | 2%        | 1%      |
| Mar-04 | 90          | 33%                   | 27%     | 21%     | 19%   | 40%           | 28%    | 29%    | 2%        | 1%      |
| Dec-03 | 92          | 37%                   | 25%     | 20%     | 18%   | 40%           | 26%    | 30%    | 2%        | 1%      |
| Sep-03 | 88          | 39%                   | 26%     | 17%     | 18%   | 41%           | 25%    | 32%    | 1%        | 1%      |
| Jun-03 | 76          | 33%                   | 29%     | 16%     | 22%   | 39%           | 25%    | 33%    | 1%        | 1%      |
| Mar-03 | 75          | 36%                   | 35%     | 11%     | 19%   | 31%           | 27%    | 40%    | 1%        | 1%      |
| Dec-02 | 62          | 34%                   | 35%     | 16%     | 15%   | 42%           | 18%    | 34%    | 2%        | 5%      |
| Sep-02 | 62          | 39%                   | 34%     | 13%     | 15%   | 44%           | 31%    | 19%    | 2%        | 5%      |
| Jun-02 | 66          | 30%                   | 38%     | 15%     | 17%   | 42%           | 27%    | 27%    | 2%        | 2%      |

## Edinburgh &amp; Lothian

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 241         | 24%                   | 26%     | 15%     | 34%   | 40%           | 31%    | 18%    | 10%       | 1%      |
| Mar-04 | 237         | 25%                   | 24%     | 15%     | 36%   | 42%           | 29%    | 16%    | 9%        | 3%      |
| Dec-03 | 242         | 26%                   | 19%     | 17%     | 38%   | 40%           | 33%    | 16%    | 9%        | 3%      |
| Sep-03 | 249         | 27%                   | 20%     | 18%     | 36%   | 41%           | 33%    | 14%    | 9%        | 4%      |
| Jun-03 | 239         | 23%                   | 23%     | 20%     | 34%   | 43%           | 31%    | 14%    | 10%       | 3%      |
| Mar-03 | 261         | 25%                   | 21%     | 22%     | 32%   | 44%           | 30%    | 13%    | 10%       | 2%      |
| Dec-02 | 272         | 32%                   | 19%     | 19%     | 30%   | 39%           | 29%    | 14%    | 10%       | 7%      |
| Sep-02 | 269         | 32%                   | 21%     | 19%     | 28%   | 39%           | 34%    | 10%    | 10%       | 7%      |
| Jun-02 | 280         | 36%                   | 23%     | 15%     | 26%   | 38%           | 38%    | 10%    | 7%        | 8%      |

## Fife

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 132         | 40%                   | 10%     | 18%     | 32%   | 43%           | 21%    | 22%    | 8%        | 5%      |
| Mar-04 | 143         | 38%                   | 12%     | 16%     | 34%   | 41%           | 22%    | 22%    | 9%        | 5%      |
| Dec-03 | 166         | 49%                   | 11%     | 14%     | 25%   | 43%           | 17%    | 24%    | 11%       | 5%      |
| Sep-03 | 184         | 52%                   | 11%     | 14%     | 22%   | 46%           | 18%    | 22%    | 10%       | 4%      |
| Jun-03 | 183         | 52%                   | 13%     | 11%     | 23%   | 49%           | 21%    | 21%    | 4%        | 5%      |
| Mar-03 | 196         | 51%                   | 16%     | 10%     | 22%   | 53%           | 19%    | 20%    | 4%        | 5%      |
| Dec-02 | 191         | 53%                   | 17%     | 12%     | 18%   | 58%           | 14%    | 17%    | 5%        | 6%      |
| Sep-02 | 206         | 52%                   | 18%     | 14%     | 16%   | 59%           | 16%    | 16%    | 4%        | 5%      |
| Jun-02 | 206         | 53%                   | 17%     | 12%     | 17%   | 56%           | 16%    | 17%    | 4%        | 6%      |

## Forth Valley

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 73          | 45%                   | 23%     | 12%     | 19%   | 29%           | 47%    | 8%     | 15%       | 1%      |
| Mar-04 | 89          | 48%                   | 21%     | 12%     | 18%   | 27%           | 37%    | 10%    | 24%       | 2%      |
| Dec-03 | 91          | 51%                   | 18%     | 14%     | 18%   | 30%           | 31%    | 13%    | 24%       | 2%      |
| Sep-03 | 104         | 47%                   | 23%     | 13%     | 16%   | 27%           | 30%    | 15%    | 26%       | 2%      |
| Jun-03 | 115         | 44%                   | 23%     | 15%     | 18%   | 23%           | 25%    | 13%    | 35%       | 3%      |
| Mar-03 | 130         | 47%                   | 18%     | 16%     | 18%   | 26%           | 25%    | 14%    | 31%       | 4%      |
| Dec-02 | 79          | 46%                   | 16%     | 18%     | 20%   | 28%           | 18%    | 14%    | 14%       | 27%     |
| Sep-02 | 99          | 47%                   | 18%     | 16%     | 18%   | 31%           | 20%    | 12%    | 13%       | 23%     |
| Jun-02 | 95          | 48%                   | 20%     | 16%     | 16%   | 31%           | 20%    | 13%    | 15%       | 22%     |

## Glasgow

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 303         | 38%                   | 24%     | 18%     | 20%   | 51%           | 27%    | 14%    | 3%        | 5%      |
| Mar-04 | 298         | 38%                   | 22%     | 19%     | 21%   | 51%           | 29%    | 14%    | 2%        | 3%      |
| Dec-03 | 286         | 44%                   | 20%     | 16%     | 20%   | 52%           | 28%    | 14%    | 3%        | 3%      |
| Sep-03 | 296         | 41%                   | 20%     | 18%     | 21%   | 52%           | 26%    | 14%    | 4%        | 3%      |
| Jun-03 | 311         | 41%                   | 22%     | 18%     | 20%   | 50%           | 28%    | 14%    | 4%        | 4%      |
| Mar-03 | 321         | 40%                   | 24%     | 16%     | 20%   | 50%           | 26%    | 13%    | 5%        | 5%      |
| Dec-02 | 306         | 39%                   | 24%     | 17%     | 21%   | 44%           | 30%    | 14%    | 5%        | 8%      |
| Sep-02 | 306         | 40%                   | 22%     | 17%     | 21%   | 44%           | 27%    | 14%    | 6%        | 9%      |
| Jun-02 | 331         | 40%                   | 23%     | 18%     | 19%   | 47%           | 27%    | 12%    | 4%        | 9%      |

## Grampian

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 262         | 32%                   | 32%     | 16%     | 19%   | 37%           | 40%    | 11%    | 5%        | 6%      |
| Mar-04 | 252         | 35%                   | 30%     | 17%     | 18%   | 35%           | 40%    | 14%    | 5%        | 5%      |
| Dec-03 | 246         | 33%                   | 28%     | 21%     | 17%   | 37%           | 41%    | 11%    | 6%        | 6%      |
| Sep-03 | 214         | 31%                   | 30%     | 21%     | 18%   | 36%           | 44%    | 11%    | 3%        | 6%      |
| Jun-03 | 218         | 33%                   | 27%     | 22%     | 18%   | 34%           | 43%    | 12%    | 5%        | 6%      |
| Mar-03 | 231         | 33%                   | 25%     | 21%     | 20%   | 35%           | 39%    | 14%    | 4%        | 7%      |
| Dec-02 | 236         | 31%                   | 28%     | 19%     | 21%   | 32%           | 40%    | 11%    | 2%        | 15%     |
| Sep-02 | 248         | 31%                   | 29%     | 20%     | 20%   | 30%           | 40%    | 11%    | 2%        | 17%     |
| Jun-02 | 246         | 31%                   | 29%     | 19%     | 21%   | 31%           | 40%    | 10%    | 2%        | 16%     |

Lanarkshire

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 341         | 38%                   | 20%     | 18%     | 24%   | 48%           | 27%    | 21%    | 2%        | 2%      |
| Mar-04 | 333         | 35%                   | 20%     | 18%     | 27%   | 48%           | 25%    | 23%    | 2%        | 2%      |
| Dec-03 | 352         | 33%                   | 24%     | 15%     | 28%   | 50%           | 24%    | 21%    | 3%        | 2%      |
| Sep-03 | 389         | 38%                   | 23%     | 14%     | 25%   | 49%           | 24%    | 23%    | 3%        | 2%      |
| Jun-03 | 361         | 35%                   | 22%     | 16%     | 27%   | 50%           | 26%    | 20%    | 3%        | 1%      |
| Mar-03 | 350         | 33%                   | 22%     | 17%     | 27%   | 49%           | 28%    | 18%    | 4%        | 2%      |
| Dec-02 | 326         | 38%                   | 20%     | 16%     | 26%   | 48%           | 24%    | 18%    | 5%        | 6%      |
| Sep-02 | 338         | 37%                   | 20%     | 17%     | 26%   | 49%           | 24%    | 17%    | 4%        | 6%      |
| Jun-02 | 335         | 36%                   | 21%     | 18%     | 25%   | 49%           | 25%    | 19%    | 2%        | 5%      |

Renfrewshire

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 176         | 28%                   | 20%     | 15%     | 36%   | 61%           | 20%    | 6%     | 10%       | 2%      |
| Mar-04 | 178         | 28%                   | 21%     | 14%     | 37%   | 63%           | 19%    | 7%     | 8%        | 2%      |
| Dec-03 | 166         | 29%                   | 19%     | 15%     | 37%   | 62%           | 16%    | 10%    | 8%        | 5%      |
| Sep-03 | 182         | 33%                   | 18%     | 15%     | 34%   | 59%           | 19%    | 8%     | 7%        | 8%      |
| Jun-03 | 195         | 34%                   | 18%     | 16%     | 31%   | 56%           | 25%    | 7%     | 6%        | 7%      |
| Mar-03 | 195         | 33%                   | 18%     | 16%     | 33%   | 59%           | 24%    | 7%     | 4%        | 6%      |
| Dec-02 | 174         | 28%                   | 22%     | 18%     | 32%   | 55%           | 20%    | 6%     | 5%        | 14%     |
| Sep-02 | 177         | 29%                   | 23%     | 16%     | 32%   | 52%           | 19%    | 7%     | 7%        | 15%     |
| Jun-02 | 179         | 28%                   | 23%     | 19%     | 30%   | 53%           | 17%    | 8%     | 7%        | 16%     |

Tayside

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 168         | 39%                   | 20%     | 19%     | 21%   | 50%           | 23%    | 18%    | 6%        | 4%      |
| Mar-04 | 153         | 39%                   | 21%     | 18%     | 22%   | 43%           | 26%    | 19%    | 8%        | 4%      |
| Dec-03 | 145         | 39%                   | 24%     | 17%     | 20%   | 39%           | 26%    | 17%    | 10%       | 8%      |
| Sep-03 | 142         | 32%                   | 29%     | 19%     | 20%   | 45%           | 25%    | 13%    | 10%       | 8%      |
| Jun-03 | 145         | 34%                   | 28%     | 19%     | 18%   | 45%           | 23%    | 15%    | 8%        | 8%      |
| Mar-03 | 158         | 33%                   | 26%     | 20%     | 22%   | 44%           | 23%    | 15%    | 8%        | 9%      |
| Dec-02 | 150         | 37%                   | 24%     | 15%     | 24%   | 37%           | 21%    | 16%    | 8%        | 18%     |
| Sep-02 | 156         | 38%                   | 21%     | 15%     | 25%   | 37%           | 19%    | 17%    | 8%        | 18%     |
| Jun-02 | 188         | 35%                   | 23%     | 15%     | 27%   | 41%           | 18%    | 16%    | 10%       | 16%     |

## TREND IN INDUSTRIAL AVAILABILITY (FLOORSPACE)

Appendix 2b

## Scotland

| Date   | Total<br>Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|--------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                    | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 2,265,643          | 4%                    | 7%      | 11%     | 78%   | 54%           | 20%    | 16%    | 7%        | 3%      |
| Mar-04 | 2,434,910          | 3%                    | 6%      | 10%     | 80%   | 55%           | 19%    | 17%    | 7%        | 3%      |
| Dec-03 | 2,412,134          | 3%                    | 6%      | 10%     | 80%   | 57%           | 18%    | 15%    | 7%        | 3%      |
| Sep-03 | 2,419,833          | 3%                    | 6%      | 11%     | 79%   | 57%           | 17%    | 15%    | 7%        | 4%      |
| Jun-03 | 2,413,029          | 3%                    | 7%      | 11%     | 79%   | 59%           | 18%    | 13%    | 7%        | 4%      |
| Mar-03 | 2,558,285          | 3%                    | 6%      | 11%     | 80%   | 59%           | 18%    | 12%    | 7%        | 5%      |
| Dec-02 | 2,324,771          | 4%                    | 7%      | 11%     | 79%   | 53%           | 17%    | 11%    | 8%        | 11%     |

## Ten LEC Area

| Date   | Total<br>Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|--------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                    | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 2,173,907          | 3%                    | 7%      | 11%     | 79%   | 53%           | 20%    | 17%    | 7%        | 3%      |
| Mar-04 | 2,343,515          | 3%                    | 6%      | 10%     | 81%   | 54%           | 19%    | 17%    | 7%        | 3%      |
| Dec-03 | 2,284,743          | 3%                    | 6%      | 10%     | 81%   | 56%           | 18%    | 15%    | 8%        | 3%      |
| Sep-03 | 2,311,103          | 3%                    | 6%      | 10%     | 80%   | 57%           | 18%    | 15%    | 7%        | 4%      |
| Jun-03 | 2,331,559          | 3%                    | 6%      | 11%     | 80%   | 58%           | 19%    | 13%    | 7%        | 3%      |
| Mar-03 | 2,431,772          | 3%                    | 6%      | 11%     | 80%   | 59%           | 18%    | 12%    | 7%        | 4%      |
| Dec-02 | 2,132,573          | 4%                    | 7%      | 11%     | 79%   | 53%           | 18%    | 11%    | 8%        | 9%      |
| Sep-02 | 2,171,848          | 4%                    | 7%      | 11%     | 78%   | 53%           | 19%    | 11%    | 8%        | 10%     |
| Jun-02 | 2,136,135          | 4%                    | 8%      | 11%     | 77%   | 52%           | 18%    | 11%    | 7%        | 11%     |

## Central Scotland

| Date   | Total<br>Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|--------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                    | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1,842,535          | 3%                    | 6%      | 10%     | 81%   | 54%           | 19%    | 17%    | 8%        | 2%      |
| Mar-04 | 2,050,421          | 3%                    | 5%      | 9%      | 83%   | 55%           | 18%    | 17%    | 7%        | 2%      |
| Dec-03 | 2,012,336          | 3%                    | 5%      | 9%      | 83%   | 58%           | 17%    | 15%    | 8%        | 2%      |
| Sep-03 | 2,046,741          | 3%                    | 6%      | 9%      | 82%   | 58%           | 16%    | 15%    | 8%        | 3%      |
| Jun-03 | 2,052,101          | 3%                    | 6%      | 10%     | 82%   | 60%           | 17%    | 13%    | 8%        | 2%      |
| Mar-03 | 2,102,780          | 3%                    | 6%      | 9%      | 82%   | 61%           | 16%    | 13%    | 8%        | 3%      |
| Dec-02 | 1,813,507          | 3%                    | 6%      | 10%     | 80%   | 56%           | 17%    | 11%    | 9%        | 8%      |
| Sep-02 | 1,840,795          | 4%                    | 6%      | 10%     | 80%   | 56%           | 17%    | 10%    | 9%        | 8%      |
| Jun-02 | 1,766,704          | 4%                    | 7%      | 11%     | 78%   | 54%           | 17%    | 11%    | 8%        | 10%     |

## Strathclyde

| Date   | Total<br>Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|--------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                    | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1,266,876          | 3%                    | 7%      | 11%     | 80%   | 59%           | 19%    | 14%    | 6%        | 2%      |
| Mar-04 | 1,390,611          | 3%                    | 6%      | 10%     | 82%   | 59%           | 18%    | 16%    | 5%        | 2%      |
| Dec-03 | 1,346,903          | 3%                    | 6%      | 9%      | 82%   | 64%           | 16%    | 13%    | 6%        | 2%      |
| Sep-03 | 1,391,910          | 3%                    | 6%      | 9%      | 82%   | 64%           | 15%    | 13%    | 5%        | 3%      |
| Jun-03 | 1,376,748          | 3%                    | 6%      | 10%     | 81%   | 67%           | 15%    | 10%    | 5%        | 3%      |
| Mar-03 | 1,388,606          | 3%                    | 6%      | 9%      | 81%   | 68%           | 14%    | 10%    | 5%        | 3%      |
| Dec-02 | 1,228,391          | 3%                    | 7%      | 10%     | 80%   | 62%           | 14%    | 10%    | 5%        | 9%      |
| Sep-02 | 1,223,181          | 4%                    | 7%      | 10%     | 80%   | 61%           | 15%    | 9%     | 6%        | 9%      |
| Jun-02 | 1,202,821          | 4%                    | 7%      | 11%     | 78%   | 59%           | 14%    | 11%    | 4%        | 12%     |

## Ayrshire

| Date   | Total<br>Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|--------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                    | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 214,782            | 4%                    | 6%      | 9%      | 81%   | 63%           | 27%    | 6%     | 1%        | 2%      |
| Mar-04 | 221,495            | 4%                    | 6%      | 9%      | 81%   | 63%           | 28%    | 7%     | 1%        | 2%      |
| Dec-03 | 255,124            | 3%                    | 5%      | 7%      | 85%   | 74%           | 17%    | 7%     | 1%        | 1%      |
| Sep-03 | 252,352            | 4%                    | 6%      | 7%      | 83%   | 71%           | 18%    | 9%     | 1%        | 1%      |
| Jun-03 | 255,983            | 3%                    | 6%      | 8%      | 83%   | 72%           | 17%    | 8%     | 2%        | 2%      |
| Mar-03 | 236,825            | 4%                    | 6%      | 8%      | 82%   | 76%           | 9%     | 7%     | 3%        | 5%      |
| Dec-02 | 210,232            | 4%                    | 8%      | 8%      | 80%   | 68%           | 11%    | 11%    | 2%        | 7%      |
| Sep-02 | 197,436            | 5%                    | 8%      | 9%      | 78%   | 71%           | 9%     | 12%    | 3%        | 5%      |
| Jun-02 | 201,733            | 6%                    | 8%      | 10%     | 76%   | 69%           | 8%     | 12%    | 3%        | 8%      |

## Dunbartonshire

| Date   | Total<br>Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|--------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                    | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 80,082             | 4%                    | 9%      | 17%     | 70%   | 65%           | 25%    | 7%     | 2%        | 1%      |
| Mar-04 | 130,666            | 2%                    | 6%      | 10%     | 81%   | 78%           | 15%    | 5%     | 1%        | 1%      |
| Dec-03 | 118,748            | 3%                    | 7%      | 11%     | 79%   | 76%           | 17%    | 5%     | 2%        | 1%      |
| Sep-03 | 115,480            | 4%                    | 7%      | 9%      | 80%   | 77%           | 16%    | 5%     | 1%        | 1%      |
| Jun-03 | 113,258            | 3%                    | 7%      | 8%      | 83%   | 78%           | 16%    | 5%     | 1%        | 0%      |
| Mar-03 | 107,277            | 3%                    | 8%      | 6%      | 83%   | 77%           | 16%    | 6%     | 1%        | 0%      |
| Dec-02 | 55,382             | 3%                    | 13%     | 13%     | 70%   | 67%           | 16%    | 11%    | 2%        | 5%      |
| Sep-02 | 36,657             | 6%                    | 20%     | 16%     | 59%   | 51%           | 32%    | 6%     | 3%        | 8%      |
| Jun-02 | 48,830             | 5%                    | 18%     | 14%     | 63%   | 57%           | 27%    | 9%     | 2%        | 6%      |

## Edinburgh &amp; Lothian

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 312,704             | 2%                    | 6%      | 8%      | 84%   | 49%           | 20%    | 17%    | 14%       | 1%      |
| Mar-04 | 372,345             | 2%                    | 5%      | 7%      | 87%   | 56%           | 17%    | 14%    | 12%       | 2%      |
| Dec-03 | 404,927             | 2%                    | 4%      | 7%      | 88%   | 53%           | 21%    | 13%    | 11%       | 2%      |
| Sep-03 | 398,778             | 2%                    | 4%      | 8%      | 87%   | 52%           | 20%    | 13%    | 12%       | 3%      |
| Jun-03 | 393,718             | 1%                    | 4%      | 9%      | 85%   | 53%           | 21%    | 13%    | 12%       | 1%      |
| Mar-03 | 418,264             | 2%                    | 4%      | 10%     | 85%   | 55%           | 21%    | 10%    | 12%       | 1%      |
| Dec-02 | 349,758             | 3%                    | 5%      | 10%     | 82%   | 46%           | 23%    | 13%    | 15%       | 3%      |
| Sep-02 | 380,065             | 2%                    | 5%      | 10%     | 83%   | 47%           | 25%    | 11%    | 14%       | 3%      |
| Jun-02 | 337,126             | 3%                    | 6%      | 9%      | 82%   | 48%           | 25%    | 11%    | 13%       | 4%      |

## Fife

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 214,676             | 3%                    | 2%      | 8%      | 87%   | 45%           | 13%    | 35%    | 5%        | 3%      |
| Mar-04 | 233,951             | 2%                    | 2%      | 7%      | 88%   | 43%           | 15%    | 32%    | 8%        | 2%      |
| Dec-03 | 206,765             | 3%                    | 3%      | 8%      | 85%   | 43%           | 11%    | 36%    | 7%        | 3%      |
| Sep-03 | 197,391             | 4%                    | 3%      | 9%      | 83%   | 39%           | 13%    | 38%    | 8%        | 3%      |
| Jun-03 | 199,627             | 4%                    | 4%      | 8%      | 85%   | 41%           | 14%    | 34%    | 6%        | 4%      |
| Mar-03 | 203,888             | 4%                    | 5%      | 7%      | 84%   | 40%           | 14%    | 36%    | 5%        | 6%      |
| Dec-02 | 147,172             | 5%                    | 7%      | 11%     | 77%   | 44%           | 16%    | 23%    | 10%       | 6%      |
| Sep-02 | 144,719             | 5%                    | 8%      | 15%     | 72%   | 47%           | 18%    | 21%    | 8%        | 6%      |
| Jun-02 | 153,756             | 6%                    | 8%      | 12%     | 75%   | 48%           | 17%    | 20%    | 7%        | 8%      |

## Forth Valley

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 48,279              | 7%                    | 12%     | 14%     | 68%   | 19%           | 39%    | 9%     | 33%       | 0%      |
| Mar-04 | 53,514              | 8%                    | 12%     | 17%     | 64%   | 15%           | 32%    | 4%     | 49%       | 0%      |
| Dec-03 | 53,742              | 9%                    | 10%     | 20%     | 62%   | 15%           | 30%    | 5%     | 49%       | 1%      |
| Sep-03 | 58,662              | 8%                    | 14%     | 20%     | 58%   | 15%           | 30%    | 6%     | 49%       | 1%      |
| Jun-03 | 94,188              | 5%                    | 9%      | 14%     | 71%   | 26%           | 32%    | 4%     | 37%       | 1%      |
| Mar-03 | 104,202             | 6%                    | 7%      | 16%     | 71%   | 27%           | 30%    | 8%     | 33%       | 2%      |
| Dec-02 | 100,366             | 4%                    | 4%      | 10%     | 82%   | 23%           | 30%    | 7%     | 34%       | 6%      |
| Sep-02 | 105,010             | 4%                    | 5%      | 11%     | 79%   | 26%           | 29%    | 7%     | 31%       | 7%      |
| Jun-02 | 85,180              | 6%                    | 7%      | 13%     | 75%   | 12%           | 34%    | 8%     | 38%       | 8%      |

## Glasgow

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 248,936             | 4%                    | 10%     | 17%     | 69%   | 61%           | 17%    | 11%    | 5%        | 6%      |
| Mar-04 | 249,699             | 4%                    | 9%      | 17%     | 70%   | 59%           | 19%    | 11%    | 5%        | 6%      |
| Dec-03 | 228,802             | 5%                    | 8%      | 15%     | 72%   | 62%           | 17%    | 9%     | 8%        | 4%      |
| Sep-03 | 275,288             | 4%                    | 7%      | 15%     | 75%   | 60%           | 18%    | 11%    | 7%        | 3%      |
| Jun-03 | 276,677             | 4%                    | 8%      | 15%     | 73%   | 61%           | 19%    | 11%    | 5%        | 4%      |
| Mar-03 | 295,228             | 4%                    | 9%      | 13%     | 75%   | 61%           | 18%    | 12%    | 5%        | 5%      |
| Dec-02 | 308,097             | 4%                    | 8%      | 12%     | 76%   | 54%           | 20%    | 11%    | 4%        | 10%     |
| Sep-02 | 306,398             | 4%                    | 7%      | 12%     | 76%   | 54%           | 20%    | 11%    | 4%        | 12%     |
| Jun-02 | 295,179             | 4%                    | 8%      | 14%     | 73%   | 53%           | 17%    | 14%    | 1%        | 14%     |

## Grampian

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 168,897             | 6%                    | 15%     | 18%     | 61%   | 39%           | 40%    | 9%     | 5%        | 8%      |
| Mar-04 | 154,031             | 7%                    | 15%     | 19%     | 59%   | 40%           | 42%    | 7%     | 2%        | 8%      |
| Dec-03 | 146,517             | 7%                    | 14%     | 25%     | 54%   | 42%           | 43%    | 5%     | 3%        | 8%      |
| Sep-03 | 132,844             | 6%                    | 16%     | 24%     | 54%   | 43%           | 47%    | 4%     | 0%        | 6%      |
| Jun-03 | 136,559             | 7%                    | 14%     | 25%     | 55%   | 41%           | 48%    | 5%     | 1%        | 6%      |
| Mar-03 | 176,873             | 5%                    | 10%     | 20%     | 64%   | 37%           | 52%    | 4%     | 1%        | 7%      |
| Dec-02 | 173,271             | 5%                    | 12%     | 18%     | 64%   | 35%           | 44%    | 5%     | 1%        | 15%     |
| Sep-02 | 179,252             | 5%                    | 13%     | 20%     | 62%   | 35%           | 44%    | 4%     | 1%        | 16%     |
| Jun-02 | 181,446             | 5%                    | 13%     | 18%     | 65%   | 34%           | 43%    | 4%     | 2%        | 17%     |

Lanarkshire

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 461,736             | 3%                    | 5%      | 9%      | 83%   | 54%           | 18%    | 23%    | 4%        | 1%      |
| Mar-04 | 476,134             | 2%                    | 5%      | 9%      | 84%   | 51%           | 18%    | 26%    | 4%        | 1%      |
| Dec-03 | 452,782             | 3%                    | 6%      | 8%      | 83%   | 59%           | 16%    | 17%    | 6%        | 1%      |
| Sep-03 | 439,700             | 3%                    | 7%      | 9%      | 81%   | 64%           | 14%    | 16%    | 5%        | 1%      |
| Jun-03 | 450,567             | 3%                    | 6%      | 9%      | 82%   | 68%           | 13%    | 13%    | 5%        | 0%      |
| Mar-03 | 452,942             | 3%                    | 6%      | 9%      | 82%   | 67%           | 14%    | 13%    | 5%        | 1%      |
| Dec-02 | 363,078             | 4%                    | 6%      | 9%      | 81%   | 61%           | 15%    | 12%    | 6%        | 5%      |
| Sep-02 | 376,004             | 4%                    | 6%      | 10%     | 80%   | 61%           | 16%    | 12%    | 6%        | 5%      |
| Jun-02 | 374,378             | 4%                    | 6%      | 11%     | 79%   | 58%           | 15%    | 13%    | 4%        | 11%     |

Renfrewshire

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 261,340             | 2%                    | 5%      | 8%      | 85%   | 61%           | 15%    | 10%    | 12%       | 1%      |
| Mar-04 | 312,617             | 2%                    | 5%      | 6%      | 88%   | 60%           | 13%    | 17%    | 9%        | 1%      |
| Dec-03 | 291,447             | 2%                    | 4%      | 6%      | 88%   | 58%           | 12%    | 18%    | 10%       | 2%      |
| Sep-03 | 309,090             | 2%                    | 4%      | 6%      | 88%   | 58%           | 10%    | 17%    | 9%        | 6%      |
| Jun-03 | 280,263             | 2%                    | 5%      | 8%      | 85%   | 62%           | 13%    | 9%     | 10%       | 7%      |
| Mar-03 | 296,334             | 2%                    | 5%      | 7%      | 86%   | 68%           | 11%    | 8%     | 7%        | 6%      |
| Dec-02 | 291,602             | 2%                    | 5%      | 8%      | 86%   | 64%           | 9%     | 4%     | 8%        | 15%     |
| Sep-02 | 306,686             | 2%                    | 5%      | 7%      | 87%   | 63%           | 9%     | 4%     | 10%       | 14%     |
| Jun-02 | 282,701             | 2%                    | 5%      | 9%      | 84%   | 61%           | 10%    | 4%     | 10%       | 16%     |

Tayside

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 162,475             | 4%                    | 6%      | 14%     | 75%   | 54%           | 12%    | 23%    | 6%        | 6%      |
| Mar-04 | 139,063             | 4%                    | 7%      | 15%     | 74%   | 49%           | 15%    | 26%    | 3%        | 6%      |
| Dec-03 | 125,890             | 5%                    | 9%      | 15%     | 71%   | 45%           | 14%    | 24%    | 3%        | 14%     |
| Sep-03 | 131,518             | 3%                    | 10%     | 15%     | 71%   | 45%           | 14%    | 22%    | 3%        | 15%     |
| Jun-03 | 130,719             | 4%                    | 10%     | 16%     | 70%   | 46%           | 13%    | 23%    | 3%        | 15%     |
| Mar-03 | 152,119             | 3%                    | 9%      | 14%     | 74%   | 49%           | 14%    | 20%    | 3%        | 14%     |
| Dec-02 | 145,795             | 4%                    | 8%      | 11%     | 77%   | 43%           | 11%    | 18%    | 2%        | 25%     |
| Sep-02 | 151,801             | 4%                    | 7%      | 11%     | 78%   | 43%           | 10%    | 18%    | 2%        | 27%     |
| Jun-02 | 187,985             | 4%                    | 8%      | 11%     | 78%   | 52%           | 9%     | 16%    | 5%        | 19%     |

TREND IN INDUSTRIAL TAKE-UP (UNITS)

The figures shown here represent the trend in take-up as directly monitored by SPN through contact with marketing agents in monitoring availability. This excludes transaction information derived from other sources such as the Sasine and Land Registers.

Scotland

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1,135       | 56%                   | 22%     | 11%     | 11%   | 42%           | 26%    | 22%    | 6%        | 4%      |
| Mar-04 | 1,177       | 53%                   | 22%     | 12%     | 12%   | 41%           | 27%    | 21%    | 6%        | 4%      |
| Dec-03 | 1,145       | 54%                   | 23%     | 12%     | 11%   | 41%           | 28%    | 19%    | 7%        | 5%      |
| Sep-03 | 1,088       | 54%                   | 24%     | 11%     | 11%   | 40%           | 28%    | 19%    | 7%        | 6%      |
| Jun-03 | 1,070       | 53%                   | 24%     | 11%     | 12%   | 41%           | 27%    | 19%    | 6%        | 6%      |
| Mar-03 | 1,187       | 53%                   | 25%     | 11%     | 11%   | 41%           | 26%    | 19%    | 6%        | 7%      |
| Dec-02 | 1,201       | 53%                   | 23%     | 11%     | 12%   | 39%           | 25%    | 18%    | 6%        | 12%     |

Ten LEC Area

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1,035       | 55%                   | 22%     | 12%     | 11%   | 43%           | 27%    | 21%    | 6%        | 3%      |
| Mar-04 | 1,073       | 52%                   | 22%     | 13%     | 13%   | 42%           | 28%    | 20%    | 7%        | 3%      |
| Dec-03 | 1,048       | 54%                   | 23%     | 12%     | 11%   | 41%           | 29%    | 19%    | 7%        | 4%      |
| Sep-03 | 994         | 54%                   | 24%     | 11%     | 11%   | 41%           | 28%    | 19%    | 8%        | 4%      |
| Jun-03 | 979         | 52%                   | 24%     | 11%     | 12%   | 42%           | 28%    | 18%    | 7%        | 5%      |
| Mar-03 | 1,084       | 53%                   | 26%     | 11%     | 11%   | 42%           | 26%    | 19%    | 7%        | 6%      |
| Dec-02 | 1,099       | 53%                   | 23%     | 11%     | 13%   | 41%           | 25%    | 19%    | 6%        | 8%      |

Central Scotland

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 879         | 57%                   | 21%     | 11%     | 11%   | 44%           | 27%    | 22%    | 5%        | 2%      |
| Mar-04 | 927         | 54%                   | 21%     | 12%     | 13%   | 42%           | 28%    | 21%    | 6%        | 2%      |
| Dec-03 | 913         | 55%                   | 23%     | 12%     | 11%   | 42%           | 29%    | 20%    | 6%        | 4%      |
| Sep-03 | 858         | 55%                   | 24%     | 11%     | 10%   | 42%           | 28%    | 18%    | 7%        | 4%      |
| Jun-03 | 837         | 54%                   | 23%     | 11%     | 12%   | 44%           | 28%    | 18%    | 5%        | 5%      |
| Mar-03 | 901         | 54%                   | 25%     | 10%     | 10%   | 44%           | 27%    | 18%    | 5%        | 6%      |
| Dec-02 | 916         | 54%                   | 23%     | 11%     | 12%   | 42%           | 25%    | 19%    | 6%        | 8%      |

Strathclyde

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 574         | 55%                   | 21%     | 12%     | 12%   | 49%           | 25%    | 21%    | 4%        | 1%      |
| Mar-04 | 611         | 52%                   | 23%     | 12%     | 13%   | 45%           | 28%    | 20%    | 5%        | 2%      |
| Dec-03 | 610         | 53%                   | 24%     | 13%     | 11%   | 44%           | 28%    | 20%    | 5%        | 3%      |
| Sep-03 | 563         | 53%                   | 26%     | 11%     | 10%   | 46%           | 27%    | 19%    | 5%        | 3%      |
| Jun-03 | 535         | 53%                   | 24%     | 11%     | 11%   | 46%           | 25%    | 19%    | 5%        | 5%      |
| Mar-03 | 590         | 54%                   | 25%     | 11%     | 10%   | 46%           | 23%    | 20%    | 5%        | 5%      |
| Dec-02 | 594         | 55%                   | 21%     | 12%     | 12%   | 44%           | 22%    | 21%    | 5%        | 8%      |

Ayrshire

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 101         | 60%                   | 25%     | 11%     | 4%    | 50%           | 35%    | 12%    | 1%        | 2%      |
| Mar-04 | 101         | 63%                   | 25%     | 8%      | 4%    | 56%           | 29%    | 13%    | 1%        | 1%      |
| Dec-03 | 106         | 67%                   | 22%     | 7%      | 5%    | 59%           | 24%    | 15%    | 1%        | 1%      |
| Sep-03 | 98          | 67%                   | 21%     | 6%      | 5%    | 56%           | 28%    | 13%    | 1%        | 2%      |
| Jun-03 | 101         | 57%                   | 26%     | 9%      | 8%    | 47%           | 31%    | 13%    | 1%        | 9%      |
| Mar-03 | 120         | 58%                   | 23%     | 11%     | 8%    | 38%           | 32%    | 23%    | 0%        | 8%      |
| Dec-02 | 104         | 58%                   | 18%     | 13%     | 12%   | 38%           | 31%    | 21%    | 0%        | 10%     |

Dunbartonshire

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 31          | 68%                   | 29%     | 3%      | 0%    | 35%           | 19%    | 39%    | 6%        | 0%      |
| Mar-04 | 33          | 64%                   | 33%     | 3%      | 0%    | 24%           | 18%    | 52%    | 6%        | 0%      |
| Dec-03 | 33          | 67%                   | 30%     | 0%      | 3%    | 24%           | 12%    | 52%    | 6%        | 6%      |
| Sep-03 | 31          | 68%                   | 26%     | 3%      | 3%    | 23%           | 19%    | 45%    | 6%        | 6%      |
| Jun-03 | 38          | 79%                   | 16%     | 3%      | 3%    | 34%           | 16%    | 45%    | 0%        | 5%      |
| Mar-03 | 42          | 74%                   | 17%     | 2%      | 7%    | 43%           | 21%    | 31%    | 0%        | 5%      |
| Dec-02 | 42          | 74%                   | 17%     | 5%      | 5%    | 43%           | 29%    | 29%    | 0%        | 0%      |

Edinburgh & Lothian

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 161         | 55%                   | 19%     | 15%     | 11%   | 33%           | 34%    | 24%    | 5%        | 4%      |
| Mar-04 | 165         | 48%                   | 19%     | 18%     | 15%   | 35%           | 34%    | 22%    | 7%        | 1%      |
| Dec-03 | 158         | 53%                   | 21%     | 15%     | 11%   | 32%           | 34%    | 19%    | 8%        | 7%      |
| Sep-03 | 154         | 53%                   | 23%     | 11%     | 14%   | 33%           | 34%    | 16%    | 9%        | 8%      |
| Jun-03 | 180         | 50%                   | 24%     | 11%     | 14%   | 37%           | 36%    | 13%    | 7%        | 7%      |
| Mar-03 | 191         | 50%                   | 29%     | 8%      | 12%   | 35%           | 38%    | 12%    | 6%        | 10%     |
| Dec-02 | 190         | 45%                   | 31%     | 9%      | 15%   | 31%           | 39%    | 11%    | 10%       | 8%      |

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 76          | 58%                   | 18%     | 8%      | 16%   | 38%           | 18%    | 32%    | 8%        | 4%      |
| Mar-04 | 67          | 60%                   | 21%     | 9%      | 10%   | 37%           | 22%    | 31%    | 7%        | 1%      |
| Dec-09 | 62          | 68%                   | 18%     | 3%      | 11%   | 48%           | 26%    | 19%    | 5%        | 2%      |
| Sep-09 | 61          | 69%                   | 18%     | 5%      | 8%    | 41%           | 28%    | 23%    | 5%        | 3%      |
| Jun-03 | 59          | 71%                   | 17%     | 3%      | 8%    | 46%           | 19%    | 27%    | 3%        | 5%      |
| Mar-03 | 61          | 67%                   | 20%     | 7%      | 7%    | 57%           | 18%    | 18%    | 0%        | 7%      |
| Dec-02 | 69          | 67%                   | 20%     | 7%      | 6%    | 57%           | 14%    | 22%    | 0%        | 7%      |

  

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 78          | 74%                   | 19%     | 4%      | 3%    | 40%           | 23%    | 18%    | 15%       | 4%      |
| Mar-04 | 84          | 71%                   | 17%     | 5%      | 7%    | 40%           | 26%    | 15%    | 15%       | 2%      |
| Dec-03 | 84          | 62%                   | 20%     | 10%     | 8%    | 36%           | 30%    | 17%    | 14%       | 4%      |
| Sep-03 | 81          | 63%                   | 19%     | 9%      | 10%   | 37%           | 28%    | 15%    | 15%       | 5%      |
| Jun-03 | 63          | 59%                   | 21%     | 11%     | 10%   | 41%           | 35%    | 16%    | 3%        | 5%      |
| Mar-03 | 60          | 55%                   | 25%     | 12%     | 8%    | 43%           | 32%    | 15%    | 5%        | 5%      |
| Dec-02 | 63          | 65%                   | 21%     | 5%      | 10%   | 38%           | 22%    | 19%    | 6%        | 14%     |

  

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 143         | 57%                   | 16%     | 15%     | 12%   | 48%           | 23%    | 22%    | 6%        | 1%      |
| Mar-04 | 156         | 50%                   | 21%     | 17%     | 12%   | 46%           | 22%    | 19%    | 9%        | 4%      |
| Dec-03 | 165         | 44%                   | 28%     | 17%     | 10%   | 38%           | 30%    | 16%    | 9%        | 6%      |
| Sep-03 | 166         | 47%                   | 32%     | 12%     | 9%    | 38%           | 30%    | 16%    | 8%        | 7%      |
| Jun-03 | 165         | 50%                   | 25%     | 15%     | 10%   | 39%           | 30%    | 14%    | 9%        | 8%      |
| Mar-03 | 189         | 51%                   | 27%     | 11%     | 11%   | 42%           | 26%    | 13%    | 8%        | 10%     |
| Dec-02 | 179         | 51%                   | 24%     | 13%     | 12%   | 42%           | 25%    | 15%    | 8%        | 9%      |

  

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 84          | 46%                   | 27%     | 18%     | 8%    | 33%           | 38%    | 15%    | 8%        | 5%      |
| Mar-04 | 78          | 42%                   | 24%     | 22%     | 12%   | 32%           | 41%    | 12%    | 9%        | 6%      |
| Dec-03 | 74          | 46%                   | 27%     | 18%     | 9%    | 28%           | 41%    | 12%    | 15%       | 4%      |
| Sep-03 | 81          | 42%                   | 26%     | 21%     | 11%   | 27%           | 38%    | 16%    | 14%       | 5%      |
| Jun-03 | 86          | 34%                   | 35%     | 19%     | 13%   | 29%           | 42%    | 13%    | 10%       | 6%      |
| Mar-03 | 105         | 43%                   | 32%     | 15%     | 10%   | 25%           | 38%    | 15%    | 15%       | 7%      |
| Dec-02 | 103         | 42%                   | 28%     | 17%     | 14%   | 28%           | 38%    | 18%    | 6%        | 10%     |

  

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 211         | 55%                   | 20%     | 9%      | 15%   | 44%           | 27%    | 26%    | 3%        | 0%      |
| Mar-04 | 229         | 53%                   | 23%     | 9%      | 15%   | 39%           | 32%    | 24%    | 3%        | 1%      |
| Dec-03 | 219         | 56%                   | 22%     | 11%     | 11%   | 41%           | 28%    | 26%    | 4%        | 2%      |
| Sep-03 | 192         | 55%                   | 23%     | 12%     | 9%    | 45%           | 26%    | 23%    | 4%        | 2%      |
| Jun-03 | 173         | 53%                   | 25%     | 10%     | 11%   | 50%           | 22%    | 23%    | 4%        | 1%      |
| Mar-03 | 176         | 53%                   | 24%     | 13%     | 10%   | 53%           | 18%    | 24%    | 5%        | 0%      |
| Dec-02 | 200         | 57%                   | 19%     | 11%     | 13%   | 48%           | 18%    | 25%    | 4%        | 6%      |

  

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 88          | 36%                   | 26%     | 19%     | 18%   | 58%           | 24%    | 11%    | 3%        | 3%      |
| Mar-04 | 92          | 38%                   | 21%     | 17%     | 24%   | 52%           | 30%    | 11%    | 3%        | 3%      |
| Dec-03 | 87          | 38%                   | 21%     | 20%     | 22%   | 54%           | 32%    | 8%     | 3%        | 2%      |
| Sep-03 | 76          | 34%                   | 24%     | 18%     | 24%   | 59%           | 25%    | 11%    | 5%        | 0%      |
| Jun-03 | 58          | 40%                   | 21%     | 14%     | 26%   | 59%           | 17%    | 14%    | 9%        | 2%      |
| Mar-03 | 63          | 43%                   | 29%     | 13%     | 16%   | 59%           | 11%    | 17%    | 11%       | 2%      |
| Dec-02 | 69          | 43%                   | 25%     | 20%     | 12%   | 51%           | 9%     | 19%    | 12%       | 10%     |

  

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 72          | 49%                   | 31%     | 8%      | 13%   | 46%           | 15%    | 15%    | 15%       | 8%      |
| Mar-04 | 68          | 43%                   | 29%     | 13%     | 15%   | 51%           | 12%    | 18%    | 10%       | 9%      |
| Dec-03 | 61          | 48%                   | 25%     | 11%     | 16%   | 48%           | 21%    | 21%    | 7%        | 3%      |
| Sep-03 | 54          | 52%                   | 26%     | 11%     | 11%   | 37%           | 19%    | 26%    | 13%       | 6%      |
| Jun-03 | 56          | 54%                   | 18%     | 11%     | 18%   | 38%           | 9%     | 29%    | 20%       | 5%      |
| Mar-03 | 78          | 53%                   | 22%     | 8%      | 18%   | 38%           | 8%     | 31%    | 17%       | 6%      |
| Dec-02 | 80          | 48%                   | 20%     | 11%     | 21%   | 45%           | 9%     | 26%    | 13%       | 8%      |

**TREND IN INDUSTRIAL TAKE-UP (FLOORSPACE)**

The figures shown here represent the trend in take-up as directly monitored by SPN through contact with marketing agents in monitoring availability. This excludes transaction information derived from other sources such as the Sasine and Land Registers.

Scotland

| Date   | Total Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-----------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                 | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 578,563         | 10%                   | 14%     | 15%     | 61%   | 46%           | 19%    | 25%    | 7%        | 3%      |
| Mar-04 | 655,856         | 9%                    | 13%     | 15%     | 63%   | 51%           | 20%    | 17%    | 9%        | 4%      |
| Dec-03 | 581,351         | 10%                   | 15%     | 16%     | 59%   | 51%           | 23%    | 12%    | 7%        | 6%      |
| Sep-03 | 544,916         | 11%                   | 15%     | 15%     | 59%   | 52%           | 24%    | 10%    | 8%        | 5%      |
| Jun-03 | 574,582         | 10%                   | 14%     | 14%     | 62%   | 52%           | 23%    | 11%    | 8%        | 6%      |
| Mar-03 | 603,024         | 10%                   | 16%     | 14%     | 60%   | 51%           | 21%    | 13%    | 6%        | 9%      |
| Dec-02 | 684,245         | 9%                    | 13%     | 13%     | 64%   | 46%           | 18%    | 14%    | 7%        | 15%     |

Ten LEC Area

| Date   | Total Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-----------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                 | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 535,897         | 10%                   | 14%     | 15%     | 61%   | 46%           | 20%    | 24%    | 7%        | 3%      |
| Mar-04 | 599,103         | 9%                    | 13%     | 16%     | 62%   | 50%           | 21%    | 16%    | 10%       | 3%      |
| Dec-03 | 531,437         | 10%                   | 15%     | 16%     | 59%   | 50%           | 24%    | 12%    | 8%        | 6%      |
| Sep-03 | 496,908         | 11%                   | 15%     | 16%     | 58%   | 51%           | 26%    | 9%     | 9%        | 5%      |
| Jun-03 | 530,581         | 10%                   | 14%     | 14%     | 62%   | 52%           | 24%    | 10%    | 8%        | 7%      |
| Mar-03 | 557,724         | 10%                   | 16%     | 14%     | 60%   | 52%           | 22%    | 12%    | 6%        | 8%      |
| Dec-02 | 629,541         | 9%                    | 13%     | 14%     | 64%   | 49%           | 19%    | 15%    | 8%        | 10%     |

Central Scotland

| Date   | Total Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-----------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                 | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 476,052         | 10%                   | 13%     | 14%     | 63%   | 45%           | 19%    | 26%    | 7%        | 2%      |
| Mar-04 | 530,416         | 9%                    | 12%     | 15%     | 64%   | 49%           | 21%    | 17%    | 10%       | 2%      |
| Dec-03 | 460,354         | 10%                   | 14%     | 16%     | 59%   | 51%           | 22%    | 13%    | 8%        | 6%      |
| Sep-03 | 420,574         | 11%                   | 16%     | 15%     | 58%   | 53%           | 24%    | 10%    | 9%        | 4%      |
| Jun-03 | 437,181         | 10%                   | 14%     | 14%     | 62%   | 54%           | 22%    | 11%    | 7%        | 6%      |
| Mar-03 | 443,871         | 11%                   | 16%     | 14%     | 59%   | 54%           | 20%    | 14%    | 5%        | 7%      |
| Dec-02 | 500,598         | 10%                   | 13%     | 14%     | 64%   | 48%           | 17%    | 16%    | 8%        | 10%     |

Strathclyde

| Date   | Total Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-----------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                 | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 334,876         | 9%                    | 12%     | 14%     | 65%   | 51%           | 14%    | 27%    | 6%        | 1%      |
| Mar-04 | 348,067         | 9%                    | 13%     | 14%     | 64%   | 55%           | 16%    | 16%    | 10%       | 2%      |
| Dec-03 | 323,433         | 10%                   | 15%     | 15%     | 60%   | 51%           | 22%    | 13%    | 8%        | 6%      |
| Sep-03 | 281,058         | 11%                   | 17%     | 15%     | 57%   | 53%           | 24%    | 10%    | 9%        | 4%      |
| Jun-03 | 287,254         | 11%                   | 15%     | 14%     | 61%   | 54%           | 22%    | 11%    | 7%        | 6%      |
| Mar-03 | 314,087         | 10%                   | 15%     | 14%     | 61%   | 54%           | 20%    | 14%    | 5%        | 7%      |
| Dec-02 | 334,865         | 10%                   | 11%     | 15%     | 64%   | 53%           | 12%    | 18%    | 7%        | 10%     |

Ayrshire

| Date   | Total Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-----------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                 | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 28,500          | 20%                   | 24%     | 26%     | 31%   | 45%           | 19%    | 32%    | 1%        | 3%      |
| Mar-04 | 26,827          | 22%                   | 25%     | 19%     | 34%   | 49%           | 16%    | 26%    | 9%        | 0%      |
| Dec-03 | 35,252          | 20%                   | 19%     | 13%     | 48%   | 64%           | 11%    | 18%    | 7%        | 1%      |
| Sep-03 | 31,352          | 23%                   | 20%     | 12%     | 45%   | 66%           | 14%    | 10%    | 7%        | 3%      |
| Jun-03 | 39,613          | 15%                   | 21%     | 14%     | 50%   | 61%           | 16%    | 9%     | 6%        | 8%      |
| Mar-03 | 52,968          | 13%                   | 16%     | 15%     | 56%   | 64%           | 14%    | 10%    | 0%        | 12%     |
| Dec-02 | 64,876          | 9%                    | 9%      | 13%     | 69%   | 58%           | 10%    | 18%    | 0%        | 15%     |

Dunbartonshire

| Date   | Total Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-----------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                 | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 5,587           | 39%                   | 51%     | 10%     | 0%    | 57%           | 14%    | 23%    | 6%        | 0%      |
| Mar-04 | 6,200           | 37%                   | 54%     | 9%      | 0%    | 41%           | 17%    | 37%    | 6%        | 0%      |
| Dec-03 | 8,178           | 27%                   | 39%     | 0%      | 34%   | 22%           | 9%     | 30%    | 4%        | 34%     |
| Sep-03 | 7,834           | 23%                   | 34%     | 8%      | 36%   | 26%           | 9%     | 25%    | 4%        | 36%     |
| Jun-03 | 7,932           | 34%                   | 23%     | 8%      | 35%   | 28%           | 8%     | 28%    | 0%        | 35%     |
| Mar-03 | 11,855          | 24%                   | 21%     | 5%      | 50%   | 31%           | 32%    | 13%    | 0%        | 24%     |
| Dec-02 | 9,965           | 28%                   | 25%     | 16%     | 31%   | 43%           | 42%    | 16%    | 0%        | 0%      |

Edinburgh & Lothian

| Date   | Total Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-----------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                 | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 82,395          | 9%                    | 12%     | 20%     | 59%   | 41%           | 17%    | 22%    | 13%       | 7%      |
| Mar-04 | 113,848         | 6%                    | 8%      | 18%     | 68%   | 49%           | 21%    | 15%    | 14%       | 1%      |
| Dec-03 | 86,452          | 9%                    | 11%     | 19%     | 61%   | 55%           | 24%    | 6%     | 13%       | 3%      |
| Sep-03 | 93,594          | 8%                    | 11%     | 12%     | 68%   | 52%           | 26%    | 4%     | 16%       | 2%      |
| Jun-03 | 108,309         | 8%                    | 12%     | 12%     | 67%   | 51%           | 28%    | 7%     | 12%       | 2%      |
| Mar-03 | 90,668          | 11%                   | 19%     | 12%     | 58%   | 39%           | 33%    | 13%    | 9%        | 6%      |
| Dec-02 | 123,943         | 7%                    | 15%     | 9%      | 70%   | 32%           | 33%    | 15%    | 13%       | 8%      |

Fife

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 48,042              | 7%                    | 10%     | 10%     | 73%   | 24%           | 32%    | 32%    | 11%       | 1%      |
| Mar-04 | 32,570              | 10%                   | 16%     | 15%     | 60%   | 21%           | 38%    | 35%    | 4%        | 1%      |
| Dec-03 | 22,470              | 13%                   | 17%     | 7%      | 62%   | 29%           | 55%    | 11%    | 5%        | 1%      |
| Sep-03 | 19,169              | 15%                   | 19%     | 14%     | 52%   | 19%           | 61%    | 12%    | 6%        | 2%      |
| Jun-03 | 18,557              | 17%                   | 17%     | 10%     | 56%   | 43%           | 29%    | 10%    | 1%        | 17%     |
| Mar-03 | 20,556              | 15%                   | 20%     | 16%     | 49%   | 66%           | 12%    | 5%     | 0%        | 17%     |
| Dec-02 | 24,805              | 14%                   | 19%     | 17%     | 50%   | 60%           | 17%    | 5%     | 0%        | 17%     |

Forth Valley

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 26,948              | 21%                   | 19%     | 8%      | 52%   | 16%           | 67%    | 9%     | 5%        | 3%      |
| Mar-04 | 35,931              | 17%                   | 13%     | 8%      | 62%   | 19%           | 52%    | 18%    | 9%        | 2%      |
| Dec-03 | 40,089              | 13%                   | 13%     | 14%     | 60%   | 20%           | 51%    | 18%    | 8%        | 3%      |
| Sep-03 | 38,933              | 12%                   | 10%     | 12%     | 65%   | 22%           | 50%    | 17%    | 8%        | 3%      |
| Jun-03 | 23,061              | 14%                   | 16%     | 21%     | 49%   | 37%           | 23%    | 29%    | 8%        | 3%      |
| Mar-03 | 18,857              | 15%                   | 23%     | 27%     | 36%   | 54%           | 23%    | 11%    | 8%        | 4%      |
| Dec-02 | 16,985              | 19%                   | 23%     | 14%     | 44%   | 51%           | 7%     | 16%    | 8%        | 18%     |

Glasgow

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 70,321              | 10%                   | 12%     | 22%     | 56%   | 45%           | 24%    | 21%    | 8%        | 1%      |
| Mar-04 | 87,322              | 8%                    | 13%     | 22%     | 56%   | 35%           | 20%    | 21%    | 19%       | 4%      |
| Dec-03 | 85,818              | 8%                    | 20%     | 22%     | 50%   | 33%           | 30%    | 19%    | 11%       | 7%      |
| Sep-03 | 78,029              | 10%                   | 24%     | 18%     | 48%   | 39%           | 34%    | 9%     | 9%        | 8%      |
| Jun-03 | 87,502              | 9%                    | 17%     | 19%     | 55%   | 42%           | 27%    | 9%     | 7%        | 15%     |
| Mar-03 | 110,364             | 8%                    | 15%     | 13%     | 65%   | 48%           | 23%    | 13%    | 4%        | 12%     |
| Dec-02 | 92,064              | 9%                    | 14%     | 17%     | 60%   | 52%           | 13%    | 16%    | 4%        | 15%     |

Grampian

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 32,339              | 13%                   | 24%     | 30%     | 33%   | 44%           | 43%    | 7%     | 2%        | 4%      |
| Mar-04 | 37,611              | 10%                   | 17%     | 31%     | 42%   | 46%           | 37%    | 4%     | 2%        | 12%     |
| Dec-03 | 34,012              | 11%                   | 20%     | 26%     | 42%   | 30%           | 47%    | 5%     | 7%        | 11%     |
| Sep-03 | 42,904              | 9%                    | 17%     | 27%     | 47%   | 34%           | 34%    | 7%     | 10%       | 14%     |
| Jun-03 | 48,335              | 7%                    | 22%     | 23%     | 48%   | 31%           | 42%    | 5%     | 9%        | 14%     |
| Mar-03 | 47,243              | 11%                   | 25%     | 24%     | 40%   | 30%           | 42%    | 9%     | 11%       | 8%      |
| Dec-02 | 54,788              | 9%                    | 19%     | 22%     | 50%   | 41%           | 40%    | 8%     | 2%        | 8%      |

Lanarkshire

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 132,495             | 9%                    | 11%     | 10%     | 70%   | 53%           | 14%    | 24%    | 9%        | 1%      |
| Mar-04 | 139,166             | 9%                    | 12%     | 10%     | 68%   | 57%           | 19%    | 14%    | 9%        | 2%      |
| Dec-03 | 111,593             | 11%                   | 13%     | 14%     | 61%   | 59%           | 20%    | 15%    | 5%        | 2%      |
| Sep-03 | 85,180              | 14%                   | 16%     | 18%     | 52%   | 56%           | 25%    | 12%    | 4%        | 2%      |
| Jun-03 | 84,236              | 13%                   | 16%     | 13%     | 57%   | 57%           | 21%    | 18%    | 3%        | 1%      |
| Mar-03 | 93,426              | 12%                   | 14%     | 16%     | 58%   | 64%           | 12%    | 21%    | 4%        | 0%      |
| Dec-02 | 123,249             | 11%                   | 9%      | 11%     | 68%   | 53%           | 10%    | 16%    | 15%       | 6%      |

Renfrewshire

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 99,646              | 3%                    | 8%      | 11%     | 78%   | 53%           | 7%     | 37%    | 1%        | 2%      |
| Mar-04 | 88,556              | 4%                    | 7%      | 12%     | 77%   | 75%           | 8%     | 10%    | 4%        | 2%      |
| Dec-03 | 82,592              | 4%                    | 7%      | 13%     | 76%   | 81%           | 7%     | 6%     | 6%        | 0%      |
| Sep-03 | 78,663              | 4%                    | 7%      | 12%     | 77%   | 79%           | 7%     | 6%     | 8%        | 0%      |
| Jun-03 | 67,974              | 3%                    | 6%      | 9%      | 82%   | 77%           | 9%     | 5%     | 9%        | 0%      |
| Mar-03 | 45,474              | 6%                    | 12%     | 13%     | 70%   | 70%           | 12%    | 8%     | 9%        | 1%      |
| Dec-02 | 44,711              | 7%                    | 12%     | 24%     | 57%   | 48%           | 14%    | 28%    | 6%        | 5%      |

Tayside

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 27,506              | 13%                   | 26%     | 14%     | 47%   | 63%           | 13%    | 8%     | 6%        | 11%     |
| Mar-04 | 31,076              | 9%                    | 21%     | 19%     | 51%   | 71%           | 7%     | 7%     | 6%        | 9%      |
| Dec-03 | 37,071              | 7%                    | 13%     | 12%     | 68%   | 53%           | 34%    | 3%     | 5%        | 6%      |
| Sep-03 | 31,315              | 7%                    | 14%     | 13%     | 65%   | 45%           | 39%    | 4%     | 5%        | 7%      |
| Jun-03 | 45,065              | 6%                    | 8%      | 10%     | 77%   | 52%           | 24%    | 3%     | 15%       | 5%      |
| Mar-03 | 66,610              | 5%                    | 9%      | 7%      | 79%   | 54%           | 16%    | 5%     | 10%       | 14%     |
| Dec-02 | 74,155              | 4%                    | 7%      | 9%      | 79%   | 62%           | 12%    | 6%     | 8%        | 12%     |

TREND IN INDUSTRIAL YEAR'S SUPPLY<sup>1</sup> (UNITS)

Appendix 2e

## Scotland

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1.68        | 1.16             | 1.67    | 2.31    | 3.27  | 1.83     | 1.73   | 1.40   | 1.48      | 1.43    |
| Mar-04 | 1.67        | 1.15             | 1.60    | 2.29    | 3.41  | 1.79     | 1.71   | 1.45   | 1.59      | 1.41    |
| Dec-03 | 1.69        | 1.23             | 1.54    | 2.25    | 3.41  | 1.79     | 1.69   | 1.49   | 1.72      | 1.59    |
| Sep-03 | 1.75        | 1.29             | 1.64    | 2.33    | 3.34  | 1.89     | 1.69   | 1.51   | 1.76      | 1.71    |
| Jun-03 | 1.74        | 1.25             | 1.65    | 2.41    | 3.34  | 1.87     | 1.77   | 1.43   | 1.77      | 1.68    |
| Mar-03 | 1.81        | 1.31             | 1.72    | 2.49    | 3.46  | 1.94     | 1.81   | 1.45   | 1.90      | 1.98    |

## Ten LEC Area

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1.70        | 1.15             | 1.69    | 2.36    | 3.30  | 1.81     | 1.79   | 1.45   | 1.47      | 1.42    |
| Mar-04 | 1.70        | 1.16             | 1.63    | 2.32    | 3.44  | 1.78     | 1.77   | 1.52   | 1.58      | 1.36    |
| Dec-03 | 1.72        | 1.23             | 1.58    | 2.28    | 3.40  | 1.79     | 1.73   | 1.53   | 1.75      | 1.55    |
| Sep-03 | 1.77        | 1.28             | 1.67    | 2.36    | 3.37  | 1.88     | 1.75   | 1.56   | 1.75      | 1.73    |
| Jun-03 | 1.77        | 1.25             | 1.69    | 2.45    | 3.35  | 1.86     | 1.81   | 1.47   | 1.80      | 1.83    |
| Mar-03 | 1.83        | 1.29             | 1.77    | 2.53    | 3.46  | 1.94     | 1.83   | 1.49   | 1.91      | 2.12    |
| Dec-02 | 1.72        | 1.26             | 1.67    | 2.29    | 3.17  | 1.74     | 1.61   | 1.35   | 1.50      | 4.45    |
| Sep-02 | 1.78        | 1.32             | 1.72    | 2.42    | 3.17  | 1.79     | 1.73   | 1.29   | 1.54      | 4.81    |
| Jun-02 | 1.86        | 1.39             | 1.87    | 2.46    | 3.22  | 1.87     | 1.81   | 1.40   | 1.42      | 5.05    |

## Central Scotland

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1.58        | 1.05             | 1.52    | 2.23    | 3.32  | 1.70     | 1.59   | 1.36   | 1.55      | 1.21    |
| Mar-04 | 1.61        | 1.07             | 1.50    | 2.23    | 3.53  | 1.73     | 1.59   | 1.41   | 1.68      | 1.18    |
| Dec-03 | 1.64        | 1.16             | 1.45    | 2.13    | 3.56  | 1.76     | 1.55   | 1.50   | 1.83      | 1.23    |
| Sep-03 | 1.74        | 1.28             | 1.56    | 2.27    | 3.56  | 1.87     | 1.61   | 1.60   | 1.99      | 1.50    |
| Jun-03 | 1.73        | 1.22             | 1.61    | 2.34    | 3.54  | 1.86     | 1.68   | 1.44   | 2.03      | 1.58    |
| Mar-03 | 1.78        | 1.25             | 1.71    | 2.39    | 3.56  | 1.92     | 1.71   | 1.43   | 2.16      | 1.79    |
| Dec-02 | 1.66        | 1.21             | 1.57    | 2.21    | 3.16  | 1.73     | 1.45   | 1.31   | 1.71      | 3.83    |
| Sep-02 | 1.71        | 1.27             | 1.62    | 2.32    | 3.15  | 1.79     | 1.57   | 1.21   | 1.75      | 4.13    |
| Jun-02 | 1.77        | 1.34             | 1.75    | 2.35    | 3.09  | 1.84     | 1.67   | 1.33   | 1.47      | 4.39    |

## Strathclyde

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1.69        | 1.18             | 1.65    | 2.32    | 3.30  | 1.86     | 1.72   | 1.40   | 1.31      | 1.40    |
| Mar-04 | 1.70        | 1.17             | 1.61    | 2.31    | 3.50  | 1.87     | 1.72   | 1.48   | 1.20      | 1.11    |
| Dec-03 | 1.70        | 1.21             | 1.63    | 2.05    | 3.52  | 1.87     | 1.65   | 1.52   | 1.31      | 1.19    |
| Sep-03 | 1.80        | 1.33             | 1.69    | 2.19    | 3.56  | 1.97     | 1.69   | 1.66   | 1.38      | 1.52    |
| Jun-03 | 1.78        | 1.27             | 1.71    | 2.27    | 3.55  | 1.93     | 1.83   | 1.45   | 1.38      | 1.64    |
| Mar-03 | 1.77        | 1.25             | 1.80    | 2.20    | 3.50  | 1.92     | 1.82   | 1.40   | 1.45      | 1.97    |
| Dec-02 | 1.66        | 1.19             | 1.70    | 2.08    | 3.12  | 1.69     | 1.58   | 1.30   | 1.52      | 3.78    |
| Sep-02 | 1.69        | 1.24             | 1.66    | 2.11    | 3.20  | 1.72     | 1.63   | 1.23   | 1.66      | 4.11    |
| Jun-02 | 1.77        | 1.30             | 1.81    | 2.35    | 3.14  | 1.80     | 1.70   | 1.39   | 1.31      | 4.48    |

## Ayrshire

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1.75        | 1.19             | 1.66    | 2.64    | 4.89  | 2.09     | 1.18   | 1.76   | 3.00      | 1.33    |
| Mar-04 | 1.85        | 1.35             | 1.62    | 2.55    | 5.22  | 2.18     | 1.40   | 1.83   | 6.00      | 0.83    |
| Dec-03 | 1.87        | 1.35             | 1.66    | 2.36    | 5.56  | 2.09     | 1.47   | 2.15   | 6.00      | 0.83    |
| Sep-03 | 1.90        | 1.39             | 1.82    | 2.36    | 5.22  | 2.20     | 1.34   | 2.28   | 6.00      | 0.83    |
| Jun-03 | 1.90        | 1.35             | 1.78    | 2.64    | 5.33  | 2.22     | 1.37   | 1.76   | 9.00      | 1.67    |
| Mar-03 | 1.89        | 1.41             | 1.82    | 2.55    | 4.78  | 2.20     | 1.28   | 1.70   | 12.00     | 2.17    |
| Dec-02 | 1.88        | 1.44             | 2.03    | 2.09    | 4.33  | 2.02     | 1.15   | 1.96   | 9.00      | 3.67    |
| Sep-02 | 1.92        | 1.53             | 1.91    | 2.36    | 4.22  | 2.04     | 1.24   | 1.83   | 9.00      | 4.17    |
| Jun-02 | 2.17        | 1.81             | 2.07    | 2.64    | 4.44  | 2.09     | 1.47   | 2.48   | 9.00      | 5.33    |

## Dunbartonshire

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 2.27        | 1.11             | 2.75    | 14.25   | 6.43  | 2.92     | 2.65   | 1.53   | 3.00      | 1.50    |
| Mar-04 | 2.43        | 1.18             | 3.00    | 14.25   | 7.29  | 3.00     | 2.88   | 1.73   | 3.00      | 1.50    |
| Dec-03 | 2.49        | 1.34             | 2.88    | 13.50   | 7.29  | 3.08     | 2.77   | 1.87   | 3.00      | 1.50    |
| Sep-03 | 2.38        | 1.34             | 2.88    | 11.25   | 6.86  | 3.00     | 2.54   | 1.87   | 1.50      | 1.50    |
| Jun-03 | 2.05        | 0.99             | 2.75    | 9.00    | 7.29  | 2.50     | 2.19   | 1.67   | 1.50      | 1.50    |
| Mar-03 | 2.03        | 1.07             | 3.25    | 6.00    | 6.00  | 1.92     | 2.31   | 2.00   | 1.50      | 1.50    |
| Dec-02 | 1.68        | 0.83             | 2.75    | 7.50    | 3.86  | 2.17     | 1.27   | 1.40   | 1.50      | 4.50    |
| Sep-02 | 1.68        | 0.95             | 2.63    | 6.00    | 3.86  | 2.25     | 2.19   | 0.80   | 1.50      | 4.50    |
| Jun-02 | 1.78        | 0.79             | 3.13    | 7.50    | 4.71  | 2.33     | 2.08   | 1.20   | 1.50      | 1.50    |

<sup>1</sup> Years Supply for each period is the availability expressed as a number of years potential average take-up

## Edinburgh &amp; Lothian

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1.29        | 0.63             | 1.39    | 1.64    | 3.19  | 1.47     | 1.12   | 1.40   | 1.57      | 0.33    |
| Mar-04 | 1.27        | 0.63             | 1.26    | 1.64    | 3.27  | 1.52     | 1.05   | 1.24   | 1.43      | 0.89    |
| Dec-03 | 1.29        | 0.66             | 1.01    | 1.91    | 3.54  | 1.48     | 1.20   | 1.21   | 1.37      | 0.78    |
| Sep-03 | 1.33        | 0.70             | 1.10    | 2.00    | 3.42  | 1.55     | 1.23   | 1.12   | 1.50      | 1.00    |
| Jun-03 | 1.28        | 0.59             | 1.19    | 2.18    | 3.15  | 1.58     | 1.11   | 1.09   | 1.50      | 0.67    |
| Mar-03 | 1.40        | 0.69             | 1.21    | 2.59    | 3.23  | 1.76     | 1.20   | 1.12   | 1.76      | 0.56    |
| Dec-02 | 1.45        | 0.93             | 1.15    | 2.32    | 3.15  | 1.64     | 1.21   | 1.21   | 1.83      | 2.11    |
| Sep-02 | 1.44        | 0.91             | 1.26    | 2.36    | 2.88  | 1.59     | 1.39   | 0.86   | 1.70      | 2.22    |
| Jun-02 | 1.50        | 1.07             | 1.43    | 1.86    | 2.85  | 1.64     | 1.59   | 0.86   | 1.30      | 2.33    |

## Fife

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 3.19        | 1.28             | 0.31    | 0.58    | 1.02  | 1.63     | 2.15   | 1.78   | 4.71      | 3.00    |
| Mar-04 | 2.07        | 1.33             | 1.24    | 4.06    | 5.76  | 1.69     | 2.46   | 1.96   | 5.57      | 3.00    |
| Dec-03 | 2.41        | 1.96             | 1.39    | 4.24    | 5.04  | 2.03     | 2.23   | 2.45   | 7.71      | 3.43    |
| Sep-03 | 2.67        | 2.32             | 1.54    | 4.59    | 4.92  | 2.43     | 2.54   | 2.45   | 7.71      | 3.43    |
| Jun-03 | 2.65        | 2.30             | 1.76    | 3.71    | 5.16  | 2.54     | 3.00   | 2.39   | 3.00      | 3.86    |
| Mar-03 | 2.84        | 2.42             | 2.34    | 3.53    | 5.28  | 2.94     | 2.85   | 2.39   | 3.43      | 3.86    |
| Dec-02 | 2.77        | 2.47             | 2.34    | 3.88    | 4.20  | 3.14     | 2.08   | 2.02   | 4.29      | 4.71    |
| Sep-02 | 2.99        | 2.61             | 2.71    | 4.94    | 3.96  | 3.46     | 2.54   | 2.02   | 3.43      | 4.71    |
| Jun-02 | 2.99        | 2.66             | 2.63    | 4.41    | 4.20  | 3.31     | 2.54   | 2.20   | 3.43      | 5.57    |

## Forth Valley

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1.01        | 0.74             | 1.21    | 1.35    | 2.00  | 0.69     | 1.85   | 0.42   | 1.43      | 0.60    |
| Mar-04 | 1.23        | 0.96             | 1.36    | 1.65    | 2.29  | 0.79     | 1.80   | 0.63   | 2.74      | 1.20    |
| Dec-03 | 1.26        | 1.03             | 1.14    | 1.95    | 2.29  | 0.89     | 1.53   | 0.84   | 2.87      | 1.20    |
| Sep-03 | 1.44        | 1.10             | 1.71    | 2.10    | 2.43  | 0.92     | 1.69   | 1.12   | 3.52      | 1.20    |
| Jun-03 | 1.60        | 1.14             | 1.86    | 2.55    | 3.14  | 0.89     | 1.64   | 1.05   | 5.22      | 2.40    |
| Mar-03 | 1.81        | 1.37             | 1.71    | 3.15    | 3.57  | 1.12     | 1.85   | 1.26   | 5.22      | 3.00    |
| Dec-02 | 1.11        | 0.81             | 0.93    | 2.10    | 2.43  | 0.73     | 0.82   | 0.77   | 1.43      | 12.60   |
| Sep-02 | 1.38        | 1.05             | 1.29    | 2.40    | 2.71  | 1.02     | 1.15   | 0.84   | 1.70      | 13.80   |
| Jun-02 | 1.33        | 1.03             | 1.36    | 2.25    | 2.29  | 0.96     | 1.09   | 0.84   | 1.83      | 12.60   |

## Glasgow

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1.51        | 1.12             | 1.49    | 1.84    | 3.10  | 1.75     | 1.71   | 1.11   | 0.81      | 1.00    |
| Mar-04 | 1.48        | 1.09             | 1.37    | 1.91    | 3.20  | 1.73     | 1.79   | 1.11   | 0.57      | 0.71    |
| Dec-03 | 1.42        | 1.22             | 1.18    | 1.53    | 2.90  | 1.69     | 1.67   | 1.01   | 0.73      | 0.64    |
| Sep-03 | 1.47        | 1.17             | 1.18    | 1.84    | 3.20  | 1.76     | 1.60   | 1.06   | 1.05      | 0.71    |
| Jun-03 | 1.55        | 1.22             | 1.37    | 1.91    | 3.15  | 1.78     | 1.79   | 1.11   | 1.05      | 0.86    |
| Mar-03 | 1.60        | 1.23             | 1.57    | 1.77    | 3.31  | 1.84     | 1.75   | 1.11   | 1.30      | 1.14    |
| Dec-02 | 1.52        | 1.16             | 1.47    | 1.74    | 3.25  | 1.53     | 1.90   | 1.09   | 1.22      | 1.64    |
| Sep-02 | 1.52        | 1.17             | 1.39    | 1.77    | 3.31  | 1.55     | 1.75   | 1.09   | 1.38      | 1.93    |
| Jun-02 | 1.65        | 1.30             | 1.53    | 1.98    | 3.25  | 1.77     | 1.90   | 1.03   | 1.14      | 2.14    |

## Grampian

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 2.56        | 2.01             | 2.83    | 2.53    | 3.75  | 3.16     | 2.43   | 2.14   | 1.50      | 3.21    |
| Mar-04 | 2.46        | 2.08             | 2.56    | 2.47    | 3.45  | 2.90     | 2.31   | 2.57   | 1.39      | 2.79    |
| Dec-03 | 2.40        | 1.94             | 2.36    | 3.06    | 3.15  | 2.93     | 2.29   | 1.93   | 1.50      | 3.21    |
| Sep-03 | 2.09        | 1.56             | 2.19    | 2.65    | 2.85  | 2.54     | 2.15   | 1.64   | 0.64      | 2.79    |
| Jun-03 | 2.13        | 1.72             | 1.96    | 2.76    | 3.00  | 2.41     | 2.13   | 1.93   | 1.07      | 3.00    |
| Mar-03 | 2.26        | 1.82             | 1.96    | 2.88    | 3.53  | 2.67     | 2.08   | 2.29   | 1.07      | 3.43    |
| Dec-02 | 2.31        | 1.75             | 2.26    | 2.65    | 3.75  | 2.48     | 2.15   | 1.79   | 0.54      | 7.71    |
| Sep-02 | 2.42        | 1.84             | 2.39    | 2.94    | 3.68  | 2.45     | 2.29   | 1.93   | 0.54      | 8.79    |
| Jun-02 | 2.40        | 1.82             | 2.43    | 2.71    | 3.83  | 2.48     | 2.27   | 1.79   | 0.64      | 8.57    |

<sup>1</sup> Years Supply for each period is the availability expressed as a number of years potential average take-up

Lanarkshire

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1.55        | 1.14             | 1.48    | 2.25    | 2.48  | 1.45     | 1.77   | 1.53   | 1.00      | 5.25    |
| Mar-04 | 1.51        | 1.03             | 1.44    | 2.25    | 2.70  | 1.43     | 1.58   | 1.60   | 1.14      | 5.25    |
| Dec-03 | 1.60        | 1.03             | 1.78    | 1.99    | 3.00  | 1.57     | 1.59   | 1.60   | 1.57      | 4.50    |
| Sep-03 | 1.77        | 1.29             | 1.89    | 2.06    | 3.00  | 1.70     | 1.75   | 1.91   | 1.57      | 4.50    |
| Jun-03 | 1.64        | 1.12             | 1.71    | 2.10    | 2.97  | 1.61     | 1.77   | 1.55   | 1.57      | 3.00    |
| Mar-03 | 1.59        | 1.02             | 1.67    | 2.25    | 2.91  | 1.53     | 1.86   | 1.32   | 1.86      | 4.50    |
| Dec-02 | 1.48        | 1.09             | 1.39    | 1.99    | 2.55  | 1.38     | 1.48   | 1.26   | 2.14      | 14.25   |
| Sep-02 | 1.54        | 1.11             | 1.41    | 2.14    | 2.70  | 1.47     | 1.54   | 1.26   | 2.00      | 14.25   |
| Jun-02 | 1.52        | 1.06             | 1.52    | 2.25    | 2.55  | 1.46     | 1.59   | 1.36   | 1.00      | 12.75   |

Renfrewshire

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 2.21        | 1.53             | 2.02    | 2.08    | 3.84  | 2.53     | 2.08   | 1.18   | 2.13      | 1.71    |
| Mar-04 | 2.23        | 1.53             | 2.13    | 1.92    | 3.96  | 2.63     | 1.96   | 1.39   | 1.88      | 1.71    |
| Dec-03 | 2.08        | 1.47             | 1.85    | 1.92    | 3.66  | 2.41     | 1.50   | 1.71   | 1.63      | 3.43    |
| Sep-03 | 2.28        | 1.84             | 1.85    | 2.15    | 3.72  | 2.51     | 1.96   | 1.50   | 1.50      | 6.43    |
| Jun-03 | 2.45        | 2.02             | 2.08    | 2.46    | 3.66  | 2.55     | 2.77   | 1.50   | 1.38      | 5.57    |
| Mar-03 | 2.45        | 1.96             | 2.08    | 2.38    | 3.84  | 2.72     | 2.65   | 1.50   | 0.88      | 5.14    |
| Dec-02 | 2.18        | 1.47             | 2.19    | 2.46    | 3.36  | 2.23     | 1.96   | 1.18   | 1.13      | 10.71   |
| Sep-02 | 2.22        | 1.56             | 2.31    | 2.23    | 3.42  | 2.16     | 1.96   | 1.39   | 1.50      | 11.14   |
| Jun-02 | 2.25        | 1.53             | 2.37    | 2.62    | 3.24  | 2.20     | 1.73   | 1.50   | 1.50      | 12.43   |

Tayside

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 2.03        | 1.57             | 1.82    | 3.69    | 2.70  | 1.94     | 4.07   | 1.88   | 1.03      | 1.38    |
| Mar-04 | 1.85        | 1.40             | 1.71    | 3.23    | 2.55  | 1.52     | 4.29   | 1.81   | 1.24      | 1.38    |
| Dec-03 | 1.75        | 1.36             | 1.88    | 2.77    | 2.18  | 1.32     | 3.96   | 1.56   | 1.55      | 2.54    |
| Sep-03 | 1.72        | 1.07             | 2.20    | 3.12    | 2.18  | 1.48     | 3.75   | 1.13   | 1.45      | 2.54    |
| Jun-03 | 1.75        | 1.19             | 2.20    | 3.23    | 1.95  | 1.50     | 3.64   | 1.38   | 1.24      | 2.77    |
| Mar-03 | 1.91        | 1.24             | 2.20    | 3.58    | 2.55  | 1.59     | 3.96   | 1.50   | 1.34      | 3.46    |
| Dec-02 | 1.81        | 1.33             | 1.93    | 2.54    | 2.70  | 1.27     | 3.43   | 1.50   | 1.24      | 6.23    |
| Sep-02 | 1.89        | 1.43             | 1.77    | 2.77    | 2.93  | 1.34     | 3.21   | 1.69   | 1.34      | 6.46    |
| Jun-02 | 2.27        | 1.57             | 2.30    | 3.35    | 3.75  | 1.78     | 3.54   | 1.88   | 1.86      | 6.92    |

<sup>1</sup> Years Supply for each period is the availability expressed as a number of years potential average take-up

TREND IN INDUSTRIAL YEAR'S SUPPLY<sup>1</sup> (FLOORSPACE)

Appendix 2f

Scotland

| Date   | Total Floorpace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-----------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                 | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 3.15            | 1.23             | 1.72    | 2.41    | 3.88  | 3.11     | 3.06   | 3.87   | 3.09      | 2.00    |
| Mar-04 | 3.38            | 1.21             | 1.65    | 2.40    | 4.27  | 3.38     | 3.18   | 4.24   | 3.17      | 2.09    |
| Dec-03 | 3.35            | 1.25             | 1.57    | 2.36    | 4.24  | 3.49     | 2.93   | 3.73   | 3.42      | 2.28    |
| Sep-03 | 3.36            | 1.30             | 1.69    | 2.44    | 4.20  | 3.53     | 2.86   | 3.64   | 3.36      | 2.69    |
| Jun-03 | 3.35            | 1.26             | 1.69    | 2.53    | 4.18  | 3.60     | 2.97   | 3.17   | 3.29      | 2.65    |
| Mar-03 | 3.55            | 1.34             | 1.77    | 2.60    | 4.45  | 3.82     | 3.09   | 3.24   | 3.21      | 3.89    |

Ten LEC Area

| Date   | Total Floorpace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-----------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                 | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 3.24            | 1.22             | 1.74    | 2.45    | 3.99  | 3.14     | 3.12   | 4.29   | 3.09      | 2.23    |
| Mar-04 | 3.49            | 1.21             | 1.68    | 2.42    | 4.41  | 3.43     | 3.25   | 4.73   | 3.16      | 2.31    |
| Dec-03 | 3.41            | 1.26             | 1.62    | 2.38    | 4.29  | 3.50     | 2.97   | 4.01   | 3.43      | 2.50    |
| Sep-03 | 3.44            | 1.31             | 1.73    | 2.47    | 4.30  | 3.54     | 2.92   | 4.05   | 3.36      | 3.09    |
| Jun-03 | 3.46            | 1.27             | 1.74    | 2.57    | 4.30  | 3.66     | 3.01   | 3.52   | 3.33      | 2.97    |
| Mar-03 | 3.62            | 1.33             | 1.82    | 2.63    | 4.52  | 3.87     | 3.14   | 3.57   | 3.23      | 3.76    |
| Dec-02 | 3.18            | 1.33             | 1.71    | 2.34    | 3.91  | 3.06     | 2.80   | 2.82   | 3.36      | 7.63    |
| Sep-02 | 3.24            | 1.38             | 1.74    | 2.50    | 3.96  | 3.12     | 2.93   | 2.70   | 3.35      | 8.02    |
| Jun-02 | 3.18            | 1.45             | 1.89    | 2.52    | 3.83  | 3.02     | 2.78   | 2.82   | 2.97      | 9.31    |

Central Scotland

| Date   | Total Floorpace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-----------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                 | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 3.26            | 1.09             | 1.60    | 2.34    | 4.08  | 3.21     | 3.17   | 4.07   | 3.11      | 1.81    |
| Mar-04 | 3.63            | 1.08             | 1.58    | 2.35    | 4.65  | 3.64     | 3.34   | 4.60   | 3.40      | 1.96    |
| Dec-03 | 3.56            | 1.15             | 1.52    | 2.22    | 4.58  | 3.75     | 3.03   | 3.94   | 3.72      | 1.84    |
| Sep-03 | 3.62            | 1.27             | 1.63    | 2.37    | 4.60  | 3.81     | 2.97   | 4.03   | 3.70      | 2.66    |
| Jun-03 | 3.63            | 1.20             | 1.68    | 2.47    | 4.59  | 3.96     | 3.09   | 3.40   | 3.67      | 2.44    |
| Mar-03 | 3.72            | 1.25             | 1.78    | 2.51    | 4.70  | 4.12     | 2.96   | 3.46   | 3.54      | 3.21    |
| Dec-02 | 3.21            | 1.26             | 1.62    | 2.28    | 3.99  | 3.22     | 2.72   | 2.65   | 3.71      | 6.78    |
| Sep-02 | 3.26            | 1.30             | 1.65    | 2.41    | 4.02  | 3.28     | 2.87   | 2.52   | 3.69      | 6.99    |
| Jun-02 | 3.13            | 1.38             | 1.78    | 2.43    | 3.78  | 3.05     | 2.65   | 2.64   | 3.08      | 8.86    |

Strathclyde

| Date   | Total Floorpace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-----------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                 | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 3.44            | 1.17             | 1.75    | 2.44    | 4.35  | 3.38     | 4.44   | 3.55   | 2.49      | 1.97    |
| Mar-04 | 3.77            | 1.14             | 1.72    | 2.43    | 4.90  | 3.72     | 4.64   | 4.42   | 2.35      | 1.86    |
| Dec-03 | 3.66            | 1.17             | 1.71    | 2.14    | 4.78  | 3.89     | 3.86   | 3.41   | 2.86      | 1.68    |
| Sep-03 | 3.78            | 1.31             | 1.78    | 2.28    | 4.91  | 4.07     | 3.75   | 3.54   | 2.65      | 2.50    |
| Jun-03 | 3.74            | 1.24             | 1.78    | 2.37    | 4.83  | 4.17     | 3.86   | 2.73   | 2.57      | 2.44    |
| Mar-03 | 3.77            | 1.26             | 1.87    | 2.28    | 4.88  | 4.30     | 3.48   | 2.76   | 2.30      | 3.22    |
| Dec-02 | 3.33            | 1.22             | 1.76    | 2.12    | 4.26  | 3.44     | 3.24   | 2.34   | 2.30      | 7.58    |
| Sep-02 | 3.32            | 1.29             | 1.71    | 2.18    | 4.22  | 3.39     | 3.26   | 2.24   | 2.52      | 7.76    |
| Jun-02 | 3.26            | 1.34             | 1.85    | 2.42    | 4.04  | 3.22     | 3.02   | 2.53   | 1.88      | 10.07   |

Ayrshire

| Date   | Total Floorpace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-----------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                 | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 4.71            | 1.24             | 1.74    | 2.76    | 7.02  | 4.68     | 11.21  | 1.97   | 3.38      | 1.40    |
| Mar-04 | 4.86            | 1.43             | 1.79    | 2.70    | 7.25  | 4.80     | 11.88  | 2.12   | 3.77      | 1.04    |
| Dec-03 | 5.60            | 1.38             | 1.80    | 2.41    | 8.69  | 6.50     | 8.58   | 2.42   | 3.77      | 0.83    |
| Sep-03 | 5.54            | 1.48             | 2.04    | 2.47    | 8.46  | 6.21     | 8.69   | 3.13   | 3.77      | 0.89    |
| Jun-03 | 5.62            | 1.43             | 1.95    | 2.78    | 8.56  | 6.34     | 8.44   | 2.84   | 6.19      | 1.21    |
| Mar-03 | 5.20            | 1.51             | 1.98    | 2.75    | 7.77  | 6.22     | 4.36   | 2.35   | 9.19      | 2.89    |
| Dec-02 | 4.61            | 1.50             | 2.16    | 2.22    | 6.80  | 4.97     | 4.50   | 3.30   | 6.77      | 4.02    |
| Sep-02 | 4.33            | 1.66             | 2.05    | 2.47    | 6.21  | 4.87     | 3.28   | 3.44   | 6.77      | 2.81    |
| Jun-02 | 4.43            | 1.87             | 2.28    | 2.82    | 6.16  | 4.80     | 3.24   | 3.49   | 6.77      | 4.40    |

Dunbartonshire

| Date   | Total Floorpace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-----------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                 | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 7.00            | 1.37             | 3.34    | 11.30   | 9.63  | 8.05     | 7.86   | 2.74   | 15.44     | 3.38    |
| Mar-04 | 11.42           | 1.44             | 3.62    | 11.30   | 18.18 | 15.80    | 7.95   | 2.87   | 15.44     | 3.38    |
| Dec-03 | 10.38           | 1.73             | 3.46    | 10.79   | 16.19 | 13.95    | 7.97   | 2.76   | 16.95     | 3.38    |
| Sep-03 | 10.09           | 1.90             | 3.32    | 9.16    | 15.96 | 13.76    | 7.58   | 2.87   | 6.01      | 3.38    |
| Jun-03 | 9.90            | 1.34             | 3.30    | 7.33    | 16.17 | 13.62    | 7.40   | 2.68   | 9.01      | 0.34    |
| Mar-03 | 9.38            | 1.38             | 3.92    | 4.99    | 15.36 | 12.74    | 6.96   | 3.07   | 9.01      | 0.34    |
| Dec-02 | 4.84            | 0.78             | 3.29    | 6.22    | 6.66  | 5.72     | 3.47   | 2.81   | 9.01      | 10.38   |
| Sep-02 | 3.20            | 0.94             | 3.17    | 4.87    | 3.72  | 2.91     | 4.69   | 1.07   | 9.01      | 10.38   |
| Jun-02 | 4.27            | 1.03             | 3.89    | 5.89    | 5.28  | 4.28     | 5.18   | 2.11   | 9.01      | 10.14   |

<sup>1</sup> Years Supply for each period is the availability expressed as a number of years potential average take-up

## Edinburgh &amp; Lothian

| Date   | Total<br>Floorspace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|---------------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                     | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 2.61                | 0.65             | 1.44    | 1.69    | 3.18  | 2.83     | 1.87   | 3.39   | 3.13      | 0.52    |
| Mar-04 | 3.10                | 0.65             | 1.29    | 1.68    | 3.93  | 3.86     | 1.93   | 3.25   | 3.09      | 1.90    |
| Dec-03 | 3.38                | 0.73             | 1.06    | 1.94    | 4.31  | 3.99     | 2.58   | 3.36   | 3.28      | 1.88    |
| Sep-03 | 3.32                | 0.75             | 1.15    | 2.06    | 4.19  | 3.86     | 2.44   | 3.30   | 3.46      | 2.91    |
| Jun-03 | 3.28                | 0.61             | 1.26    | 2.32    | 4.08  | 3.89     | 2.53   | 3.17   | 3.33      | 1.40    |
| Mar-03 | 3.49                | 0.72             | 1.28    | 2.72    | 4.29  | 4.27     | 2.71   | 2.76   | 3.66      | 1.27    |
| Dec-02 | 2.92                | 1.20             | 1.18    | 2.41    | 3.48  | 2.98     | 2.45   | 2.83   | 3.81      | 3.17    |
| Sep-02 | 3.17                | 1.01             | 1.29    | 2.47    | 3.84  | 3.33     | 2.86   | 2.72   | 3.77      | 3.22    |
| Jun-02 | 2.81                | 1.15             | 1.46    | 1.94    | 3.37  | 2.97     | 2.59   | 2.33   | 3.05      | 3.66    |

## Fife

| Date   | Total<br>Floorspace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|---------------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                     | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 5.57                | 1.75             | 0.90    | 4.12    | 7.12  | 5.40     | 2.01   | 14.56  | 21.19     | 3.89    |
| Mar-04 | 6.07                | 1.70             | 1.16    | 3.89    | 7.84  | 5.62     | 2.56   | 14.73  | 35.48     | 3.71    |
| Dec-03 | 5.37                | 2.14             | 1.29    | 4.00    | 6.71  | 4.98     | 1.70   | 14.40  | 30.50     | 3.74    |
| Sep-03 | 5.12                | 2.40             | 1.41    | 4.33    | 6.25  | 4.27     | 1.84   | 14.50  | 30.50     | 4.36    |
| Jun-03 | 5.18                | 2.29             | 1.62    | 3.71    | 6.41  | 4.62     | 2.12   | 13.47  | 23.74     | 4.97    |
| Mar-03 | 5.29                | 2.33             | 2.33    | 3.49    | 6.48  | 4.53     | 2.15   | 14.32  | 18.74     | 7.41    |
| Dec-02 | 3.82                | 2.29             | 2.28    | 3.84    | 4.28  | 3.64     | 1.79   | 6.64   | 30.13     | 5.76    |
| Sep-02 | 3.76                | 2.38             | 2.59    | 4.90    | 3.95  | 3.85     | 1.90   | 5.85   | 22.24     | 6.04    |
| Jun-02 | 3.99                | 2.65             | 2.48    | 4.28    | 4.38  | 4.13     | 1.91   | 5.96   | 22.25     | 8.14    |

## Forth Valley

| Date   | Total<br>Floorspace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|---------------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                     | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1.28                | 0.81             | 1.29    | 1.53    | 1.31  | 0.44     | 2.03   | 0.87   | 6.11      | 0.17    |
| Mar-04 | 1.42                | 1.01             | 1.46    | 2.07    | 1.36  | 0.39     | 1.85   | 0.40   | 10.07     | 0.27    |
| Dec-03 | 1.42                | 1.16             | 1.23    | 2.40    | 1.32  | 0.40     | 1.76   | 0.53   | 10.10     | 0.55    |
| Sep-03 | 1.55                | 1.19             | 1.87    | 2.62    | 1.37  | 0.43     | 1.87   | 0.73   | 10.96     | 0.64    |
| Jun-03 | 2.49                | 1.26             | 1.96    | 3.07    | 2.68  | 1.21     | 3.25   | 0.72   | 13.34     | 2.28    |
| Mar-03 | 2.76                | 1.51             | 1.75    | 3.77    | 2.96  | 1.38     | 3.33   | 1.69   | 13.36     | 3.92    |
| Dec-02 | 2.66                | 0.91             | 0.89    | 2.30    | 3.31  | 1.11     | 3.27   | 1.31   | 13.27     | 12.21   |
| Sep-02 | 2.78                | 1.17             | 1.21    | 2.64    | 3.33  | 1.36     | 3.33   | 1.40   | 12.33     | 14.28   |
| Jun-02 | 2.25                | 1.17             | 1.31    | 2.44    | 2.56  | 0.52     | 3.11   | 1.39   | 12.34     | 12.92   |

## Glasgow

| Date   | Total<br>Floorspace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|---------------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                     | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 2.32                | 1.12             | 1.50    | 1.99    | 2.84  | 2.74     | 2.14   | 1.94   | 1.47      | 1.58    |
| Mar-04 | 2.33                | 1.08             | 1.33    | 2.05    | 2.88  | 2.70     | 2.34   | 1.97   | 1.34      | 1.56    |
| Dec-03 | 2.13                | 1.16             | 1.09    | 1.64    | 2.73  | 2.57     | 1.95   | 1.45   | 1.92      | 1.15    |
| Sep-03 | 2.57                | 1.15             | 1.10    | 1.94    | 3.40  | 3.02     | 2.43   | 2.10   | 2.26      | 1.09    |
| Jun-03 | 2.58                | 1.19             | 1.30    | 2.00    | 3.34  | 3.05     | 2.63   | 2.13   | 1.66      | 1.17    |
| Mar-03 | 2.75                | 1.22             | 1.52    | 1.84    | 3.63  | 3.25     | 2.63   | 2.36   | 1.70      | 1.61    |
| Dec-02 | 2.87                | 1.29             | 1.46    | 1.76    | 3.88  | 3.05     | 3.11   | 2.36   | 1.41      | 3.53    |
| Sep-02 | 2.86                | 1.29             | 1.34    | 1.82    | 3.86  | 2.98     | 3.06   | 2.28   | 1.25      | 4.16    |
| Jun-02 | 2.75                | 1.38             | 1.47    | 2.00    | 3.57  | 2.84     | 2.51   | 2.90   | 0.47      | 4.81    |

## Grampian

| Date   | Total<br>Floorspace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|---------------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                     | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 3.17                | 2.14             | 2.68    | 2.50    | 3.84  | 3.20     | 2.97   | 4.42   | 2.68      | 3.54    |
| Mar-04 | 2.90                | 2.21             | 2.42    | 2.43    | 3.39  | 2.99     | 2.87   | 3.33   | 1.28      | 3.41    |
| Dec-03 | 2.75                | 2.07             | 2.18    | 3.09    | 2.93  | 2.98     | 2.78   | 2.13   | 1.31      | 3.02    |
| Sep-03 | 2.50                | 1.74             | 2.13    | 2.68    | 2.68  | 2.73     | 2.80   | 1.55   | 0.18      | 2.04    |
| Jun-03 | 2.57                | 1.90             | 1.94    | 2.83    | 2.80  | 2.68     | 2.89   | 1.91   | 0.31      | 2.36    |
| Mar-03 | 3.32                | 2.04             | 1.90    | 2.95    | 4.23  | 3.13     | 4.06   | 2.26   | 0.31      | 3.32    |
| Dec-02 | 3.26                | 1.88             | 2.17    | 2.65    | 4.17  | 2.93     | 3.38   | 2.69   | 0.47      | 7.13    |
| Sep-02 | 3.37                | 2.02             | 2.36    | 2.98    | 4.15  | 3.04     | 3.50   | 2.28   | 0.51      | 7.79    |
| Jun-02 | 3.41                | 1.93             | 2.34    | 2.69    | 4.38  | 2.98     | 3.49   | 2.15   | 1.31      | 8.24    |

<sup>1</sup> Years Supply for each period is the availability expressed as a number of years potential average take-up

Lanarkshire

| Date   | Total<br>Floorspace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|---------------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                     | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 3.31                | 1.05             | 1.58    | 2.35    | 4.09  | 2.82     | 3.92   | 5.36   | 2.05      | 6.35    |
| Mar-04 | 3.42                | 0.90             | 1.53    | 2.33    | 4.28  | 2.76     | 4.09   | 6.11   | 2.13      | 6.35    |
| Dec-03 | 3.25                | 0.91             | 1.88    | 2.10    | 4.01  | 3.05     | 3.52   | 3.89   | 3.02      | 4.99    |
| Sep-03 | 3.16                | 1.11             | 2.03    | 2.18    | 3.80  | 3.21     | 2.91   | 3.51   | 2.28      | 4.99    |
| Jun-03 | 3.23                | 1.00             | 1.75    | 2.26    | 3.97  | 3.48     | 2.87   | 2.95   | 2.39      | 2.72    |
| Mar-03 | 3.25                | 1.00             | 1.69    | 2.36    | 3.98  | 3.47     | 3.07   | 2.97   | 2.21      | 4.37    |
| Dec-02 | 2.61                | 1.09             | 1.39    | 2.03    | 3.12  | 2.54     | 2.67   | 2.19   | 2.35      | 23.83   |
| Sep-02 | 2.70                | 1.16             | 1.41    | 2.23    | 3.21  | 2.62     | 2.84   | 2.21   | 2.44      | 25.70   |
| Jun-02 | 2.69                | 1.10             | 1.48    | 2.33    | 3.17  | 2.45     | 2.69   | 2.36   | 1.56      | 55.38   |

Renfrewshire

| Date   | Total<br>Floorspace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|---------------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                     | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 3.97                | 1.69             | 2.44    | 2.16    | 4.65  | 3.67     | 7.26   | 3.46   | 3.84      | 3.59    |
| Mar-04 | 4.75                | 1.63             | 2.61    | 2.03    | 5.72  | 4.33     | 7.12   | 7.10   | 3.38      | 3.59    |
| Dec-03 | 4.43                | 1.53             | 2.30    | 1.95    | 5.34  | 3.94     | 6.10   | 6.92   | 3.39      | 6.11    |
| Sep-03 | 4.70                | 1.91             | 2.25    | 2.11    | 5.66  | 4.14     | 5.67   | 6.85   | 3.35      | 17.71   |
| Jun-03 | 4.26                | 2.01             | 2.51    | 2.38    | 4.97  | 4.01     | 6.51   | 3.21   | 3.32      | 17.42   |
| Mar-03 | 4.50                | 1.97             | 2.52    | 2.33    | 5.31  | 4.64     | 6.03   | 3.21   | 2.33      | 17.25   |
| Dec-02 | 4.43                | 1.42             | 2.60    | 2.42    | 5.23  | 4.30     | 4.81   | 1.63   | 2.69      | 41.22   |
| Sep-02 | 4.66                | 1.44             | 2.68    | 2.24    | 5.57  | 4.48     | 5.15   | 1.44   | 3.47      | 41.49   |
| Jun-02 | 4.30                | 1.48             | 2.71    | 2.69    | 4.97  | 3.96     | 5.22   | 1.46   | 3.21      | 41.84   |

Tayside

| Date   | Total<br>Floorspace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|---------------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                     | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 3.07                | 1.82             | 1.74    | 3.81    | 3.28  | 2.46     | 2.67   | 7.75   | 3.22      | 3.85    |
| Mar-04 | 2.62                | 1.68             | 1.67    | 3.41    | 2.75  | 1.91     | 3.00   | 7.69   | 1.46      | 3.60    |
| Dec-03 | 2.38                | 1.66             | 1.87    | 3.14    | 2.40  | 1.59     | 2.46   | 6.41   | 1.33      | 7.32    |
| Sep-03 | 2.48                | 1.22             | 2.24    | 3.35    | 2.51  | 1.68     | 2.51   | 6.22   | 1.45      | 8.38    |
| Jun-03 | 2.47                | 1.41             | 2.19    | 3.38    | 2.47  | 1.68     | 2.28   | 6.48   | 1.27      | 8.45    |
| Mar-03 | 2.87                | 1.43             | 2.17    | 3.65    | 3.00  | 2.10     | 2.90   | 6.36   | 1.48      | 9.19    |
| Dec-02 | 2.75                | 1.60             | 1.94    | 2.55    | 3.03  | 1.77     | 2.18   | 5.69   | 1.06      | 15.55   |
| Sep-02 | 2.87                | 1.62             | 1.78    | 2.74    | 3.18  | 1.84     | 2.07   | 5.85   | 1.09      | 17.08   |
| Jun-02 | 3.55                | 1.83             | 2.38    | 3.34    | 3.94  | 2.73     | 2.40   | 6.21   | 2.97      | 14.71   |

<sup>1</sup> Years Supply for each period is the availability expressed as a number of years potential average take-up

## OFFICE AND BUSINESS UNIT STOCK AT 31 MARCH 2004

| SE Glasgow                | Size Band (sq m) |                |              |                |            |                |            |                | Total by Age Band |                  |
|---------------------------|------------------|----------------|--------------|----------------|------------|----------------|------------|----------------|-------------------|------------------|
|                           | 0-199            |                | 200-499      |                | 500-999    |                | 1000+      |                | units             | sq metres        |
| Age Band                  | units            | sq metres      | units        | sq metres      | units      | sq metres      | units      | sq metres      | units             | sq metres        |
| BEFORE 1980               | 2,586            | 208,888        | 693          | 214,807        | 174        | 119,480        | 98         | 207,783        | 3,551             | 750,958          |
| 1980 - 1989               | 184              | 20,583         | 126          | 40,700         | 42         | 29,229         | 36         | 106,686        | 388               | 197,198          |
| 1990-1999                 | 291              | 23,807         | 164          | 54,935         | 96         | 66,814         | 90         | 226,235        | 641               | 371,791          |
| 2000 ON                   | 46               | 4,365          | 44           | 14,118         | 27         | 19,900         | 37         | 110,679        | 154               | 149,062          |
| UNKNOWN                   | 42               | 3,739          | 19           | 5,662          | 13         | 9,878          | 10         | 30,452         | 84                | 49,731           |
| <b>Total by Size Band</b> | <b>3,149</b>     | <b>261,382</b> | <b>1,046</b> | <b>330,222</b> | <b>352</b> | <b>245,301</b> | <b>271</b> | <b>681,835</b> | <b>4,818</b>      | <b>1,518,740</b> |

| Edin. City                | Size Band (sq m) |                |            |                |            |                |            |                | Total by Age Band |                  |
|---------------------------|------------------|----------------|------------|----------------|------------|----------------|------------|----------------|-------------------|------------------|
|                           | 0-199            |                | 200-499    |                | 500-999    |                | 1000+      |                | units             | sq metres        |
| Age Band                  | units            | sq metres      | units      | sq metres      | units      | sq metres      | units      | sq metres      | units             | sq metres        |
| BEFORE 1980               | 1,972            | 163,475        | 626        | 195,547        | 183        | 124,004        | 122        | 377,248        | 2,903             | 860,274          |
| 1980 - 1989               | 35               | 4,419          | 43         | 14,572         | 16         | 11,287         | 19         | 69,515         | 113               | 99,793           |
| 1990-1999                 | 195              | 13,988         | 130        | 39,975         | 63         | 44,977         | 77         | 275,605        | 465               | 374,545          |
| 2000 ON                   | 18               | 2,413          | 37         | 11,545         | 26         | 18,224         | 56         | 180,390        | 137               | 212,572          |
| UNKNOWN                   | 151              | 11,800         | 29         | 8,790          | 12         | 8,339          | 11         | 51,366         | 203               | 80,295           |
| <b>Total by Size Band</b> | <b>2,371</b>     | <b>196,095</b> | <b>865</b> | <b>270,429</b> | <b>300</b> | <b>206,831</b> | <b>285</b> | <b>954,124</b> | <b>3,821</b>      | <b>1,627,479</b> |

Scotland

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 2,296       | 62%                   | 22%     | 8%      | 8%    | 57%           | 9%     | 19%    | 13%       | 3%      |
| Mar-04 | 2,311       | 61%                   | 23%     | 8%      | 8%    | 57%           | 8%     | 19%    | 13%       | 3%      |
| Dec-03 | 2,332       | 62%                   | 22%     | 8%      | 8%    | 58%           | 8%     | 20%    | 12%       | 3%      |
| Sep-03 | 2,286       | 63%                   | 22%     | 9%      | 7%    | 58%           | 8%     | 18%    | 11%       | 4%      |
| Jun-03 | 2,247       | 62%                   | 22%     | 9%      | 7%    | 57%           | 8%     | 19%    | 11%       | 4%      |
| Mar-03 | 2,218       | 63%                   | 21%     | 9%      | 7%    | 57%           | 8%     | 18%    | 12%       | 5%      |

Ten LEC Area

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 2,184       | 62%                   | 22%     | 8%      | 8%    | 57%           | 9%     | 19%    | 13%       | 3%      |
| Mar-04 | 2,200       | 60%                   | 23%     | 9%      | 8%    | 56%           | 8%     | 20%    | 13%       | 3%      |
| Dec-03 | 2,156       | 62%                   | 22%     | 8%      | 8%    | 58%           | 8%     | 20%    | 12%       | 3%      |
| Sep-03 | 2,141       | 62%                   | 22%     | 9%      | 8%    | 59%           | 8%     | 19%    | 11%       | 3%      |
| Jun-03 | 2,090       | 61%                   | 22%     | 9%      | 8%    | 57%           | 8%     | 20%    | 11%       | 4%      |
| Mar-03 | 2,075       | 62%                   | 21%     | 9%      | 8%    | 58%           | 8%     | 19%    | 12%       | 4%      |
| Dec-02 | 1,979       | 62%                   | 22%     | 8%      | 8%    | 56%           | 8%     | 17%    | 11%       | 7%      |
| Sep-02 | 2,095       | 63%                   | 22%     | 8%      | 8%    | 57%           | 8%     | 17%    | 11%       | 7%      |
| Jun-02 | 2,158       | 65%                   | 20%     | 8%      | 7%    | 58%           | 9%     | 17%    | 10%       | 7%      |

Central Scotland

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1,742       | 61%                   | 21%     | 9%      | 9%    | 56%           | 8%     | 19%    | 14%       | 2%      |
| Mar-04 | 1,782       | 60%                   | 22%     | 9%      | 10%   | 56%           | 8%     | 20%    | 14%       | 2%      |
| Dec-03 | 1,752       | 61%                   | 21%     | 9%      | 9%    | 58%           | 8%     | 20%    | 12%       | 2%      |
| Sep-03 | 1,748       | 61%                   | 21%     | 9%      | 9%    | 59%           | 8%     | 18%    | 12%       | 3%      |
| Jun-03 | 1,679       | 60%                   | 21%     | 9%      | 9%    | 58%           | 8%     | 19%    | 12%       | 3%      |
| Mar-03 | 1,671       | 61%                   | 20%     | 10%     | 9%    | 58%           | 8%     | 18%    | 12%       | 4%      |
| Dec-02 | 1,585       | 63%                   | 20%     | 8%      | 9%    | 55%           | 8%     | 17%    | 13%       | 7%      |
| Sep-02 | 1,676       | 63%                   | 20%     | 8%      | 8%    | 56%           | 8%     | 17%    | 12%       | 7%      |
| Jun-02 | 1,724       | 65%                   | 19%     | 8%      | 8%    | 57%           | 8%     | 17%    | 11%       | 7%      |

Ayrshire

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 58          | 64%                   | 16%     | 12%     | 9%    | 66%           | 7%     | 12%    | 7%        | 9%      |
| Mar-04 | 69          | 64%                   | 17%     | 12%     | 7%    | 68%           | 9%     | 10%    | 7%        | 6%      |
| Dec-03 | 74          | 68%                   | 19%     | 9%      | 4%    | 72%           | 8%     | 8%     | 8%        | 4%      |
| Sep-03 | 77          | 66%                   | 19%     | 8%      | 6%    | 68%           | 13%    | 8%     | 6%        | 5%      |
| Jun-03 | 80          | 68%                   | 19%     | 9%      | 5%    | 69%           | 14%    | 5%     | 6%        | 6%      |
| Mar-03 | 85          | 69%                   | 18%     | 8%      | 5%    | 68%           | 12%    | 9%     | 5%        | 6%      |
| Dec-02 | 86          | 71%                   | 21%     | 6%      | 2%    | 66%           | 12%    | 6%     | 5%        | 12%     |
| Sep-02 | 98          | 72%                   | 18%     | 7%      | 2%    | 66%           | 9%     | 5%     | 6%        | 13%     |
| Jun-02 | 105         | 72%                   | 20%     | 6%      | 2%    | 68%           | 9%     | 4%     | 7%        | 13%     |

Dunbartonshire

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 36          | 50%                   | 31%     | 11%     | 8%    | 47%           | 33%    | 14%    | 3%        | 3%      |
| Mar-04 | 35          | 43%                   | 37%     | 11%     | 9%    | 40%           | 34%    | 20%    | 3%        | 3%      |
| Dec-03 | 31          | 39%                   | 39%     | 13%     | 10%   | 29%           | 29%    | 32%    | 6%        | 3%      |
| Sep-03 | 33          | 42%                   | 33%     | 12%     | 12%   | 27%           | 27%    | 36%    | 6%        | 3%      |
| Jun-03 | 29          | 45%                   | 34%     | 10%     | 10%   | 31%           | 24%    | 34%    | 3%        | 7%      |
| Mar-03 | 33          | 48%                   | 30%     | 9%      | 12%   | 33%           | 21%    | 33%    | 6%        | 6%      |
| Dec-02 | 36          | 44%                   | 33%     | 11%     | 11%   | 31%           | 19%    | 39%    | 3%        | 8%      |
| Sep-02 | 46          | 57%                   | 28%     | 9%      | 7%    | 33%           | 15%    | 35%    | 9%        | 9%      |
| Jun-02 | 40          | 50%                   | 30%     | 13%     | 8%    | 25%           | 20%    | 35%    | 10%       | 10%     |

Edinburgh & Lothian

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 441         | 48%                   | 27%     | 11%     | 14%   | 56%           | 6%     | 20%    | 16%       | 2%      |
| Mar-04 | 461         | 47%                   | 28%     | 11%     | 14%   | 54%           | 5%     | 21%    | 18%       | 2%      |
| Dec-03 | 440         | 48%                   | 27%     | 12%     | 13%   | 54%           | 5%     | 23%    | 15%       | 3%      |
| Sep-03 | 429         | 48%                   | 26%     | 13%     | 12%   | 55%           | 7%     | 22%    | 13%       | 3%      |
| Jun-03 | 440         | 47%                   | 28%     | 13%     | 12%   | 56%           | 6%     | 22%    | 14%       | 3%      |
| Mar-03 | 426         | 47%                   | 26%     | 14%     | 13%   | 58%           | 6%     | 20%    | 14%       | 2%      |
| Dec-02 | 345         | 47%                   | 26%     | 13%     | 13%   | 56%           | 6%     | 15%    | 15%       | 8%      |
| Sep-02 | 384         | 51%                   | 24%     | 13%     | 13%   | 57%           | 6%     | 15%    | 16%       | 8%      |
| Jun-02 | 387         | 55%                   | 21%     | 12%     | 11%   | 57%           | 5%     | 15%    | 14%       | 8%      |

## Edinburgh City

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 324         | 45%                   | 28%     | 10%     | 16%   | 65%           | 6%     | 16%    | 13%       | 1%      |
| Mar-04 | 338         | 45%                   | 29%     | 10%     | 15%   | 62%           | 5%     | 17%    | 15%       | 1%      |
| Dec-03 | 312         | 45%                   | 30%     | 11%     | 14%   | 64%           | 5%     | 17%    | 13%       | 0%      |
| Sep-03 | 325         | 46%                   | 28%     | 13%     | 13%   | 63%           | 6%     | 18%    | 12%       | 0%      |
| Jun-03 | 325         | 42%                   | 31%     | 13%     | 14%   | 64%           | 5%     | 17%    | 13%       | 0%      |
| Mar-03 | 319         | 44%                   | 27%     | 14%     | 15%   | 65%           | 5%     | 17%    | 14%       | 0%      |
| Dec-02 | 251         | 42%                   | 29%     | 13%     | 16%   | 67%           | 6%     | 12%    | 14%       | 2%      |
| Sep-02 | 282         | 47%                   | 26%     | 12%     | 15%   | 68%           | 5%     | 11%    | 14%       | 2%      |
| Jun-02 | 278         | 52%                   | 23%     | 13%     | 12%   | 71%           | 4%     | 12%    | 11%       | 3%      |

## Fife

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 118         | 73%                   | 12%     | 6%      | 9%    | 39%           | 4%     | 20%    | 29%       | 8%      |
| Mar-04 | 108         | 70%                   | 14%     | 7%      | 8%    | 47%           | 6%     | 22%    | 19%       | 6%      |
| Dec-03 | 110         | 68%                   | 15%     | 9%      | 8%    | 39%           | 5%     | 22%    | 28%       | 6%      |
| Sep-03 | 112         | 69%                   | 12%     | 11%     | 9%    | 39%           | 5%     | 22%    | 26%       | 7%      |
| Jun-03 | 96          | 61%                   | 15%     | 13%     | 11%   | 31%           | 8%     | 27%    | 21%       | 13%     |
| Mar-03 | 111         | 68%                   | 14%     | 8%      | 9%    | 38%           | 9%     | 23%    | 18%       | 13%     |
| Dec-02 | 112         | 73%                   | 12%     | 7%      | 8%    | 42%           | 8%     | 20%    | 19%       | 12%     |
| Sep-02 | 109         | 72%                   | 12%     | 6%      | 9%    | 45%           | 7%     | 17%    | 21%       | 10%     |
| Jun-02 | 105         | 73%                   | 12%     | 5%      | 10%   | 45%           | 7%     | 19%    | 19%       | 10%     |

## Forth Valley

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 172         | 80%                   | 12%     | 6%      | 2%    | 39%           | 5%     | 34%    | 19%       | 3%      |
| Mar-04 | 176         | 80%                   | 12%     | 6%      | 2%    | 38%           | 3%     | 36%    | 20%       | 3%      |
| Dec-03 | 149         | 72%                   | 15%     | 8%      | 4%    | 35%           | 2%     | 36%    | 22%       | 5%      |
| Sep-03 | 148         | 76%                   | 16%     | 5%      | 4%    | 33%           | 1%     | 38%    | 22%       | 5%      |
| Jun-03 | 130         | 73%                   | 16%     | 6%      | 5%    | 30%           | 2%     | 38%    | 23%       | 7%      |
| Mar-03 | 137         | 70%                   | 17%     | 8%      | 5%    | 34%           | 4%     | 35%    | 22%       | 6%      |
| Dec-02 | 133         | 71%                   | 14%     | 8%      | 7%    | 35%           | 2%     | 39%    | 18%       | 7%      |
| Sep-02 | 149         | 70%                   | 15%     | 9%      | 5%    | 34%           | 1%     | 39%    | 19%       | 7%      |
| Jun-02 | 157         | 73%                   | 13%     | 9%      | 5%    | 39%           | 2%     | 36%    | 18%       | 4%      |

## Glasgow

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 498         | 55%                   | 28%     | 10%     | 7%    | 66%           | 10%    | 12%    | 11%       | 0%      |
| Mar-04 | 518         | 52%                   | 29%     | 10%     | 9%    | 65%           | 10%    | 13%    | 12%       | 1%      |
| Dec-03 | 516         | 57%                   | 25%     | 9%      | 9%    | 67%           | 9%     | 16%    | 8%        | 1%      |
| Sep-03 | 497         | 55%                   | 27%     | 9%      | 8%    | 67%           | 9%     | 13%    | 9%        | 1%      |
| Jun-03 | 476         | 55%                   | 26%     | 10%     | 9%    | 67%           | 9%     | 15%    | 8%        | 1%      |
| Mar-03 | 463         | 56%                   | 27%     | 10%     | 8%    | 65%           | 8%     | 16%    | 8%        | 2%      |
| Dec-02 | 457         | 56%                   | 26%     | 9%      | 9%    | 61%           | 9%     | 17%    | 9%        | 4%      |
| Sep-02 | 452         | 54%                   | 28%     | 8%      | 9%    | 65%           | 10%    | 16%    | 6%        | 3%      |
| Jun-02 | 475         | 56%                   | 26%     | 8%      | 9%    | 65%           | 10%    | 17%    | 5%        | 3%      |

## Grampian

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 311         | 61%                   | 28%     | 7%      | 4%    | 61%           | 14%    | 16%    | 5%        | 4%      |
| Mar-04 | 293         | 62%                   | 27%     | 7%      | 4%    | 59%           | 13%    | 17%    | 6%        | 4%      |
| Dec-03 | 275         | 65%                   | 26%     | 7%      | 3%    | 57%           | 9%     | 18%    | 11%       | 5%      |
| Sep-03 | 269         | 66%                   | 23%     | 7%      | 4%    | 60%           | 8%     | 20%    | 8%        | 5%      |
| Jun-03 | 295         | 65%                   | 26%     | 6%      | 3%    | 60%           | 7%     | 21%    | 8%        | 3%      |
| Mar-03 | 286         | 67%                   | 23%     | 6%      | 3%    | 58%           | 7%     | 22%    | 10%       | 2%      |
| Dec-02 | 273         | 62%                   | 26%     | 7%      | 5%    | 65%           | 11%    | 15%    | 5%        | 4%      |
| Sep-02 | 290         | 59%                   | 28%     | 6%      | 7%    | 65%           | 12%    | 14%    | 4%        | 4%      |
| Jun-02 | 286         | 61%                   | 27%     | 6%      | 6%    | 65%           | 12%    | 15%    | 4%        | 4%      |

Lanarkshire

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 299         | 75%                   | 8%      | 7%      | 10%   | 52%           | 9%     | 22%    | 15%       | 1%      |
| Mar-04 | 298         | 74%                   | 8%      | 7%      | 10%   | 51%           | 10%    | 23%    | 15%       | 1%      |
| Dec-03 | 306         | 75%                   | 9%      | 6%      | 9%    | 57%           | 12%    | 19%    | 12%       | 1%      |
| Sep-03 | 315         | 75%                   | 10%     | 7%      | 8%    | 61%           | 12%    | 14%    | 12%       | 1%      |
| Jun-03 | 309         | 77%                   | 9%      | 6%      | 7%    | 59%           | 10%    | 14%    | 16%       | 1%      |
| Mar-03 | 291         | 79%                   | 9%      | 6%      | 7%    | 60%           | 11%    | 12%    | 17%       | 1%      |
| Dec-02 | 300         | 81%                   | 8%      | 6%      | 5%    | 56%           | 9%     | 10%    | 19%       | 5%      |
| Sep-02 | 317         | 81%                   | 9%      | 5%      | 5%    | 56%           | 9%     | 12%    | 18%       | 5%      |
| Jun-02 | 328         | 82%                   | 9%      | 5%      | 5%    | 57%           | 8%     | 12%    | 17%       | 6%      |

Renfrewshire

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 120         | 69%                   | 19%     | 4%      | 8%    | 67%           | 4%     | 19%    | 6%        | 4%      |
| Mar-04 | 117         | 69%                   | 20%     | 3%      | 9%    | 68%           | 4%     | 18%    | 3%        | 6%      |
| Dec-03 | 126         | 69%                   | 21%     | 2%      | 8%    | 75%           | 4%     | 16%    | 2%        | 4%      |
| Sep-03 | 137         | 72%                   | 18%     | 3%      | 7%    | 77%           | 4%     | 12%    | 1%        | 4%      |
| Jun-03 | 119         | 71%                   | 18%     | 4%      | 8%    | 71%           | 8%     | 15%    | 1%        | 5%      |
| Mar-03 | 124         | 72%                   | 16%     | 5%      | 7%    | 70%           | 8%     | 15%    | 1%        | 6%      |
| Dec-02 | 116         | 70%                   | 20%     | 3%      | 8%    | 58%           | 7%     | 17%    | 1%        | 17%     |
| Sep-02 | 120         | 71%                   | 18%     | 4%      | 7%    | 59%           | 6%     | 18%    | 1%        | 16%     |
| Jun-02 | 126         | 73%                   | 17%     | 5%      | 5%    | 60%           | 8%     | 16%    | 1%        | 15%     |

Tayside

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 131         | 65%                   | 24%     | 8%      | 3%    | 58%           | 5%     | 23%    | 5%        | 8%      |
| Mar-04 | 125         | 63%                   | 26%     | 8%      | 3%    | 58%           | 6%     | 25%    | 4%        | 6%      |
| Dec-03 | 129         | 62%                   | 27%     | 7%      | 4%    | 56%           | 6%     | 26%    | 4%        | 8%      |
| Sep-03 | 124         | 60%                   | 27%     | 9%      | 3%    | 55%           | 7%     | 24%    | 7%        | 6%      |
| Jun-03 | 116         | 59%                   | 29%     | 8%      | 3%    | 52%           | 9%     | 25%    | 8%        | 7%      |
| Mar-03 | 118         | 59%                   | 29%     | 8%      | 3%    | 55%           | 9%     | 21%    | 8%        | 7%      |
| Dec-02 | 121         | 56%                   | 31%     | 8%      | 4%    | 50%           | 10%    | 19%    | 6%        | 15%     |
| Sep-02 | 129         | 59%                   | 29%     | 9%      | 4%    | 53%           | 9%     | 19%    | 5%        | 14%     |
| Jun-02 | 148         | 66%                   | 21%     | 9%      | 4%    | 51%           | 15%    | 18%    | 5%        | 11%     |

## TREND IN OFFICE AND BUSINESS AVAILABILITY (FLOORSPACE)

Appendix 4b

## Scotland

| Date   | Total Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-----------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                 | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 873,382         | 13%                   | 18%     | 16%     | 53%   | 33%           | 11%    | 21%    | 34%       | 2%      |
| Mar-04 | 893,690         | 12%                   | 19%     | 16%     | 53%   | 32%           | 11%    | 20%    | 36%       | 1%      |
| Dec-03 | 866,886         | 13%                   | 19%     | 16%     | 52%   | 34%           | 9%     | 24%    | 32%       | 2%      |
| Sep-03 | 821,699         | 13%                   | 19%     | 17%     | 50%   | 36%           | 10%    | 24%    | 28%       | 2%      |
| Jun-03 | 789,852         | 14%                   | 20%     | 18%     | 49%   | 37%           | 9%     | 23%    | 28%       | 3%      |
| Mar-03 | 802,766         | 14%                   | 18%     | 18%     | 50%   | 37%           | 10%    | 22%    | 28%       | 3%      |

## Ten LEC Area

| Date   | Total Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-----------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                 | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 852,999         | 12%                   | 18%     | 16%     | 54%   | 32%           | 11%    | 21%    | 34%       | 2%      |
| Mar-04 | 871,794         | 12%                   | 18%     | 16%     | 54%   | 32%           | 11%    | 20%    | 36%       | 1%      |
| Dec-03 | 833,734         | 12%                   | 18%     | 15%     | 54%   | 33%           | 9%     | 24%    | 32%       | 1%      |
| Sep-03 | 797,378         | 13%                   | 18%     | 17%     | 52%   | 36%           | 10%    | 24%    | 28%       | 2%      |
| Jun-03 | 764,902         | 13%                   | 19%     | 17%     | 50%   | 37%           | 9%     | 23%    | 28%       | 3%      |
| Mar-03 | 779,406         | 13%                   | 18%     | 17%     | 52%   | 36%           | 10%    | 23%    | 28%       | 3%      |
| Dec-02 | 739,007         | 13%                   | 18%     | 16%     | 53%   | 35%           | 11%    | 20%    | 30%       | 4%      |
| Sep-02 | 795,740         | 13%                   | 18%     | 15%     | 55%   | 35%           | 12%    | 20%    | 29%       | 4%      |
| Jun-02 | 790,668         | 14%                   | 17%     | 16%     | 53%   | 35%           | 12%    | 28%    | 21%       | 5%      |

## Central Scotland

| Date   | Total Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-----------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                 | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 730,478         | 11%                   | 16%     | 15%     | 58%   | 29%           | 10%    | 22%    | 38%       | 1%      |
| Mar-04 | 757,075         | 11%                   | 17%     | 15%     | 58%   | 29%           | 10%    | 21%    | 39%       | 1%      |
| Dec-03 | 735,843         | 11%                   | 16%     | 15%     | 58%   | 30%           | 9%     | 25%    | 35%       | 1%      |
| Sep-03 | 698,356         | 12%                   | 17%     | 16%     | 55%   | 33%           | 9%     | 25%    | 30%       | 2%      |
| Jun-03 | 663,991         | 12%                   | 17%     | 17%     | 54%   | 34%           | 8%     | 24%    | 31%       | 3%      |
| Mar-03 | 673,004         | 12%                   | 16%     | 17%     | 55%   | 34%           | 9%     | 23%    | 31%       | 3%      |
| Dec-02 | 620,362         | 12%                   | 16%     | 15%     | 57%   | 32%           | 9%     | 21%    | 34%       | 4%      |
| Sep-02 | 652,555         | 12%                   | 16%     | 15%     | 57%   | 33%           | 9%     | 21%    | 35%       | 4%      |
| Jun-02 | 651,839         | 13%                   | 16%     | 16%     | 56%   | 32%           | 8%     | 31%    | 24%       | 4%      |

## Ayrshire

| Date   | Total Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-----------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                 | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 24,671          | 12%                   | 10%     | 18%     | 59%   | 36%           | 32%    | 24%    | 6%        | 2%      |
| Mar-04 | 26,490          | 13%                   | 13%     | 19%     | 55%   | 40%           | 31%    | 22%    | 6%        | 1%      |
| Dec-03 | 18,157          | 19%                   | 22%     | 26%     | 34%   | 57%           | 7%     | 25%    | 9%        | 1%      |
| Sep-03 | 20,446          | 18%                   | 20%     | 20%     | 42%   | 57%           | 9%     | 21%    | 11%       | 1%      |
| Jun-03 | 18,172          | 22%                   | 23%     | 25%     | 30%   | 64%           | 13%    | 6%     | 12%       | 5%      |
| Mar-03 | 18,673          | 24%                   | 23%     | 24%     | 29%   | 64%           | 12%    | 8%     | 11%       | 5%      |
| Dec-02 | 15,080          | 27%                   | 31%     | 24%     | 18%   | 68%           | 13%    | 8%     | 6%        | 5%      |
| Sep-02 | 17,275          | 28%                   | 29%     | 28%     | 15%   | 68%           | 10%    | 7%     | 8%        | 7%      |
| Jun-02 | 18,054          | 29%                   | 31%     | 25%     | 15%   | 64%           | 10%    | 6%     | 12%       | 7%      |

## Dunbartonshire

| Date   | Total Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-----------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                 | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 11,779          | 6%                    | 28%     | 24%     | 42%   | 14%           | 41%    | 27%    | 13%       | 6%      |
| Mar-04 | 12,384          | 6%                    | 31%     | 23%     | 40%   | 13%           | 41%    | 29%    | 12%       | 5%      |
| Dec-03 | 12,200          | 6%                    | 29%     | 24%     | 41%   | 11%           | 32%    | 38%    | 13%       | 5%      |
| Sep-03 | 14,174          | 7%                    | 24%     | 20%     | 48%   | 10%           | 28%    | 47%    | 11%       | 5%      |
| Jun-03 | 11,560          | 9%                    | 26%     | 19%     | 46%   | 12%           | 28%    | 52%    | 0%        | 6%      |
| Mar-03 | 13,857          | 10%                   | 21%     | 15%     | 54%   | 26%           | 24%    | 44%    | 1%        | 5%      |
| Dec-02 | 13,937          | 8%                    | 24%     | 18%     | 49%   | 15%           | 24%    | 55%    | 0%        | 6%      |
| Sep-02 | 13,528          | 12%                   | 30%     | 19%     | 39%   | 17%           | 24%    | 52%    | 1%        | 6%      |
| Jun-02 | 14,111          | 12%                   | 27%     | 24%     | 38%   | 21%           | 24%    | 47%    | 2%        | 6%      |

## Edinburgh &amp; Lothian

| Date   | Total Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-----------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                 | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 263,907         | 7%                    | 15%     | 13%     | 65%   | 31%           | 7%     | 22%    | 39%       | 1%      |
| Mar-04 | 268,991         | 7%                    | 16%     | 13%     | 64%   | 29%           | 6%     | 20%    | 45%       | 1%      |
| Dec-03 | 269,403         | 7%                    | 14%     | 14%     | 65%   | 28%           | 5%     | 26%    | 41%       | 1%      |
| Sep-03 | 249,236         | 7%                    | 15%     | 16%     | 62%   | 30%           | 6%     | 28%    | 35%       | 1%      |
| Jun-03 | 250,576         | 7%                    | 16%     | 15%     | 61%   | 32%           | 6%     | 24%    | 37%       | 1%      |
| Mar-03 | 258,312         | 7%                    | 14%     | 16%     | 64%   | 31%           | 6%     | 23%    | 39%       | 1%      |
| Dec-02 | 220,037         | 6%                    | 13%     | 15%     | 66%   | 27%           | 5%     | 22%    | 44%       | 3%      |
| Sep-02 | 236,154         | 7%                    | 12%     | 14%     | 67%   | 26%           | 4%     | 20%    | 46%       | 3%      |
| Jun-02 | 184,414         | 10%                   | 14%     | 18%     | 58%   | 25%           | 4%     | 42%    | 26%       | 3%      |

## Edinburgh City

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 204,226             | 7%                    | 15%     | 12%     | 67%   | 36%           | 8%     | 20%    | 36%       | 0%      |
| Mar-04 | 193,126             | 7%                    | 16%     | 12%     | 65%   | 34%           | 7%     | 17%    | 42%       | 0%      |
| Dec-03 | 192,771             | 7%                    | 16%     | 13%     | 64%   | 35%           | 6%     | 19%    | 40%       | 0%      |
| Sep-03 | 193,782             | 7%                    | 15%     | 15%     | 62%   | 36%           | 7%     | 20%    | 36%       | 0%      |
| Jun-03 | 193,925             | 6%                    | 17%     | 15%     | 61%   | 38%           | 7%     | 16%    | 39%       | 0%      |
| Mar-03 | 203,044             | 6%                    | 14%     | 16%     | 64%   | 37%           | 7%     | 14%    | 42%       | 0%      |
| Dec-02 | 172,377             | 6%                    | 13%     | 14%     | 67%   | 33%           | 6%     | 13%    | 48%       | 1%      |
| Sep-02 | 186,244             | 6%                    | 12%     | 13%     | 69%   | 32%           | 5%     | 12%    | 50%       | 1%      |
| Jun-02 | 176,952             | 7%                    | 12%     | 16%     | 64%   | 31%           | 4%     | 38%    | 25%       | 2%      |

## Fife

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 34,521              | 18%                   | 14%     | 15%     | 53%   | 19%           | 8%     | 39%    | 28%       | 6%      |
| Mar-04 | 32,819              | 18%                   | 16%     | 18%     | 47%   | 25%           | 10%    | 38%    | 26%       | 1%      |
| Dec-03 | 32,409              | 18%                   | 17%     | 23%     | 42%   | 24%           | 9%     | 39%    | 26%       | 1%      |
| Sep-03 | 34,794              | 17%                   | 13%     | 25%     | 45%   | 22%           | 9%     | 38%    | 29%       | 2%      |
| Jun-03 | 36,559              | 15%                   | 14%     | 23%     | 48%   | 17%           | 10%    | 37%    | 33%       | 2%      |
| Mar-03 | 35,272              | 19%                   | 15%     | 20%     | 46%   | 20%           | 8%     | 35%    | 34%       | 3%      |
| Dec-02 | 32,064              | 24%                   | 13%     | 19%     | 44%   | 28%           | 8%     | 34%    | 26%       | 4%      |
| Sep-02 | 31,756              | 23%                   | 13%     | 16%     | 48%   | 28%           | 7%     | 33%    | 27%       | 4%      |
| Jun-02 | 30,912              | 24%                   | 13%     | 11%     | 52%   | 28%           | 5%     | 34%    | 28%       | 5%      |

## Forth Valley

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 26,365              | 31%                   | 25%     | 28%     | 16%   | 30%           | 1%     | 23%    | 38%       | 8%      |
| Mar-04 | 29,530              | 29%                   | 23%     | 28%     | 19%   | 29%           | 1%     | 25%    | 43%       | 1%      |
| Dec-03 | 30,844              | 22%                   | 23%     | 28%     | 27%   | 27%           | 1%     | 19%    | 47%       | 6%      |
| Sep-03 | 27,463              | 25%                   | 25%     | 20%     | 31%   | 25%           | 0%     | 22%    | 50%       | 3%      |
| Jun-03 | 26,623              | 22%                   | 24%     | 22%     | 31%   | 21%           | 0%     | 21%    | 54%       | 3%      |
| Mar-03 | 30,885              | 19%                   | 22%     | 28%     | 31%   | 29%           | 1%     | 24%    | 43%       | 3%      |
| Dec-02 | 29,651              | 16%                   | 18%     | 26%     | 40%   | 24%           | 1%     | 21%    | 50%       | 4%      |
| Sep-02 | 31,790              | 16%                   | 20%     | 32%     | 32%   | 26%           | 1%     | 22%    | 48%       | 4%      |
| Jun-02 | 32,480              | 17%                   | 19%     | 31%     | 33%   | 26%           | 1%     | 21%    | 44%       | 8%      |

## Glasgow

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 210,101             | 12%                   | 21%     | 17%     | 50%   | 36%           | 12%    | 14%    | 38%       | 1%      |
| Mar-04 | 227,310             | 11%                   | 21%     | 17%     | 50%   | 36%           | 12%    | 14%    | 37%       | 1%      |
| Dec-03 | 220,964             | 12%                   | 19%     | 15%     | 54%   | 38%           | 12%    | 20%    | 29%       | 1%      |
| Sep-03 | 201,453             | 13%                   | 22%     | 16%     | 49%   | 42%           | 14%    | 18%    | 23%       | 3%      |
| Jun-03 | 188,681             | 14%                   | 21%     | 17%     | 48%   | 42%           | 10%    | 20%    | 22%       | 5%      |
| Mar-03 | 180,125             | 14%                   | 22%     | 18%     | 46%   | 42%           | 9%     | 22%    | 22%       | 6%      |
| Dec-02 | 196,632             | 13%                   | 19%     | 13%     | 55%   | 37%           | 8%     | 20%    | 32%       | 4%      |
| Sep-02 | 205,562             | 11%                   | 19%     | 12%     | 57%   | 39%           | 8%     | 20%    | 30%       | 3%      |
| Jun-02 | 214,853             | 12%                   | 18%     | 13%     | 58%   | 38%           | 8%     | 28%    | 22%       | 3%      |

## Grampian

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 89,752              | 19%                   | 29%     | 17%     | 35%   | 48%           | 24%    | 14%    | 13%       | 2%      |
| Mar-04 | 82,780              | 20%                   | 30%     | 18%     | 32%   | 48%           | 25%    | 11%    | 15%       | 1%      |
| Dec-03 | 63,886              | 23%                   | 36%     | 20%     | 21%   | 56%           | 19%    | 13%    | 9%        | 3%      |
| Sep-03 | 65,516              | 22%                   | 29%     | 21%     | 28%   | 53%           | 20%    | 12%    | 12%       | 2%      |
| Jun-03 | 68,948              | 22%                   | 34%     | 20%     | 24%   | 54%           | 20%    | 12%    | 12%       | 2%      |
| Mar-03 | 73,233              | 22%                   | 28%     | 17%     | 33%   | 50%           | 18%    | 21%    | 10%       | 1%      |
| Dec-02 | 82,081              | 17%                   | 27%     | 16%     | 40%   | 51%           | 25%    | 17%    | 6%        | 2%      |
| Sep-02 | 104,249             | 13%                   | 25%     | 11%     | 51%   | 44%           | 35%    | 16%    | 4%        | 2%      |
| Jun-02 | 98,528              | 14%                   | 25%     | 13%     | 48%   | 47%           | 34%    | 14%    | 3%        | 2%      |

Lanarkshire

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 119,284             | 9%                    | 7%      | 14%     | 71%   | 16%           | 4%     | 31%    | 48%       | 1%      |
| Mar-04 | 120,214             | 8%                    | 7%      | 13%     | 72%   | 13%           | 5%     | 32%    | 49%       | 1%      |
| Dec-03 | 110,516             | 11%                   | 8%      | 12%     | 68%   | 15%           | 7%     | 33%    | 44%       | 1%      |
| Sep-03 | 103,158             | 13%                   | 10%     | 18%     | 59%   | 23%           | 6%     | 28%    | 39%       | 3%      |
| Jun-03 | 92,632              | 15%                   | 10%     | 18%     | 57%   | 25%           | 6%     | 23%    | 43%       | 3%      |
| Mar-03 | 83,770              | 16%                   | 10%     | 18%     | 56%   | 27%           | 6%     | 19%    | 45%       | 3%      |
| Dec-02 | 64,881              | 22%                   | 11%     | 24%     | 44%   | 35%           | 8%     | 7%     | 42%       | 8%      |
| Sep-02 | 67,334              | 22%                   | 13%     | 21%     | 44%   | 32%           | 8%     | 12%    | 41%       | 8%      |
| Jun-02 | 65,349              | 23%                   | 13%     | 20%     | 44%   | 34%           | 8%     | 13%    | 37%       | 9%      |

Renfrewshire

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 39,850              | 15%                   | 19%     | 8%      | 59%   | 37%           | 14%    | 20%    | 27%       | 1%      |
| Mar-04 | 39,338              | 15%                   | 18%     | 3%      | 63%   | 34%           | 17%    | 20%    | 27%       | 2%      |
| Dec-03 | 41,380              | 15%                   | 19%     | 5%      | 61%   | 42%           | 16%    | 16%    | 24%       | 2%      |
| Sep-03 | 47,632              | 14%                   | 16%     | 5%      | 65%   | 40%           | 13%    | 24%    | 21%       | 2%      |
| Jun-03 | 39,186              | 14%                   | 16%     | 8%      | 61%   | 42%           | 18%    | 31%    | 7%        | 2%      |
| Mar-03 | 39,840              | 14%                   | 15%     | 10%     | 61%   | 44%           | 18%    | 29%    | 7%        | 2%      |
| Dec-02 | 37,432              | 12%                   | 18%     | 5%      | 65%   | 47%           | 10%    | 29%    | 7%        | 6%      |
| Sep-02 | 36,974              | 14%                   | 17%     | 11%     | 58%   | 47%           | 10%    | 31%    | 8%        | 5%      |
| Jun-02 | 35,672              | 16%                   | 18%     | 14%     | 52%   | 50%           | 11%    | 27%    | 8%        | 5%      |

Tayside

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 32,769              | 24%                   | 32%     | 24%     | 20%   | 58%           | 5%     | 24%    | 7%        | 6%      |
| Mar-04 | 31,939              | 22%                   | 32%     | 25%     | 21%   | 60%           | 5%     | 25%    | 7%        | 3%      |
| Dec-03 | 34,005              | 23%                   | 32%     | 20%     | 25%   | 58%           | 5%     | 27%    | 7%        | 3%      |
| Sep-03 | 33,506              | 21%                   | 31%     | 25%     | 22%   | 57%           | 6%     | 27%    | 9%        | 2%      |
| Jun-03 | 31,963              | 21%                   | 32%     | 23%     | 24%   | 56%           | 6%     | 28%    | 7%        | 3%      |
| Mar-03 | 33,169              | 21%                   | 33%     | 24%     | 23%   | 57%           | 8%     | 26%    | 7%        | 3%      |
| Dec-02 | 38,870              | 18%                   | 35%     | 20%     | 27%   | 44%           | 8%     | 26%    | 6%        | 16%     |
| Sep-02 | 37,631              | 20%                   | 30%     | 23%     | 27%   | 46%           | 9%     | 23%    | 6%        | 16%     |
| Jun-02 | 40,300              | 21%                   | 24%     | 27%     | 28%   | 46%           | 11%    | 22%    | 6%        | 15%     |

**TREND IN OFFICE AND BUSINESS TAKE-UP (UNITS)**

The figures shown here represent the trend in take-up as directly monitored by SPN through contact with marketing agents in monitoring availability. This excludes transaction information derived from other sources such as the Sasine and Land Registers.

Scotland

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1,210       | 76%                   | 16%     | 5%      | 3%    | 53%           | 7%     | 21%    | 17%       | 3%      |
| Mar-04 | 1,149       | 76%                   | 15%     | 6%      | 3%    | 54%           | 7%     | 20%    | 16%       | 3%      |
| Dec-03 | 1,092       | 77%                   | 15%     | 5%      | 3%    | 53%           | 7%     | 20%    | 15%       | 5%      |
| Sep-03 | 1,022       | 75%                   | 16%     | 5%      | 3%    | 55%           | 7%     | 18%    | 14%       | 6%      |
| Jun-03 | 967         | 76%                   | 15%     | 5%      | 4%    | 57%           | 7%     | 17%    | 13%       | 6%      |
| Mar-03 | 1,124       | 76%                   | 16%     | 5%      | 3%    | 59%           | 7%     | 16%    | 12%       | 6%      |

Ten LEC Area

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1,126       | 75%                   | 16%     | 5%      | 4%    | 52%           | 7%     | 21%    | 17%       | 3%      |
| Mar-04 | 1,066       | 76%                   | 15%     | 6%      | 3%    | 54%           | 7%     | 20%    | 16%       | 3%      |
| Dec-03 | 1,021       | 76%                   | 15%     | 6%      | 3%    | 53%           | 7%     | 20%    | 15%       | 5%      |
| Sep-03 | 948         | 75%                   | 16%     | 5%      | 3%    | 54%           | 7%     | 19%    | 14%       | 5%      |
| Jun-03 | 898         | 76%                   | 15%     | 6%      | 4%    | 57%           | 8%     | 17%    | 13%       | 5%      |
| Mar-03 | 1,046       | 76%                   | 16%     | 5%      | 4%    | 59%           | 8%     | 16%    | 12%       | 5%      |
| Dec-02 | 1,041       | 76%                   | 16%     | 5%      | 3%    | 59%           | 8%     | 17%    | 11%       | 5%      |

Central Scotland

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 948         | 74%                   | 17%     | 5%      | 4%    | 52%           | 7%     | 20%    | 18%       | 3%      |
| Mar-04 | 882         | 74%                   | 16%     | 6%      | 4%    | 54%           | 7%     | 20%    | 16%       | 2%      |
| Dec-03 | 839         | 75%                   | 16%     | 7%      | 3%    | 53%           | 7%     | 19%    | 16%       | 5%      |
| Sep-03 | 788         | 74%                   | 16%     | 6%      | 4%    | 53%           | 7%     | 18%    | 15%       | 6%      |
| Jun-03 | 735         | 75%                   | 15%     | 6%      | 4%    | 56%           | 7%     | 17%    | 14%       | 6%      |
| Mar-03 | 850         | 76%                   | 16%     | 5%      | 3%    | 58%           | 6%     | 16%    | 14%       | 6%      |
| Dec-02 | 856         | 76%                   | 17%     | 5%      | 3%    | 57%           | 6%     | 17%    | 13%       | 6%      |

Ayrshire

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 44          | 80%                   | 16%     | 5%      | 0%    | 73%           | 9%     | 11%    | 7%        | 0%      |
| Mar-04 | 42          | 83%                   | 12%     | 5%      | 0%    | 74%           | 5%     | 14%    | 5%        | 2%      |
| Dec-03 | 37          | 81%                   | 14%     | 5%      | 0%    | 68%           | 5%     | 16%    | 3%        | 8%      |
| Sep-03 | 43          | 86%                   | 12%     | 2%      | 0%    | 72%           | 5%     | 12%    | 2%        | 9%      |
| Jun-03 | 39          | 85%                   | 13%     | 3%      | 0%    | 69%           | 0%     | 10%    | 5%        | 15%     |
| Mar-03 | 45          | 82%                   | 16%     | 2%      | 0%    | 73%           | 0%     | 9%     | 7%        | 11%     |
| Dec-02 | 44          | 70%                   | 25%     | 5%      | 0%    | 75%           | 0%     | 5%     | 11%       | 9%      |

Dunbartonshire

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 23          | 74%                   | 17%     | 4%      | 4%    | 39%           | 9%     | 39%    | 13%       | 0%      |
| Mar-04 | 20          | 80%                   | 10%     | 5%      | 5%    | 50%           | 5%     | 35%    | 10%       | 0%      |
| Dec-03 | 19          | 100%                  | 0%      | 0%      | 0%    | 53%           | 5%     | 32%    | 11%       | 0%      |
| Sep-03 | 24          | 88%                   | 13%     | 0%      | 0%    | 46%           | 8%     | 29%    | 17%       | 0%      |
| Jun-03 | 30          | 87%                   | 10%     | 3%      | 0%    | 40%           | 7%     | 30%    | 20%       | 3%      |
| Mar-03 | 35          | 91%                   | 6%      | 3%      | 0%    | 40%           | 3%     | 34%    | 20%       | 3%      |
| Dec-02 | 43          | 95%                   | 2%      | 2%      | 0%    | 35%           | 9%     | 33%    | 23%       | 0%      |

Edinburgh & Lothian

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 245         | 65%                   | 23%     | 4%      | 8%    | 50%           | 4%     | 26%    | 16%       | 3%      |
| Mar-04 | 230         | 67%                   | 20%     | 6%      | 7%    | 55%           | 6%     | 23%    | 14%       | 3%      |
| Dec-03 | 202         | 69%                   | 18%     | 7%      | 5%    | 54%           | 5%     | 18%    | 14%       | 8%      |
| Sep-03 | 189         | 68%                   | 18%     | 7%      | 6%    | 55%           | 5%     | 14%    | 18%       | 8%      |
| Jun-03 | 182         | 69%                   | 15%     | 9%      | 7%    | 59%           | 5%     | 8%     | 19%       | 8%      |
| Mar-03 | 223         | 70%                   | 16%     | 8%      | 6%    | 54%           | 3%     | 12%    | 20%       | 12%     |
| Dec-02 | 213         | 69%                   | 18%     | 8%      | 5%    | 59%           | 3%     | 10%    | 20%       | 8%      |

Edinburgh City

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 176         | 64%                   | 25%     | 3%      | 7%    | 62%           | 2%     | 22%    | 14%       | 1%      |
| Mar-04 | 165         | 65%                   | 22%     | 5%      | 7%    | 67%           | 2%     | 18%    | 13%       | 1%      |
| Dec-03 | 145         | 64%                   | 22%     | 8%      | 6%    | 66%           | 1%     | 17%    | 14%       | 2%      |
| Sep-03 | 131         | 62%                   | 24%     | 8%      | 6%    | 68%           | 1%     | 11%    | 18%       | 2%      |
| Jun-03 | 133         | 62%                   | 20%     | 11%     | 7%    | 70%           | 1%     | 8%     | 19%       | 2%      |
| Mar-03 | 159         | 65%                   | 19%     | 10%     | 6%    | 68%           | 0%     | 11%    | 18%       | 3%      |
| Dec-02 | 155         | 66%                   | 19%     | 10%     | 5%    | 72%           | 0%     | 6%     | 19%       | 3%      |

Fife

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 63          | 83%                   | 13%     | 0%      | 5%    | 30%           | 6%     | 8%     | 51%       | 5%      |
| Mar-04 | 57          | 79%                   | 18%     | 0%      | 4%    | 40%           | 12%    | 9%     | 32%       | 7%      |
| Dec-03 | 63          | 78%                   | 21%     | 0%      | 2%    | 35%           | 13%    | 5%     | 33%       | 14%     |
| Sep-03 | 67          | 79%                   | 18%     | 1%      | 1%    | 43%           | 9%     | 4%     | 31%       | 12%     |
| Jun-03 | 50          | 80%                   | 18%     | 2%      | 0%    | 56%           | 8%     | 2%     | 20%       | 14%     |
| Mar-03 | 53          | 77%                   | 19%     | 2%      | 2%    | 45%           | 4%     | 9%     | 25%       | 17%     |
| Dec-02 | 54          | 80%                   | 15%     | 2%      | 4%    | 54%           | 15%    | 9%     | 7%        | 15%     |

Forth Valley

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 97          | 95%                   | 4%      | 1%      | 0%    | 37%           | 6%     | 29%    | 24%       | 4%      |
| Mar-04 | 85          | 93%                   | 6%      | 1%      | 0%    | 33%           | 7%     | 29%    | 26%       | 5%      |
| Dec-03 | 74          | 86%                   | 12%     | 1%      | 0%    | 34%           | 4%     | 38%    | 16%       | 8%      |
| Sep-03 | 79          | 89%                   | 10%     | 1%      | 0%    | 38%           | 3%     | 33%    | 19%       | 8%      |
| Jun-03 | 83          | 92%                   | 8%      | 0%      | 0%    | 41%           | 1%     | 29%    | 22%       | 7%      |
| Mar-03 | 86          | 94%                   | 6%      | 0%      | 0%    | 45%           | 0%     | 28%    | 21%       | 6%      |
| Dec-02 | 110         | 92%                   | 7%      | 1%      | 0%    | 37%           | 1%     | 34%    | 24%       | 5%      |

Glasgow

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 244         | 66%                   | 20%     | 11%     | 2%    | 61%           | 6%     | 16%    | 16%       | 1%      |
| Mar-04 | 246         | 67%                   | 20%     | 11%     | 2%    | 62%           | 5%     | 16%    | 17%       | 1%      |
| Dec-03 | 241         | 68%                   | 18%     | 12%     | 2%    | 60%           | 6%     | 18%    | 14%       | 2%      |
| Sep-03 | 225         | 63%                   | 24%     | 9%      | 4%    | 61%           | 7%     | 21%    | 8%        | 3%      |
| Jun-03 | 221         | 66%                   | 22%     | 8%      | 5%    | 61%           | 8%     | 19%    | 8%        | 3%      |
| Mar-03 | 243         | 65%                   | 26%     | 5%      | 5%    | 66%           | 10%    | 15%    | 6%        | 2%      |
| Dec-02 | 242         | 66%                   | 24%     | 7%      | 3%    | 68%           | 8%     | 16%    | 6%        | 2%      |

Grampian

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 122         | 86%                   | 8%      | 3%      | 2%    | 48%           | 6%     | 27%    | 18%       | 1%      |
| Mar-04 | 136         | 86%                   | 9%      | 3%      | 2%    | 53%           | 4%     | 25%    | 17%       | 1%      |
| Dec-03 | 141         | 84%                   | 11%     | 2%      | 3%    | 56%           | 4%     | 28%    | 13%       | 0%      |
| Sep-03 | 130         | 79%                   | 13%     | 5%      | 3%    | 58%           | 7%     | 23%    | 11%       | 1%      |
| Jun-03 | 122         | 76%                   | 13%     | 5%      | 6%    | 65%           | 8%     | 17%    | 9%        | 1%      |
| Mar-03 | 144         | 72%                   | 16%     | 6%      | 6%    | 69%           | 13%    | 11%    | 6%        | 1%      |
| Dec-02 | 125         | 70%                   | 18%     | 5%      | 7%    | 68%           | 15%    | 12%    | 2%        | 2%      |

Lanarkshire

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 160         | 80%                   | 11%     | 4%      | 4%    | 45%           | 14%    | 23%    | 16%       | 2%      |
| Mar-04 | 138         | 78%                   | 11%     | 6%      | 6%    | 42%           | 14%    | 23%    | 20%       | 1%      |
| Dec-03 | 146         | 84%                   | 8%      | 5%      | 3%    | 45%           | 12%    | 20%    | 23%       | 1%      |
| Sep-03 | 119         | 84%                   | 6%      | 5%      | 5%    | 43%           | 14%    | 21%    | 22%       | 0%      |
| Jun-03 | 92          | 84%                   | 4%      | 7%      | 5%    | 51%           | 12%    | 22%    | 15%       | 0%      |
| Mar-03 | 121         | 86%                   | 6%      | 6%      | 2%    | 55%           | 12%    | 21%    | 12%       | 0%      |
| Dec-02 | 111         | 83%                   | 9%      | 5%      | 4%    | 54%           | 7%     | 24%    | 10%       | 5%      |

Renfrewshire

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 72          | 75%                   | 18%     | 4%      | 3%    | 79%           | 6%     | 6%     | 1%        | 8%      |
| Mar-04 | 64          | 75%                   | 17%     | 6%      | 2%    | 78%           | 8%     | 8%     | 0%        | 6%      |
| Dec-03 | 56          | 73%                   | 21%     | 4%      | 2%    | 73%           | 11%    | 9%     | 0%        | 7%      |
| Sep-03 | 41          | 78%                   | 17%     | 5%      | 0%    | 66%           | 12%    | 12%    | 0%        | 10%     |
| Jun-03 | 38          | 76%                   | 21%     | 3%      | 0%    | 61%           | 11%    | 18%    | 0%        | 11%     |
| Mar-03 | 44          | 82%                   | 18%     | 0%      | 0%    | 75%           | 5%     | 14%    | 0%        | 7%      |
| Dec-02 | 37          | 84%                   | 16%     | 0%      | 0%    | 59%           | 11%    | 14%    | 0%        | 16%     |

Tayside

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 56          | 80%                   | 14%     | 4%      | 2%    | 50%           | 7%     | 25%    | 9%        | 9%      |
| Mar-04 | 48          | 75%                   | 7%      | 2%      | 2%    | 43%           | 7%     | 20%    | 9%        | 7%      |
| Dec-03 | 42          | 63%                   | 13%     | 0%      | 0%    | 34%           | 9%     | 14%    | 13%       | 5%      |
| Sep-03 | 31          | 43%                   | 13%     | 0%      | 0%    | 30%           | 5%     | 9%     | 9%        | 2%      |
| Jun-03 | 42          | 63%                   | 13%     | 0%      | 0%    | 41%           | 16%    | 11%    | 7%        | 0%      |
| Mar-03 | 52          | 75%                   | 16%     | 0%      | 2%    | 45%           | 16%    | 23%    | 7%        | 2%      |
| Dec-02 | 60          | 85%                   | 10%     | 3%      | 2%    | 58%           | 17%    | 18%    | 2%        | 5%      |

## TREND IN OFFICE AND BUSINESS TAKE-UP (FLOORSPACE)

Appendix 4d

The figures shown here represent the trend in take-up as directly monitored by SPN through contact with marketing agents in monitoring availability. This excludes transaction information derived from other sources such as the Sasine and Land Registers.

## Scotland

| Date   | Total<br>Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|--------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                    | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 260,831            | 25%                   | 23%     | 16%     | 36%   | 32%           | 7%     | 28%    | 32%       | 1%      |
| Mar-04 | 250,853            | 25%                   | 21%     | 18%     | 36%   | 33%           | 6%     | 29%    | 31%       | 1%      |
| Dec-03 | 237,698            | 25%                   | 21%     | 17%     | 37%   | 32%           | 11%    | 21%    | 32%       | 4%      |
| Sep-03 | 216,175            | 25%                   | 22%     | 18%     | 34%   | 37%           | 17%    | 15%    | 27%       | 4%      |
| Jun-03 | 195,457            | 26%                   | 22%     | 19%     | 33%   | 38%           | 12%    | 16%    | 30%       | 4%      |
| Mar-03 | 217,809            | 26%                   | 24%     | 17%     | 34%   | 41%           | 11%    | 14%    | 29%       | 5%      |

## Ten LEC Area

| Date   | Total<br>Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|--------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                    | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 250,808            | 24%                   | 22%     | 16%     | 38%   | 31%           | 7%     | 29%    | 32%       | 1%      |
| Mar-04 | 241,223            | 25%                   | 20%     | 18%     | 37%   | 32%           | 6%     | 30%    | 32%       | 1%      |
| Dec-03 | 230,388            | 24%                   | 20%     | 18%     | 38%   | 31%           | 11%    | 21%    | 33%       | 4%      |
| Sep-03 | 206,225            | 24%                   | 22%     | 18%     | 36%   | 36%           | 17%    | 16%    | 28%       | 4%      |
| Jun-03 | 185,496            | 25%                   | 21%     | 19%     | 34%   | 37%           | 13%    | 16%    | 31%       | 4%      |
| Mar-03 | 207,809            | 25%                   | 24%     | 16%     | 35%   | 40%           | 12%    | 14%    | 30%       | 4%      |
| Dec-02 | 197,620            | 27%                   | 26%     | 18%     | 29%   | 40%           | 10%    | 17%    | 28%       | 4%      |

## Central Scotland

| Date   | Total<br>Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|--------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                    | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 225,133            | 23%                   | 22%     | 16%     | 39%   | 29%           | 6%     | 30%    | 33%       | 1%      |
| Mar-04 | 216,169            | 23%                   | 20%     | 19%     | 38%   | 31%           | 5%     | 32%    | 32%       | 1%      |
| Dec-03 | 205,420            | 23%                   | 19%     | 19%     | 39%   | 29%           | 11%    | 22%    | 34%       | 4%      |
| Sep-03 | 181,932            | 23%                   | 21%     | 18%     | 38%   | 34%           | 15%    | 16%    | 31%       | 4%      |
| Jun-03 | 157,151            | 25%                   | 21%     | 20%     | 35%   | 34%           | 9%     | 17%    | 35%       | 5%      |
| Mar-03 | 169,187            | 26%                   | 23%     | 16%     | 34%   | 36%           | 8%     | 15%    | 35%       | 5%      |
| Dec-02 | 159,072            | 28%                   | 27%     | 19%     | 27%   | 39%           | 6%     | 18%    | 33%       | 5%      |

## Ayrshire

| Date   | Total<br>Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|--------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                    | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 5,338              | 44%                   | 34%     | 22%     | 0%    | 61%           | 17%    | 6%     | 15%       | 0%      |
| Mar-04 | 5,097              | 50%                   | 27%     | 23%     | 0%    | 65%           | 12%    | 8%     | 14%       | 1%      |
| Dec-03 | 4,910              | 49%                   | 27%     | 24%     | 0%    | 62%           | 12%    | 8%     | 13%       | 5%      |
| Sep-03 | 4,947              | 58%                   | 31%     | 11%     | 0%    | 62%           | 12%    | 6%     | 8%        | 12%     |
| Jun-03 | 5,226              | 54%                   | 28%     | 18%     | 0%    | 57%           | 0%     | 5%     | 25%       | 13%     |
| Mar-03 | 5,845              | 51%                   | 33%     | 16%     | 0%    | 62%           | 0%     | 2%     | 26%       | 10%     |
| Dec-02 | 7,149              | 35%                   | 41%     | 24%     | 0%    | 66%           | 0%     | 1%     | 22%       | 11%     |

## Dunbartonshire

| Date   | Total<br>Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|--------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                    | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 4,444              | 27%                   | 26%     | 15%     | 31%   | 12%           | 8%     | 77%    | 3%        | 0%      |
| Mar-04 | 4,077              | 32%                   | 18%     | 17%     | 34%   | 21%           | 4%     | 72%    | 3%        | 0%      |
| Dec-03 | 1,573              | 100%                  | 0%      | 0%      | 0%    | 46%           | 11%    | 36%    | 7%        | 0%      |
| Sep-03 | 2,295              | 63%                   | 37%     | 0%      | 0%    | 42%           | 11%    | 38%    | 9%        | 0%      |
| Jun-03 | 3,277              | 51%                   | 26%     | 23%     | 0%    | 53%           | 8%     | 24%    | 14%       | 2%      |
| Mar-03 | 3,296              | 57%                   | 19%     | 23%     | 0%    | 55%           | 2%     | 28%    | 14%       | 2%      |
| Dec-02 | 3,862              | 69%                   | 11%     | 20%     | 0%    | 42%           | 5%     | 32%    | 19%       | 1%      |

## Edinburgh &amp; Lothian

| Date   | Total<br>Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|--------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                    | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 91,014             | 14%                   | 20%     | 8%      | 58%   | 25%           | 1%     | 31%    | 42%       | 0%      |
| Mar-04 | 87,346             | 15%                   | 17%     | 10%     | 59%   | 26%           | 2%     | 31%    | 41%       | 0%      |
| Dec-03 | 74,441             | 15%                   | 15%     | 13%     | 57%   | 26%           | 2%     | 20%    | 51%       | 1%      |
| Sep-03 | 57,627             | 18%                   | 17%     | 16%     | 50%   | 31%           | 9%     | 7%     | 52%       | 2%      |
| Jun-03 | 56,708             | 17%                   | 13%     | 20%     | 50%   | 29%           | 9%     | 7%     | 53%       | 2%      |
| Mar-03 | 65,529             | 18%                   | 15%     | 17%     | 50%   | 25%           | 6%     | 9%     | 57%       | 3%      |
| Dec-02 | 52,772             | 22%                   | 22%     | 21%     | 35%   | 32%           | 0%     | 15%    | 49%       | 4%      |

## Edinburgh City

| Date   | Total<br>Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|--------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                    | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 64,435             | 16%                   | 22%     | 6%      | 56%   | 33%           | 2%     | 17%    | 48%       | 0%      |
| Mar-04 | 63,872             | 16%                   | 18%     | 9%      | 57%   | 33%           | 2%     | 16%    | 49%       | 0%      |
| Dec-03 | 57,462             | 15%                   | 17%     | 14%     | 55%   | 32%           | 1%     | 5%     | 62%       | 0%      |
| Sep-03 | 44,526             | 16%                   | 20%     | 16%     | 48%   | 38%           | 1%     | 3%     | 58%       | 1%      |
| Jun-03 | 46,835             | 15%                   | 15%     | 22%     | 48%   | 33%           | 1%     | 7%     | 58%       | 1%      |
| Mar-03 | 53,484             | 15%                   | 15%     | 20%     | 51%   | 29%           | 0%     | 8%     | 62%       | 2%      |
| Dec-02 | 39,527             | 21%                   | 23%     | 25%     | 31%   | 39%           | 0%     | 10%    | 48%       | 3%      |

Fife

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 10,978              | 41%                   | 22%     | 0%      | 37%   | 24%           | 7%     | 7%     | 60%       | 2%      |
| Mar-04 | 10,011              | 44%                   | 27%     | 0%      | 30%   | 29%           | 9%     | 8%     | 50%       | 4%      |
| Dec-03 | 10,405              | 48%                   | 34%     | 0%      | 18%   | 24%           | 11%    | 6%     | 45%       | 14%     |
| Sep-03 | 10,595              | 48%                   | 29%     | 5%      | 18%   | 27%           | 6%     | 6%     | 48%       | 13%     |
| Jun-03 | 6,922               | 51%                   | 35%     | 14%     | 0%    | 39%           | 6%     | 1%     | 36%       | 18%     |
| Mar-03 | 8,076               | 39%                   | 35%     | 12%     | 14%   | 22%           | 6%     | 3%     | 49%       | 21%     |
| Dec-02 | 8,689               | 35%                   | 27%     | 11%     | 26%   | 30%           | 14%    | 2%     | 31%       | 24%     |

Forth Valley

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 6,829               | 68%                   | 24%     | 8%      | 0%    | 23%           | 4%     | 33%    | 37%       | 4%      |
| Mar-04 | 5,929               | 62%                   | 29%     | 9%      | 0%    | 13%           | 4%     | 44%    | 33%       | 5%      |
| Dec-03 | 6,336               | 45%                   | 47%     | 8%      | 0%    | 14%           | 1%     | 47%    | 27%       | 10%     |
| Sep-03 | 5,974               | 49%                   | 42%     | 9%      | 0%    | 24%           | 1%     | 38%    | 29%       | 8%      |
| Jun-03 | 5,625               | 59%                   | 41%     | 0%      | 0%    | 26%           | 0%     | 36%    | 29%       | 8%      |
| Mar-03 | 5,294               | 70%                   | 30%     | 0%      | 0%    | 33%           | 0%     | 31%    | 29%       | 8%      |
| Dec-02 | 7,404               | 59%                   | 31%     | 9%      | 0%    | 27%           | 0%     | 33%    | 35%       | 4%      |

Glasgow

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 60,274              | 25%                   | 25%     | 32%     | 18%   | 37%           | 9%     | 26%    | 27%       | 2%      |
| Mar-04 | 57,391              | 26%                   | 25%     | 36%     | 13%   | 39%           | 7%     | 29%    | 24%       | 1%      |
| Dec-03 | 56,885              | 26%                   | 23%     | 35%     | 15%   | 39%           | 8%     | 23%    | 23%       | 7%      |
| Sep-03 | 61,926              | 20%                   | 26%     | 25%     | 28%   | 46%           | 10%    | 23%    | 15%       | 6%      |
| Jun-03 | 57,110              | 21%                   | 26%     | 22%     | 31%   | 37%           | 13%    | 24%    | 19%       | 7%      |
| Mar-03 | 59,738              | 22%                   | 30%     | 15%     | 33%   | 46%           | 13%    | 17%    | 18%       | 6%      |
| Dec-02 | 57,300              | 21%                   | 31%     | 19%     | 28%   | 44%           | 9%     | 17%    | 27%       | 3%      |

Grampian

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 17,482              | 35%                   | 19%     | 14%     | 31%   | 43%           | 15%    | 13%    | 29%       | 0%      |
| Mar-04 | 19,234              | 38%                   | 21%     | 13%     | 28%   | 50%           | 14%    | 10%    | 26%       | 0%      |
| Dec-03 | 21,036              | 35%                   | 24%     | 10%     | 31%   | 53%           | 13%    | 12%    | 23%       | 0%      |
| Sep-03 | 20,968              | 31%                   | 27%     | 19%     | 23%   | 54%           | 34%    | 10%    | 2%        | 0%      |
| Jun-03 | 24,143              | 24%                   | 20%     | 18%     | 38%   | 53%           | 35%    | 7%     | 6%        | 0%      |
| Mar-03 | 30,791              | 18%                   | 23%     | 19%     | 40%   | 53%           | 31%    | 9%     | 7%        | 0%      |
| Dec-02 | 29,843              | 17%                   | 24%     | 15%     | 43%   | 41%           | 31%    | 15%    | 12%       | 1%      |

Lanarkshire

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 27,295              | 24%                   | 19%     | 17%     | 40%   | 20%           | 10%    | 33%    | 36%       | 0%      |
| Mar-04 | 28,719              | 20%                   | 15%     | 19%     | 46%   | 17%           | 9%     | 32%    | 43%       | 0%      |
| Dec-03 | 23,394              | 25%                   | 15%     | 21%     | 38%   | 23%           | 8%     | 16%    | 53%       | 0%      |
| Sep-03 | 20,474              | 23%                   | 10%     | 21%     | 47%   | 16%           | 10%    | 25%    | 49%       | 0%      |
| Jun-03 | 16,948              | 19%                   | 7%      | 24%     | 49%   | 23%           | 5%     | 25%    | 47%       | 0%      |
| Mar-03 | 16,674              | 28%                   | 15%     | 32%     | 25%   | 33%           | 10%    | 29%    | 27%       | 0%      |
| Dec-02 | 17,261              | 30%                   | 20%     | 19%     | 31%   | 31%           | 13%    | 35%    | 20%       | 2%      |

Renfrewshire

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 18,961              | 22%                   | 19%     | 14%     | 45%   | 41%           | 9%     | 44%    | 1%        | 5%      |
| Mar-04 | 17,599              | 20%                   | 20%     | 21%     | 40%   | 47%           | 1%     | 48%    | 0%        | 3%      |
| Dec-03 | 15,296              | 19%                   | 24%     | 11%     | 46%   | 38%           | 3%     | 56%    | 0%        | 4%      |
| Sep-03 | 5,914               | 38%                   | 33%     | 30%     | 0%    | 56%           | 6%     | 29%    | 0%        | 9%      |
| Jun-03 | 5,335               | 42%                   | 41%     | 18%     | 0%    | 62%           | 6%     | 28%    | 0%        | 4%      |
| Mar-03 | 4,735               | 60%                   | 40%     | 0%      | 0%    | 63%           | 5%     | 29%    | 0%        | 4%      |
| Dec-02 | 4,426               | 66%                   | 34%     | 0%      | 0%    | 62%           | 5%     | 24%    | 0%        | 10%     |

Tayside

| Date   | Total<br>Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|---------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                     | 0-199                 | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 8,193               | 39%                   | 28%     | 17%     | 17%   | 50%           | 8%     | 18%    | 18%       | 6%      |
| Mar-04 | 5,820               | 51%                   | 16%     | 9%      | 23%   | 40%           | 11%    | 16%    | 25%       | 8%      |
| Dec-03 | 3,980               | 54%                   | 46%     | 0%      | 0%    | 38%           | 27%    | 23%    | 4%        | 8%      |
| Sep-03 | 3,373               | 46%                   | 54%     | 0%      | 0%    | 40%           | 26%    | 24%    | 4%        | 7%      |
| Jun-03 | 4,250               | 53%                   | 47%     | 0%      | 0%    | 49%           | 28%    | 20%    | 3%        | 0%      |
| Mar-03 | 7,831               | 29%                   | 33%     | 0%      | 38%   | 63%           | 15%    | 18%    | 3%        | 1%      |
| Dec-02 | 8,705               | 34%                   | 19%     | 13%     | 34%   | 71%           | 9%     | 13%    | 1%        | 7%      |

## Scotland

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1.91        | 1.55             | 2.77    | 3.00    | 4.53  | 1.88     | 2.39   | 1.91   | 1.92      | 1.43    |
| Mar-04 | 1.92        | 1.53             | 2.90    | 3.05    | 4.78  | 1.88     | 2.30   | 2.00   | 1.95      | 1.34    |
| Dec-03 | 1.94        | 1.58             | 2.85    | 2.95    | 4.50  | 1.92     | 2.16   | 2.05   | 1.84      | 1.57    |
| Sep-03 | 1.90        | 1.55             | 2.72    | 3.05    | 4.32  | 1.91     | 2.20   | 1.88   | 1.70      | 1.97    |
| Jun-03 | 1.87        | 1.51             | 2.75    | 3.02    | 4.22  | 1.85     | 2.10   | 1.91   | 1.67      | 2.10    |
| Mar-03 | 1.84        | 1.51             | 2.60    | 3.03    | 4.17  | 1.82     | 2.11   | 1.82   | 1.70      | 2.16    |

## Ten LEC Area

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1.94        | 1.58             | 2.81    | 3.02    | 4.51  | 1.91     | 2.38   | 1.95   | 1.89      | 1.69    |
| Mar-04 | 1.96        | 1.56             | 2.94    | 3.05    | 4.77  | 1.91     | 2.32   | 2.05   | 1.92      | 1.61    |
| Dec-03 | 1.92        | 1.56             | 2.79    | 2.90    | 4.49  | 1.91     | 2.10   | 2.04   | 1.73      | 1.71    |
| Sep-03 | 1.91        | 1.55             | 2.73    | 3.05    | 4.31  | 1.93     | 2.21   | 1.90   | 1.65      | 1.88    |
| Jun-03 | 1.86        | 1.49             | 2.75    | 3.02    | 4.21  | 1.85     | 2.10   | 1.94   | 1.64      | 1.98    |
| Mar-03 | 1.85        | 1.51             | 2.60    | 3.03    | 4.15  | 1.84     | 2.11   | 1.85   | 1.67      | 2.04    |
| Dec-02 | 1.76        | 1.45             | 2.53    | 2.61    | 3.92  | 1.71     | 2.10   | 1.57   | 1.54      | 3.94    |
| Sep-02 | 1.86        | 1.54             | 2.66    | 2.69    | 4.28  | 1.84     | 2.20   | 1.66   | 1.57      | 3.94    |
| Jun-02 | 1.92        | 1.64             | 2.55    | 2.77    | 4.00  | 1.92     | 2.35   | 1.70   | 1.49      | 4.02    |

## Central Scotland

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1.90        | 1.55             | 2.50    | 2.89    | 4.92  | 1.85     | 2.22   | 2.01   | 1.95      | 1.23    |
| Mar-04 | 1.94        | 1.55             | 2.69    | 2.94    | 5.29  | 1.89     | 2.19   | 2.13   | 1.97      | 1.23    |
| Dec-03 | 1.91        | 1.55             | 2.56    | 2.83    | 5.01  | 1.92     | 2.11   | 2.10   | 1.67      | 1.29    |
| Sep-03 | 1.90        | 1.55             | 2.56    | 2.94    | 4.76  | 1.94     | 2.32   | 1.92   | 1.62      | 1.55    |
| Jun-03 | 1.83        | 1.47             | 2.48    | 2.94    | 4.67  | 1.83     | 2.14   | 1.91   | 1.57      | 1.80    |
| Mar-03 | 1.82        | 1.48             | 2.37    | 2.98    | 4.58  | 1.83     | 2.16   | 1.83   | 1.58      | 1.93    |
| Dec-02 | 1.73        | 1.45             | 2.22    | 2.51    | 4.14  | 1.65     | 2.00   | 1.62   | 1.56      | 3.69    |
| Sep-02 | 1.82        | 1.54             | 2.33    | 2.59    | 4.36  | 1.78     | 2.02   | 1.72   | 1.60      | 3.69    |
| Jun-02 | 1.88        | 1.64             | 2.25    | 2.61    | 4.11  | 1.86     | 2.10   | 1.75   | 1.52      | 3.82    |

## Ayrshire

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1.41        | 1.09             | 1.69    | 5.25    | 15.00 | 1.24     | 3.00   | 1.40   | 2.40      | 2.14    |
| Mar-04 | 1.68        | 1.29             | 2.25    | 6.00    | 15.00 | 1.53     | 4.50   | 1.40   | 3.00      | 1.71    |
| Dec-03 | 1.80        | 1.47             | 2.63    | 5.25    | 9.00  | 1.73     | 4.50   | 1.20   | 3.60      | 1.29    |
| Sep-03 | 1.88        | 1.50             | 2.81    | 4.50    | 15.00 | 1.70     | 7.50   | 1.20   | 3.00      | 1.71    |
| Jun-03 | 1.95        | 1.59             | 2.81    | 5.25    | 12.00 | 1.79     | 8.25   | 0.80   | 3.00      | 2.14    |
| Mar-03 | 2.07        | 1.74             | 2.81    | 5.25    | 12.00 | 1.89     | 7.50   | 1.60   | 2.40      | 2.14    |
| Dec-02 | 2.10        | 1.79             | 3.38    | 3.75    | 6.00  | 1.86     | 7.50   | 1.00   | 2.40      | 4.29    |
| Sep-02 | 2.39        | 2.09             | 3.38    | 5.25    | 6.00  | 2.12     | 6.75   | 1.00   | 3.60      | 5.57    |
| Jun-02 | 2.56        | 2.24             | 3.94    | 4.50    | 6.00  | 2.32     | 6.75   | 0.80   | 4.20      | 6.00    |

## Dunbartonshire

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1.08        | 0.61             | 5.50    | 2.40    | 9.00  | 1.21     | 4.00   | 0.44   | 0.21      | 3.00    |
| Mar-04 | 1.05        | 0.51             | 6.50    | 2.40    | 9.00  | 1.00     | 4.00   | 0.62   | 0.21      | 3.00    |
| Dec-03 | 0.93        | 0.41             | 6.00    | 2.40    | 9.00  | 0.64     | 3.00   | 0.88   | 0.43      | 3.00    |
| Sep-03 | 0.99        | 0.48             | 5.50    | 2.40    | 12.00 | 0.64     | 3.00   | 1.06   | 0.43      | 3.00    |
| Jun-03 | 0.87        | 0.44             | 5.00    | 1.80    | 9.00  | 0.64     | 2.33   | 0.88   | 0.21      | 6.00    |
| Mar-03 | 0.99        | 0.55             | 5.00    | 1.80    | 12.00 | 0.79     | 2.33   | 0.97   | 0.43      | 6.00    |
| Dec-02 | 1.05        | 0.55             | 6.00    | 2.40    | 9.00  | 0.79     | 2.33   | 1.15   | 0.21      | 9.00    |
| Sep-02 | 1.38        | 0.89             | 6.50    | 2.40    | 9.00  | 1.07     | 2.33   | 1.41   | 0.86      | 12.00   |
| Jun-02 | 1.20        | 0.68             | 6.00    | 3.00    | 9.00  | 0.71     | 2.67   | 1.24   | 0.86      | 12.00   |

## Edinburgh &amp; Lothian

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1.92        | 1.35             | 2.77    | 2.94    | 4.46  | 1.92     | 2.89   | 2.28   | 1.69      | 0.69    |
| Mar-04 | 2.00        | 1.39             | 2.98    | 3.00    | 4.68  | 1.95     | 2.46   | 2.46   | 2.00      | 0.69    |
| Dec-03 | 1.91        | 1.36             | 2.74    | 3.06    | 4.17  | 1.87     | 2.57   | 2.56   | 1.55      | 1.03    |
| Sep-03 | 1.87        | 1.32             | 2.63    | 3.35    | 3.80  | 1.86     | 3.00   | 2.46   | 1.31      | 1.03    |
| Jun-03 | 1.91        | 1.33             | 2.86    | 3.29    | 3.88  | 1.94     | 2.68   | 2.44   | 1.43      | 1.03    |
| Mar-03 | 1.85        | 1.29             | 2.53    | 3.53    | 4.10  | 1.91     | 2.57   | 2.21   | 1.45      | 0.86    |
| Dec-02 | 1.50        | 1.04             | 2.12    | 2.71    | 3.37  | 1.50     | 2.36   | 1.31   | 1.24      | 2.40    |
| Sep-02 | 1.67        | 1.24             | 2.12    | 2.82    | 3.73  | 1.70     | 2.36   | 1.44   | 1.43      | 2.49    |
| Jun-02 | 1.68        | 1.37             | 1.91    | 2.82    | 3.15  | 1.73     | 2.25   | 1.49   | 1.33      | 2.57    |

<sup>1</sup> Years Supply for each period is the availability expressed as a number of years potential average take-up

## Edinburgh City

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1.94        | 1.38             | 2.56    | 2.43    | 4.78  | 1.87     | 9.00   | 2.17   | 1.66      | 0.75    |
| Mar-04 | 2.02        | 1.44             | 2.72    | 2.50    | 4.88  | 1.88     | 8.50   | 2.38   | 2.07      | 0.50    |
| Dec-03 | 1.87        | 1.32             | 2.61    | 2.50    | 4.03  | 1.78     | 8.00   | 2.25   | 1.66      | 0.25    |
| Sep-03 | 1.95        | 1.39             | 2.53    | 3.07    | 4.03  | 1.82     | 10.00  | 2.50   | 1.58      | 0.25    |
| Jun-03 | 1.95        | 1.30             | 2.78    | 3.07    | 4.13  | 1.86     | 8.50   | 2.33   | 1.70      | 0.25    |
| Mar-03 | 1.91        | 1.31             | 2.42    | 3.29    | 4.41  | 1.83     | 7.50   | 2.25   | 1.78      | 0.00    |
| Dec-02 | 1.50        | 0.99             | 2.06    | 2.36    | 3.66  | 1.49     | 8.00   | 1.21   | 1.42      | 1.00    |
| Sep-02 | 1.69        | 1.24             | 2.03    | 2.50    | 3.94  | 1.71     | 6.50   | 1.29   | 1.62      | 1.50    |
| Jun-02 | 1.66        | 1.35             | 1.78    | 2.64    | 3.09  | 1.75     | 5.00   | 1.38   | 1.26      | 1.75    |

## Fife

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 2.23        | 2.05             | 1.50    | 21.00   | 8.25  | 1.75     | 0.94   | 4.00   | 3.09      | 2.08    |
| Mar-04 | 2.04        | 1.81             | 1.61    | 24.00   | 6.75  | 1.94     | 1.13   | 4.00   | 1.82      | 1.62    |
| Dec-03 | 2.08        | 1.79             | 1.71    | 30.00   | 6.75  | 1.63     | 0.94   | 4.00   | 2.82      | 1.62    |
| Sep-03 | 2.11        | 1.83             | 1.39    | 36.00   | 7.50  | 1.67     | 1.13   | 4.17   | 2.64      | 1.85    |
| Jun-03 | 1.81        | 1.40             | 1.50    | 36.00   | 8.25  | 1.14     | 1.50   | 4.33   | 1.82      | 2.77    |
| Mar-03 | 2.09        | 1.81             | 1.71    | 27.00   | 7.50  | 1.59     | 1.88   | 4.17   | 1.82      | 3.23    |
| Dec-02 | 2.11        | 1.95             | 1.39    | 24.00   | 6.75  | 1.78     | 1.69   | 3.67   | 1.91      | 3.00    |
| Sep-02 | 2.06        | 1.88             | 1.39    | 21.00   | 7.50  | 1.86     | 1.50   | 3.00   | 2.09      | 2.54    |
| Jun-02 | 1.98        | 1.83             | 1.39    | 15.00   | 7.50  | 1.78     | 1.31   | 3.33   | 1.82      | 2.54    |

## Forth Valley

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1.75        | 1.60             | 2.52    | 2.73    | 9.00  | 1.79     | 2.00   | 2.27   | 1.20      | 1.38    |
| Mar-04 | 1.79        | 1.63             | 2.52    | 3.00    | 12.00 | 1.79     | 1.50   | 2.42   | 1.31      | 1.15    |
| Dec-03 | 1.52        | 1.26             | 2.76    | 3.27    | 18.00 | 1.39     | 0.75   | 2.04   | 1.24      | 1.85    |
| Sep-03 | 1.51        | 1.30             | 2.76    | 1.91    | 18.00 | 1.31     | 0.50   | 2.15   | 1.24      | 1.85    |
| Jun-03 | 1.32        | 1.10             | 2.52    | 2.18    | 18.00 | 1.04     | 0.50   | 1.92   | 1.13      | 2.08    |
| Mar-03 | 1.39        | 1.12             | 2.76    | 3.00    | 21.00 | 1.23     | 1.25   | 1.85   | 1.13      | 1.85    |
| Dec-02 | 1.35        | 1.09             | 2.28    | 3.00    | 27.00 | 1.23     | 0.50   | 2.00   | 0.90      | 2.08    |
| Sep-02 | 1.52        | 1.22             | 2.64    | 3.82    | 24.00 | 1.34     | 0.50   | 2.23   | 1.05      | 2.54    |
| Jun-02 | 1.60        | 1.33             | 2.52    | 3.82    | 24.00 | 1.63     | 0.75   | 2.19   | 1.09      | 1.62    |

## Glasgow

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1.80        | 1.42             | 2.50    | 2.42    | 3.96  | 1.83     | 2.22   | 1.40   | 2.16      | 0.38    |
| Mar-04 | 1.87        | 1.41             | 2.69    | 2.56    | 4.82  | 1.88     | 2.22   | 1.53   | 2.32      | 0.56    |
| Dec-03 | 1.86        | 1.54             | 2.35    | 2.18    | 4.82  | 1.95     | 1.91   | 1.83   | 1.56      | 0.56    |
| Sep-03 | 1.79        | 1.44             | 2.44    | 2.13    | 4.50  | 1.87     | 2.04   | 1.49   | 1.71      | 1.13    |
| Jun-03 | 1.72        | 1.38             | 2.23    | 2.23    | 4.50  | 1.77     | 1.78   | 1.67   | 1.44      | 1.31    |
| Mar-03 | 1.67        | 1.34             | 2.21    | 2.18    | 4.07  | 1.69     | 1.65   | 1.69   | 1.44      | 2.06    |
| Dec-02 | 1.65        | 1.34             | 2.17    | 1.89    | 4.29  | 1.57     | 1.74   | 1.76   | 1.56      | 3.38    |
| Sep-02 | 1.63        | 1.29             | 2.30    | 1.74    | 4.50  | 1.64     | 1.91   | 1.69   | 1.03      | 2.63    |
| Jun-02 | 1.71        | 1.40             | 2.25    | 1.89    | 4.71  | 1.72     | 2.04   | 1.85   | 0.91      | 3.00    |

## Grampian

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 2.08        | 1.61             | 4.37    | 3.71    | 2.44  | 2.04     | 3.69   | 1.63   | 1.25      | 6.50    |
| Mar-04 | 1.96        | 1.53             | 4.07    | 3.53    | 2.06  | 1.85     | 3.34   | 1.63   | 1.50      | 6.50    |
| Dec-03 | 1.84        | 1.50             | 3.61    | 3.18    | 1.50  | 1.68     | 2.23   | 1.63   | 2.42      | 6.50    |
| Sep-03 | 1.80        | 1.50             | 3.15    | 3.35    | 1.88  | 1.73     | 1.80   | 1.73   | 1.75      | 6.50    |
| Jun-03 | 1.97        | 1.61             | 3.86    | 3.35    | 1.69  | 1.89     | 1.89   | 2.05   | 2.08      | 4.50    |
| Mar-03 | 1.91        | 1.61             | 3.41    | 3.00    | 1.88  | 1.78     | 1.80   | 2.05   | 2.42      | 3.50    |
| Dec-02 | 1.82        | 1.43             | 3.56    | 3.18    | 2.81  | 1.91     | 2.49   | 1.30   | 1.17      | 6.00    |
| Sep-02 | 1.94        | 1.45             | 4.12    | 2.82    | 3.94  | 2.03     | 3.09   | 1.30   | 1.08      | 6.00    |
| Jun-02 | 1.91        | 1.46             | 3.97    | 3.00    | 3.19  | 2.00     | 2.83   | 1.40   | 0.92      | 6.00    |

<sup>1</sup> Years Supply for each period is the availability expressed as a number of years potential average take-up

Lanarkshire

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 2.25        | 2.07             | 2.00    | 3.00    | 5.29  | 2.17     | 1.91   | 2.21   | 2.94      | 4.50    |
| Mar-04 | 2.25        | 2.06             | 2.08    | 2.86    | 5.47  | 2.12     | 1.98   | 2.27   | 2.87      | 6.00    |
| Dec-03 | 2.31        | 2.13             | 2.42    | 2.57    | 5.12  | 2.44     | 2.52   | 1.88   | 2.30      | 3.00    |
| Sep-03 | 2.37        | 2.18             | 2.67    | 3.29    | 4.41  | 2.69     | 2.59   | 1.42   | 2.43      | 6.00    |
| Jun-03 | 2.33        | 2.20             | 2.42    | 2.86    | 3.88  | 2.57     | 2.11   | 1.42   | 3.06      | 6.00    |
| Mar-03 | 2.19        | 2.12             | 2.08    | 2.57    | 3.35  | 2.44     | 2.11   | 1.12   | 3.13      | 6.00    |
| Dec-02 | 2.26        | 2.26             | 1.92    | 2.57    | 2.65  | 2.36     | 1.84   | 1.02   | 3.70      | 24.00   |
| Sep-02 | 2.39        | 2.37             | 2.33    | 2.43    | 2.82  | 2.48     | 1.84   | 1.29   | 3.70      | 24.00   |
| Jun-02 | 2.47        | 2.48             | 2.33    | 2.29    | 2.82  | 2.62     | 1.77   | 1.29   | 3.57      | 30.00   |

Renfrewshire

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 2.48        | 2.08             | 3.83    | 5.00    | 6.75  | 2.42     | 2.50   | 3.00   | 2.33      | 1.88    |
| Mar-04 | 2.42        | 2.03             | 3.83    | 3.00    | 7.50  | 2.42     | 2.50   | 2.74   | 1.33      | 2.63    |
| Dec-03 | 2.61        | 2.18             | 4.33    | 3.00    | 7.50  | 2.85     | 2.50   | 2.61   | 0.67      | 1.88    |
| Sep-03 | 2.83        | 2.45             | 4.17    | 4.00    | 7.50  | 3.21     | 3.00   | 2.22   | 0.67      | 2.25    |
| Jun-03 | 2.46        | 2.10             | 3.50    | 5.00    | 6.75  | 2.58     | 4.50   | 2.35   | 0.33      | 2.25    |
| Mar-03 | 2.57        | 2.23             | 3.33    | 6.00    | 6.75  | 2.64     | 5.00   | 2.48   | 0.33      | 2.63    |
| Dec-02 | 2.40        | 2.03             | 3.83    | 3.00    | 6.75  | 2.03     | 4.00   | 2.61   | 0.33      | 7.50    |
| Sep-02 | 2.48        | 2.13             | 3.67    | 5.00    | 6.00  | 2.15     | 3.50   | 2.87   | 0.33      | 7.13    |
| Jun-02 | 2.61        | 2.30             | 3.67    | 6.00    | 4.50  | 2.30     | 5.00   | 2.61   | 0.33      | 7.13    |

Tayside

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 2.38        | 1.89             | 5.05    | 4.29    | 3.00  | 2.68     | 1.40   | 2.05   | 2.10      | 3.00    |
| Mar-04 | 2.27        | 1.76             | 5.05    | 4.29    | 3.00  | 2.58     | 1.60   | 2.11   | 1.50      | 2.18    |
| Dec-03 | 2.35        | 1.78             | 5.53    | 3.86    | 3.75  | 2.54     | 1.60   | 2.32   | 1.50      | 2.73    |
| Sep-03 | 2.25        | 1.67             | 5.37    | 4.71    | 3.00  | 2.40     | 1.80   | 2.05   | 2.70      | 2.18    |
| Jun-03 | 2.11        | 1.53             | 5.37    | 3.86    | 3.00  | 2.12     | 2.00   | 1.98   | 2.70      | 2.18    |
| Mar-03 | 2.15        | 1.56             | 5.37    | 4.29    | 3.00  | 2.29     | 2.20   | 1.70   | 2.70      | 2.18    |
| Dec-02 | 2.20        | 1.51             | 6.00    | 4.29    | 3.75  | 2.15     | 2.40   | 1.57   | 2.10      | 4.91    |
| Sep-02 | 2.35        | 1.69             | 5.84    | 4.71    | 3.75  | 2.40     | 2.40   | 1.64   | 2.10      | 4.91    |
| Jun-02 | 2.69        | 2.16             | 4.89    | 6.00    | 4.50  | 2.68     | 4.40   | 1.77   | 2.10      | 4.64    |

<sup>1</sup> Years Supply for each period is the availability expressed as a number of years potential average take-up

TREND IN OFFICE AND BUSINESS YEAR'S SUPPLY<sup>1</sup> (FLOORSPACE)

Appendix 4f

## Scotland

| Date   | Total<br>FloorSpace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|---------------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                     | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 3.51                | 1.74             | 2.91    | 3.09    | 5.44  | 2.92     | 4.25   | 3.56   | 4.25      | 1.86    |
| Mar-04 | 3.59                | 1.74             | 3.05    | 3.17    | 5.54  | 2.95     | 4.44   | 3.46   | 4.59      | 1.29    |
| Dec-03 | 3.49                | 1.80             | 2.99    | 3.04    | 5.29  | 2.97     | 3.57   | 3.99   | 3.99      | 1.75    |
| Sep-03 | 3.30                | 1.75             | 2.83    | 3.15    | 4.84  | 3.04     | 3.71   | 3.82   | 3.27      | 2.32    |
| Jun-03 | 3.23                | 1.74             | 2.85    | 3.08    | 4.64  | 2.99     | 3.90   | 3.48   | 3.17      | 2.95    |
| Mar-03 | 3.23                | 1.74             | 2.68    | 3.12    | 4.74  | 3.02     | 3.66   | 3.48   | 3.23      | 2.98    |

## Ten LEC Area

| Date   | Total<br>FloorSpace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|---------------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                     | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 3.58                | 1.78             | 2.97    | 3.10    | 5.43  | 3.02     | 4.28   | 3.62   | 4.23      | 1.93    |
| Mar-04 | 3.66                | 1.77             | 3.11    | 3.17    | 5.53  | 3.03     | 4.48   | 3.51   | 4.57      | 1.34    |
| Dec-03 | 3.50                | 1.77             | 2.94    | 2.98    | 5.28  | 3.01     | 3.54   | 4.01   | 3.93      | 1.71    |
| Sep-03 | 3.34                | 1.76             | 2.85    | 3.13    | 4.84  | 3.11     | 3.72   | 3.86   | 3.25      | 2.39    |
| Jun-03 | 3.26                | 1.74             | 2.88    | 3.06    | 4.63  | 3.05     | 3.89   | 3.52   | 3.17      | 3.08    |
| Mar-03 | 3.27                | 1.75             | 2.71    | 3.11    | 4.73  | 3.09     | 3.64   | 3.54   | 3.21      | 3.06    |
| Dec-02 | 3.10                | 1.64             | 2.60    | 2.67    | 4.62  | 2.81     | 3.58   | 3.01   | 3.23      | 4.81    |
| Sep-02 | 3.34                | 1.71             | 2.71    | 2.73    | 5.15  | 3.01     | 4.42   | 3.18   | 3.41      | 4.73    |
| Jun-02 | 3.32                | 1.83             | 2.63    | 2.91    | 4.96  | 3.01     | 4.27   | 4.44   | 2.40      | 5.27    |

## Central Scotland

| Date   | Total<br>FloorSpace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|---------------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                     | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 3.59                | 1.62             | 2.67    | 2.97    | 5.74  | 2.87     | 4.37   | 3.67   | 4.38      | 1.59    |
| Mar-04 | 3.72                | 1.64             | 2.88    | 3.05    | 5.92  | 2.92     | 4.64   | 3.62   | 4.75      | 1.17    |
| Dec-03 | 3.61                | 1.67             | 2.71    | 2.93    | 5.78  | 2.95     | 3.93   | 4.17   | 4.15      | 1.41    |
| Sep-03 | 3.43                | 1.67             | 2.70    | 3.03    | 5.22  | 3.09     | 4.07   | 4.02   | 3.36      | 2.33    |
| Jun-03 | 3.32                | 1.64             | 2.63    | 2.99    | 5.00  | 3.00     | 4.26   | 3.61   | 3.28      | 3.12    |
| Mar-03 | 3.31                | 1.63             | 2.48    | 3.07    | 5.01  | 3.04     | 3.93   | 3.49   | 3.34      | 3.20    |
| Dec-02 | 3.05                | 1.54             | 2.25    | 2.57    | 4.76  | 2.67     | 3.42   | 2.90   | 3.41      | 4.13    |
| Sep-02 | 3.20                | 1.61             | 2.36    | 2.62    | 5.05  | 2.84     | 3.45   | 3.05   | 3.61      | 4.04    |
| Jun-02 | 3.20                | 1.73             | 2.33    | 2.75    | 4.91  | 2.82     | 3.38   | 4.54   | 2.53      | 4.65    |

## Ayrshire

| Date   | Total<br>FloorSpace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|---------------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                     | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 4.45                | 1.13             | 1.67    | 4.69    | 43.45 | 2.47     | 12.71  | 18.43  | 2.17      | 1.82    |
| Mar-04 | 4.78                | 1.26             | 2.24    | 5.30    | 43.45 | 2.92     | 13.24  | 18.09  | 2.35      | 1.20    |
| Dec-03 | 3.28                | 1.24             | 2.60    | 4.84    | 18.46 | 2.84     | 2.20   | 14.57  | 2.34      | 0.76    |
| Sep-03 | 3.69                | 1.35             | 2.71    | 4.14    | 25.91 | 3.20     | 3.02   | 13.91  | 3.19      | 0.95    |
| Jun-03 | 3.28                | 1.46             | 2.76    | 4.68    | 16.39 | 3.18     | 3.86   | 3.50   | 3.10      | 3.65    |
| Mar-03 | 3.37                | 1.62             | 2.80    | 4.68    | 16.39 | 3.28     | 3.68   | 4.68   | 2.92      | 3.66    |
| Dec-02 | 2.72                | 1.51             | 3.16    | 3.67    | 7.94  | 2.82     | 3.25   | 3.71   | 1.15      | 3.39    |
| Sep-02 | 3.12                | 1.77             | 3.29    | 5.00    | 7.94  | 3.25     | 2.91   | 3.72   | 1.80      | 4.92    |
| Jun-02 | 3.26                | 1.89             | 3.76    | 4.73    | 7.94  | 3.19     | 2.91   | 3.66   | 3.08      | 5.13    |

## Dunbartonshire

| Date   | Total<br>FloorSpace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|---------------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                     | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 2.87                | 0.40             | 5.12    | 2.45    | 10.68 | 1.19     | 9.94   | 1.68   | 4.59      | 35.41   |
| Mar-04 | 3.02                | 0.39             | 6.11    | 2.45    | 10.68 | 1.13     | 10.63  | 1.87   | 4.59      | 35.41   |
| Dec-03 | 2.97                | 0.40             | 5.67    | 2.51    | 10.68 | 1.01     | 8.19   | 2.44   | 4.70      | 35.41   |
| Sep-03 | 3.46                | 0.56             | 5.39    | 2.48    | 14.75 | 0.99     | 8.19   | 3.52   | 4.70      | 35.41   |
| Jun-03 | 2.82                | 0.59             | 4.65    | 1.90    | 11.46 | 1.03     | 6.84   | 3.21   | 0.11      | 40.02   |
| Mar-03 | 3.38                | 0.75             | 4.65    | 1.74    | 16.16 | 2.63     | 6.84   | 3.22   | 0.32      | 40.02   |
| Dec-02 | 3.02                | 0.62             | 5.31    | 2.22    | 11.46 | 1.55     | 6.84   | 3.26   | 0.11      | 42.43   |
| Sep-02 | 3.30                | 0.88             | 6.34    | 2.22    | 11.46 | 1.63     | 6.84   | 3.71   | 0.49      | 44.30   |
| Jun-02 | 3.44                | 0.90             | 5.99    | 2.88    | 11.46 | 2.11     | 6.95   | 3.54   | 1.05      | 44.30   |

## Edinburgh &amp; Lothian

| Date   | Total<br>FloorSpace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|---------------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                     | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 3.58                | 1.53             | 2.89    | 3.03    | 4.70  | 3.64     | 3.76   | 4.18   | 3.33      | 1.28    |
| Mar-04 | 3.65                | 1.59             | 3.15    | 3.06    | 4.71  | 3.48     | 3.26   | 3.80   | 3.85      | 1.22    |
| Dec-03 | 3.65                | 1.57             | 2.89    | 3.14    | 4.80  | 3.34     | 2.74   | 5.02   | 3.51      | 1.29    |
| Sep-03 | 3.38                | 1.48             | 2.80    | 3.35    | 4.24  | 3.41     | 3.06   | 4.95   | 2.77      | 1.80    |
| Jun-03 | 3.40                | 1.49             | 3.05    | 3.27    | 4.21  | 3.62     | 2.91   | 4.37   | 2.94      | 1.79    |
| Mar-03 | 3.50                | 1.41             | 2.66    | 3.49    | 4.52  | 3.60     | 2.96   | 4.24   | 3.26      | 1.67    |
| Dec-02 | 2.98                | 1.15             | 2.14    | 2.74    | 3.99  | 2.64     | 2.11   | 3.47   | 3.08      | 4.71    |
| Sep-02 | 3.20                | 1.33             | 2.11    | 2.77    | 4.37  | 2.81     | 1.86   | 3.47   | 3.52      | 4.79    |
| Jun-02 | 3.09                | 1.51             | 2.09    | 3.12    | 3.99  | 2.57     | 1.73   | 6.87   | 1.91      | 5.58    |

<sup>1</sup> Years Supply for each period is the availability expressed as a number of years potential average take-up

## Edinburgh City

| Date   | Total<br>Floorspace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|---------------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                     | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 3.48                | 1.50             | 2.71    | 2.52    | 4.73  | 3.55     | 3.55   | 6.22   | 2.81      | 0.41    |
| Mar-04 | 3.46                | 1.56             | 2.93    | 2.49    | 4.59  | 3.32     | 3.03   | 5.36   | 3.27      | 0.37    |
| Dec-03 | 3.29                | 1.50             | 2.81    | 2.58    | 4.27  | 3.22     | 2.45   | 5.68   | 2.98      | 0.17    |
| Sep-03 | 3.30                | 1.48             | 2.70    | 3.12    | 4.17  | 3.36     | 3.04   | 5.91   | 2.74      | 0.17    |
| Jun-03 | 3.31                | 1.37             | 2.97    | 3.06    | 4.13  | 3.57     | 2.95   | 4.64   | 2.92      | 0.17    |
| Mar-03 | 3.46                | 1.39             | 2.56    | 3.29    | 4.52  | 3.58     | 2.92   | 4.43   | 3.33      | 0.00    |
| Dec-02 | 2.94                | 1.09             | 2.06    | 2.43    | 4.03  | 2.72     | 2.10   | 3.35   | 3.18      | 2.34    |
| Sep-02 | 3.18                | 1.31             | 1.99    | 2.52    | 4.44  | 2.89     | 1.81   | 3.33   | 3.63      | 2.55    |
| Jun-02 | 3.02                | 1.44             | 1.99    | 3.01    | 3.92  | 2.62     | 1.62   | 10.36  | 1.70      | 3.85    |

## Fife

| Date   | Total<br>Floorspace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|---------------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                     | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 4.27                | 1.83             | 1.91    | 15.53   | 10.40 | 2.37     | 3.56   | 19.10  | 3.19      | 2.48    |
| Mar-04 | 4.06                | 1.73             | 2.09    | 18.36   | 8.83  | 2.92     | 4.17   | 17.73  | 2.83      | 0.57    |
| Dec-03 | 4.01                | 1.72             | 2.14    | 22.75   | 7.73  | 2.80     | 4.04   | 17.77  | 2.83      | 0.57    |
| Sep-03 | 4.30                | 1.70             | 1.78    | 26.08   | 9.02  | 2.70     | 4.17   | 18.79  | 3.40      | 0.73    |
| Jun-03 | 4.52                | 1.55             | 1.95    | 26.02   | 10.08 | 2.24     | 5.07   | 19.04  | 4.03      | 1.07    |
| Mar-03 | 4.36                | 1.93             | 2.11    | 21.11   | 9.31  | 2.55     | 3.53   | 17.34  | 4.01      | 1.39    |
| Dec-02 | 3.97                | 2.25             | 1.64    | 18.52   | 8.01  | 3.21     | 3.39   | 15.11  | 2.82      | 1.67    |
| Sep-02 | 3.93                | 2.09             | 1.65    | 15.87   | 8.62  | 3.19     | 3.14   | 14.87  | 2.89      | 1.54    |
| Jun-02 | 3.82                | 2.13             | 1.61    | 10.55   | 9.13  | 3.17     | 2.08   | 14.89  | 2.86      | 1.64    |

## Forth Valley

| Date   | Total<br>Floorspace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|---------------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                     | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 2.69                | 1.88             | 2.58    | 3.29    | 6.46  | 4.18     | 2.06   | 2.00   | 2.29      | 5.71    |
| Mar-04 | 3.01                | 1.99             | 2.68    | 3.67    | 8.92  | 4.56     | 1.81   | 2.43   | 2.97      | 0.86    |
| Dec-03 | 3.15                | 1.59             | 2.75    | 3.78    | 12.99 | 4.47     | 0.99   | 1.92   | 3.34      | 5.30    |
| Sep-03 | 2.80                | 1.56             | 2.73    | 2.36    | 12.99 | 3.58     | 0.79   | 1.99   | 3.17      | 2.09    |
| Jun-03 | 2.72                | 1.36             | 2.54    | 2.60    | 12.99 | 2.95     | 0.79   | 1.85   | 3.35      | 2.16    |
| Mar-03 | 3.15                | 1.37             | 2.67    | 3.79    | 14.80 | 4.67     | 1.79   | 2.46   | 3.09      | 2.35    |
| Dec-02 | 3.02                | 1.08             | 2.15    | 3.40    | 18.28 | 3.79     | 1.63   | 2.02   | 3.44      | 3.24    |
| Sep-02 | 3.24                | 1.15             | 2.53    | 4.44    | 15.98 | 4.30     | 1.63   | 2.30   | 3.50      | 3.33    |
| Jun-02 | 3.31                | 1.29             | 2.40    | 4.44    | 16.61 | 4.49     | 2.42   | 2.18   | 3.32      | 7.00    |

## Glasgow

| Date   | Total<br>Floorspace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|---------------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                     | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 3.07                | 1.61             | 2.65    | 2.46    | 4.89  | 2.43     | 3.90   | 2.14   | 5.42      | 0.36    |
| Mar-04 | 3.32                | 1.63             | 2.87    | 2.66    | 5.38  | 2.68     | 4.37   | 2.33   | 5.64      | 0.66    |
| Dec-03 | 3.23                | 1.72             | 2.49    | 2.29    | 5.57  | 2.73     | 4.08   | 3.24   | 4.41      | 0.66    |
| Sep-03 | 2.94                | 1.67             | 2.58    | 2.22    | 4.67  | 2.76     | 4.26   | 2.75   | 3.11      | 1.98    |
| Jun-03 | 2.76                | 1.65             | 2.34    | 2.24    | 4.26  | 2.57     | 2.99   | 2.87   | 2.85      | 3.27    |
| Mar-03 | 2.63                | 1.58             | 2.32    | 2.22    | 3.94  | 2.47     | 2.39   | 2.95   | 2.66      | 3.38    |
| Dec-02 | 2.87                | 1.57             | 2.22    | 1.81    | 5.08  | 2.34     | 2.31   | 2.93   | 4.26      | 2.42    |
| Sep-02 | 3.00                | 1.49             | 2.35    | 1.70    | 5.53  | 2.60     | 2.61   | 3.05   | 4.14      | 2.25    |
| Jun-02 | 3.14                | 1.61             | 2.31    | 1.85    | 5.82  | 2.67     | 2.68   | 4.58   | 3.13      | 2.51    |

## Grampian

| Date   | Total<br>Floorspace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|---------------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                     | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 3.44                | 2.49             | 4.30    | 3.59    | 3.52  | 3.45     | 4.54   | 3.10   | 2.49      | 6.41    |
| Mar-04 | 3.17                | 2.40             | 4.08    | 3.54    | 2.98  | 3.21     | 4.49   | 2.16   | 2.54      | 5.43    |
| Dec-03 | 2.45                | 2.11             | 3.73    | 3.06    | 1.53  | 2.91     | 2.54   | 2.02   | 1.23      | 9.09    |
| Sep-03 | 2.51                | 2.10             | 3.13    | 3.26    | 2.05  | 2.82     | 2.86   | 1.99   | 1.62      | 6.58    |
| Jun-03 | 2.64                | 2.14             | 3.84    | 3.25    | 1.92  | 3.01     | 2.98   | 2.12   | 1.67      | 5.51    |
| Mar-03 | 2.81                | 2.31             | 3.37    | 2.88    | 2.78  | 2.95     | 2.85   | 3.81   | 1.52      | 3.05    |
| Dec-02 | 3.06                | 2.04             | 3.67    | 2.75    | 3.58  | 3.28     | 4.18   | 3.30   | 0.96      | 7.67    |
| Sep-02 | 4.00                | 2.03             | 4.22    | 2.73    | 6.00  | 3.74     | 7.95   | 4.10   | 0.79      | 7.67    |
| Jun-02 | 3.78                | 2.06             | 3.96    | 2.91    | 5.42  | 3.74     | 7.26   | 3.48   | 0.54      | 7.67    |

<sup>1</sup> Years Supply for each period is the availability expressed as a number of years potential average take-up

Lanarkshire

| Date   | Total<br>Floorspace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|---------------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                     | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 5.07                | 1.89             | 2.24    | 3.41    | 8.90  | 2.90     | 1.99   | 5.62   | 7.20      | 71.25   |
| Mar-04 | 5.11                | 1.79             | 2.23    | 3.29    | 9.12  | 2.44     | 2.68   | 5.73   | 7.41      | 73.80   |
| Dec-03 | 4.70                | 2.15             | 2.47    | 2.86    | 8.01  | 2.57     | 3.27   | 5.42   | 6.18      | 69.53   |
| Sep-03 | 4.39                | 2.37             | 2.76    | 3.83    | 6.49  | 3.60     | 2.93   | 4.38   | 5.14      | 201.45  |
| Jun-03 | 3.94                | 2.52             | 2.46    | 3.39    | 5.63  | 3.53     | 2.34   | 3.21   | 5.03      | 201.45  |
| Mar-03 | 3.56                | 2.43             | 2.17    | 3.16    | 4.98  | 3.39     | 2.08   | 2.37   | 4.80      | 201.45  |
| Dec-02 | 2.76                | 2.56             | 1.88    | 3.22    | 2.99  | 3.39     | 2.28   | 0.68   | 3.45      | 395.40  |
| Sep-02 | 2.86                | 2.68             | 2.36    | 2.94    | 3.13  | 3.21     | 2.42   | 1.19   | 3.45      | 393.08  |
| Jun-02 | 2.78                | 2.73             | 2.36    | 2.70    | 3.02  | 3.36     | 2.22   | 1.25   | 3.04      | 418.65  |

Renfrewshire

| Date   | Total<br>Floorspace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|---------------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                     | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 6.02                | 2.18             | 5.04    | 4.49    | 13.54 | 3.95     | 19.47  | 5.42   | 12.42     | 2.34    |
| Mar-04 | 5.94                | 2.24             | 4.84    | 1.83    | 14.42 | 3.67     | 23.66  | 5.19   | 11.85     | 3.07    |
| Dec-03 | 6.25                | 2.29             | 5.46    | 2.65    | 14.65 | 4.71     | 23.66  | 4.36   | 11.27     | 2.78    |
| Sep-03 | 7.20                | 2.49             | 5.07    | 3.42    | 17.98 | 5.21     | 22.36  | 7.45   | 11.23     | 3.43    |
| Jun-03 | 5.92                | 2.08             | 4.39    | 4.55    | 13.85 | 4.51     | 24.52  | 7.94   | 3.17      | 3.09    |
| Mar-03 | 6.02                | 2.05             | 4.06    | 5.92    | 14.00 | 4.79     | 24.57  | 7.70   | 3.17      | 2.91    |
| Dec-02 | 5.65                | 1.63             | 4.67    | 2.65    | 14.09 | 4.81     | 13.15  | 7.29   | 3.16      | 8.36    |
| Sep-02 | 5.59                | 1.94             | 4.28    | 5.63    | 12.44 | 4.72     | 13.01  | 7.52   | 3.17      | 6.68    |
| Jun-02 | 5.39                | 2.16             | 4.30    | 6.93    | 10.79 | 4.80     | 13.45  | 6.33   | 3.17      | 6.95    |

Tayside

| Date   | Total<br>Floorspace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|---------------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                     | 0-199            | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 3.73                | 2.75             | 5.45    | 4.71    | 2.83  | 4.26     | 1.57   | 3.78   | 3.09      | 3.86    |
| Mar-04 | 3.63                | 2.50             | 5.36    | 4.74    | 2.83  | 4.30     | 1.75   | 3.79   | 3.04      | 1.63    |
| Dec-03 | 3.87                | 2.69             | 5.76    | 4.00    | 3.69  | 4.43     | 1.86   | 4.33   | 3.11      | 2.05    |
| Sep-03 | 3.81                | 2.49             | 5.49    | 5.00    | 3.21  | 4.26     | 1.94   | 4.22   | 4.19      | 1.40    |
| Jun-03 | 3.64                | 2.38             | 5.46    | 4.31    | 3.21  | 3.98     | 2.15   | 4.20   | 3.31      | 1.67    |
| Mar-03 | 3.77                | 2.43             | 5.70    | 4.66    | 3.21  | 4.22     | 2.65   | 4.08   | 3.30      | 1.54    |
| Dec-02 | 4.42                | 2.44             | 7.22    | 4.67    | 4.40  | 3.85     | 3.35   | 4.80   | 3.24      | 11.16   |
| Sep-02 | 4.28                | 2.60             | 5.96    | 5.08    | 4.40  | 3.91     | 3.37   | 4.08   | 3.24      | 11.16   |
| Jun-02 | 4.59                | 3.00             | 5.00    | 6.38    | 4.88  | 4.15     | 4.59   | 4.25   | 3.24      | 11.23   |

<sup>1</sup> Years Supply for each period is the availability expressed as a number of years potential average take-up

## TREND IN INDUSTRIAL AVAILABILITY (UNITS + FLOORSPACE)

Appendix 5a

SE Dumfries &  
Galloway

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0 -199                | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 33          | 42%                   | 18%     | 24%     | 15%   | 64%           | 3%     | 21%    | 3%        | 9%      |
| Mar-04 | 34          | 44%                   | 18%     | 24%     | 15%   | 59%           | 3%     | 15%    | 3%        | 21%     |
| Dec-03 | 29          | 52%                   | 10%     | 21%     | 17%   | 45%           | 3%     | 34%    | 0%        | 17%     |
| Sep-03 | 28          | 50%                   | 14%     | 18%     | 18%   | 46%           | 4%     | 32%    | 0%        | 18%     |
| Jun-03 | 28          | 50%                   | 11%     | 18%     | 21%   | 50%           | 4%     | 29%    | 0%        | 18%     |
| Mar-03 | 31          | 42%                   | 10%     | 23%     | 26%   | 55%           | 3%     | 26%    | 0%        | 16%     |
| Dec-02 | 38          | 39%                   | 18%     | 21%     | 21%   | 47%           | 5%     | 16%    | 0%        | 32%     |
| Sep-02 | 42          | 48%                   | 17%     | 19%     | 17%   | 43%           | 5%     | 19%    | 0%        | 33%     |

| Date   | Total Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                  | 0 -199                | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 32,940           | 4%                    | 7%      | 18%     | 71%   | 87%           | 2%     | 9%     | 0%        | 2%      |
| Mar-04 | 32,877           | 4%                    | 6%      | 18%     | 71%   | 86%           | 2%     | 9%     | 0%        | 3%      |
| Dec-03 | 30,216           | 4%                    | 3%      | 15%     | 78%   | 84%           | 3%     | 11%    | 0%        | 2%      |
| Sep-03 | 29,849           | 4%                    | 4%      | 13%     | 79%   | 85%           | 3%     | 10%    | 0%        | 2%      |
| Jun-03 | 13,913           | 8%                    | 7%      | 29%     | 57%   | 69%           | 6%     | 20%    | 0%        | 5%      |
| Mar-03 | 28,881           | 4%                    | 0%      | 19%     | 77%   | 38%           | 3%     | 13%    | 0%        | 46%     |
| Dec-02 | 20,245           | 6%                    | 11%     | 31%     | 52%   | 61%           | 6%     | 18%    | 0%        | 15%     |
| Sep-02 | 19,514           | 8%                    | 12%     | 32%     | 48%   | 63%           | 6%     | 15%    | 0%        | 16%     |

SE Borders

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0 -199                | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 64          | 55%                   | 17%     | 8%      | 20%   | 67%           | 6%     | 13%    | 0%        | 14%     |
| Mar-04 | 60          | 50%                   | 17%     | 10%     | 23%   | 67%           | 7%     | 15%    | 2%        | 10%     |
| Dec-03 | 73          | 56%                   | 14%     | 8%      | 22%   | 58%           | 5%     | 15%    | 1%        | 21%     |
| Sep-03 | 71          | 59%                   | 13%     | 11%     | 17%   | 61%           | 6%     | 15%    | 1%        | 17%     |
| Jun-03 | 64          | 50%                   | 17%     | 14%     | 19%   | 69%           | 3%     | 16%    | 0%        | 13%     |
| Mar-03 | 66          | 58%                   | 15%     | 11%     | 17%   | 64%           | 5%     | 15%    | 0%        | 17%     |

| Date   | Total Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                  | 0 -199                | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 34,145           | 10%                   | 12%     | 9%      | 69%   | 82%           | 8%     | 4%     | 0%        | 6%      |
| Mar-04 | 34,637           | 9%                    | 10%     | 11%     | 70%   | 85%           | 2%     | 5%     | 3%        | 5%      |
| Dec-03 | 42,719           | 9%                    | 8%      | 10%     | 73%   | 79%           | 1%     | 5%     | 2%        | 13%     |
| Sep-03 | 33,350           | 12%                   | 9%      | 16%     | 64%   | 81%           | 1%     | 5%     | 3%        | 9%      |
| Jun-03 | 35,689           | 8%                    | 10%     | 16%     | 66%   | 78%           | 1%     | 4%     | 0%        | 17%     |
| Mar-03 | 43,765           | 7%                    | 7%      | 10%     | 75%   | 69%           | 1%     | 3%     | 0%        | 27%     |

## TREND IN INDUSTRIAL TAKE-UP (UNITS + FLOORSPACE)

The figures shown here represent the trend in take-up as directly monitored by SPN through contact with marketing agents in monitoring availability. This excludes transaction information derived from other sources such as the Sasine and Land Registers.

## SE Dumfries &amp; Galloway

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0 -199                | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 13          | 62%                   | 23%     | 0%      | 15%   | 31%           | 0%     | 23%    | 0%        | 46%     |
| Mar-04 | 12          | 50%                   | 17%     | 8%      | 25%   | 42%           | 0%     | 42%    | 0%        | 17%     |
| Dec-03 | 10          | 10%                   | 40%     | 10%     | 40%   | 80%           | 0%     | 20%    | 0%        | 0%      |
| Sep-03 | 14          | 43%                   | 21%     | 7%      | 29%   | 50%           | 0%     | 36%    | 0%        | 14%     |
| Jun-03 | 13          | 46%                   | 31%     | 8%      | 15%   | 46%           | 0%     | 38%    | 0%        | 15%     |
| Mar-03 | 17          | 47%                   | 41%     | 6%      | 6%    | 35%           | 6%     | 29%    | 0%        | 29%     |
| Dec-02 | 12          | 58%                   | 33%     | 8%      | 0%    | 0%            | 8%     | 33%    | 0%        | 58%     |
| Sep-02 | 12          | 33%                   | 42%     | 17%     | 8%    | 17%           | 25%    | 8%     | 0%        | 50%     |

| Date   | Total Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-----------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                 | 0 -199                | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 3,946           | 19%                   | 23%     | 0%      | 59%   | 64%           | 0%     | 13%    | 0%        | 22%     |
| Mar-04 | 5,090           | 8%                    | 12%     | 15%     | 66%   | 65%           | 0%     | 29%    | 0%        | 7%      |
| Dec-03 | 6,797           | 2%                    | 20%     | 11%     | 67%   | 83%           | 0%     | 17%    | 0%        | 0%      |
| Sep-03 | 6,654           | 7%                    | 14%     | 11%     | 68%   | 78%           | 0%     | 21%    | 0%        | 1%      |
| Jun-03 | 4,663           | 10%                   | 27%     | 16%     | 48%   | 68%           | 0%     | 30%    | 0%        | 1%      |
| Mar-03 | 4,738           | 14%                   | 46%     | 14%     | 25%   | 58%           | 2%     | 16%    | 0%        | 23%     |
| Dec-02 | 2,469           | 21%                   | 52%     | 27%     | 0%    | 0%            | 5%     | 25%    | 0%        | 70%     |
| Sep-02 | 9,055           | 5%                    | 18%     | 17%     | 61%   | 2%            | 71%    | 4%     | 0%        | 22%     |

## SE Borders

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0 -199                | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 34          | 68%                   | 18%     | 9%      | 6%    | 41%           | 6%     | 29%    | 3%        | 21%     |
| Mar-04 | 37          | 62%                   | 19%     | 11%     | 8%    | 46%           | 5%     | 22%    | 0%        | 27%     |
| Dec-03 | 30          | 57%                   | 20%     | 13%     | 10%   | 63%           | 3%     | 23%    | 0%        | 10%     |
| Sep-03 | 24          | 58%                   | 17%     | 13%     | 13%   | 63%           | 8%     | 17%    | 0%        | 13%     |
| Jun-03 | 26          | 58%                   | 15%     | 15%     | 12%   | 54%           | 12%    | 19%    | 0%        | 15%     |
| Mar-03 | 27          | 48%                   | 22%     | 15%     | 15%   | 56%           | 7%     | 26%    | 0%        | 11%     |

| Date   | Total Floorpace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-----------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                 | 0 -199                | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 10,954          | 21%                   | 20%     | 19%     | 40%   | 62%           | 1%     | 15%    | 10%       | 13%     |
| Mar-04 | 25,625          | 9%                    | 9%      | 10%     | 72%   | 74%           | 1%     | 6%     | 0%        | 20%     |
| Dec-03 | 23,833          | 7%                    | 9%      | 11%     | 73%   | 72%           | 0%     | 13%    | 0%        | 15%     |
| Sep-03 | 22,138          | 6%                    | 6%      | 9%      | 79%   | 70%           | 1%     | 12%    | 0%        | 17%     |
| Jun-03 | 20,540          | 7%                    | 7%      | 13%     | 73%   | 79%           | 3%     | 14%    | 0%        | 4%      |
| Mar-03 | 14,367          | 9%                    | 15%     | 18%     | 57%   | 70%           | 4%     | 21%    | 0%        | 5%      |

SE Dumfries &amp; Galloway

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0 -199           | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 2.25        | 1.83             | 1.50    | 8.00    | 2.50  | 3.71     | 0.75   | 1.50   | 1.50      | 1.29    |
| Mar-04 | 2.32        | 1.96             | 1.50    | 8.00    | 2.50  | 3.53     | 0.75   | 1.07   | 1.50      | 3.00    |
| Dec-03 | 1.98        | 1.96             | 0.75    | 6.00    | 2.50  | 2.29     | 0.75   | 2.14   | 0.00      | 2.14    |
| Sep-03 | 1.91        | 1.83             | 1.00    | 5.00    | 2.50  | 2.29     | 0.75   | 1.93   | 0.00      | 2.14    |
| Jun-03 | 1.91        | 1.83             | 0.75    | 5.00    | 3.00  | 2.47     | 0.75   | 1.71   | 0.00      | 2.14    |
| Mar-03 | 2.11        | 1.70             | 0.75    | 7.00    | 4.00  | 3.00     | 0.75   | 1.71   | 0.00      | 2.14    |
| Dec-02 | 2.59        | 1.96             | 1.75    | 8.00    | 4.00  | 3.18     | 1.50   | 1.29   | 0.00      | 5.14    |
| Sep-02 | 2.86        | 2.61             | 1.75    | 8.00    | 3.50  | 3.18     | 1.50   | 1.71   | 0.00      | 6.00    |

| Date   | Total Floorpace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-----------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                 | 0 -199           | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 4.33            | 2.09             | 1.77    | 7.86    | 4.74  | 7.05     | 0.37   | 3.37   | 1.69      | 1.50    |
| Mar-04 | 4.32            | 2.26             | 1.63    | 7.86    | 4.74  | 7.00     | 0.37   | 3.37   | 1.69      | 1.77    |
| Dec-03 | 3.97            | 1.97             | 0.65    | 6.23    | 4.74  | 6.30     | 0.37   | 3.94   | 0.00      | 1.33    |
| Sep-03 | 3.92            | 1.73             | 0.99    | 5.34    | 4.74  | 6.25     | 0.37   | 3.76   | 0.00      | 1.33    |
| Jun-03 | 1.83            | 1.73             | 0.75    | 5.34    | 1.59  | 2.39     | 0.37   | 3.39   | 0.00      | 1.33    |
| Mar-03 | 3.80            | 1.64             | 0.09    | 7.18    | 4.51  | 2.82     | 0.37   | 4.55   | 0.00      | 28.99   |
| Dec-02 | 2.66            | 2.05             | 1.82    | 8.29    | 2.11  | 3.04     | 0.57   | 4.48   | 0.00      | 6.22    |
| Sep-02 | 2.57            | 2.53             | 1.82    | 8.29    | 1.90  | 3.04     | 0.57   | 3.53   | 0.00      | 6.35    |

SE Borders

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |             | 0 -199           | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1.92        | 1.78             | 1.65    | 1.25    | 4.33  | 2.35     | 2.00   | 1.00   | #DIV/0!   | 1.80    |
| Mar-04 | 1.80        | 1.53             | 1.50    | 1.50    | 4.67  | 2.18     | 2.00   | 1.13   | #DIV/0!   | 1.20    |
| Dec-03 | 2.19        | 2.08             | 1.50    | 1.50    | 5.33  | 2.29     | 2.00   | 1.38   | #DIV/0!   | 3.00    |
| Sep-03 | 2.13        | 2.14             | 1.35    | 2.00    | 4.00  | 2.35     | 2.00   | 1.38   | #DIV/0!   | 2.40    |
| Jun-03 | 1.92        | 1.63             | 1.65    | 2.25    | 4.00  | 2.40     | 1.00   | 1.25   | #DIV/0!   | 1.60    |
| Mar-03 | 1.98        | 1.93             | 1.50    | 1.75    | 3.67  | 2.29     | 1.50   | 1.25   | #DIV/0!   | 2.20    |

| Date   | Total Floorpace | Size Band (sq m) |         |         |       | Age Band |        |        |           |         |
|--------|-----------------|------------------|---------|---------|-------|----------|--------|--------|-----------|---------|
|        |                 | 0 -199           | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 2.06            | 1.71             | 1.72    | 1.12    | 2.47  | 2.35     | 8.75   | 0.78   | #DIV/0!   | 0.81    |
| Mar-04 | 2.09            | 1.51             | 1.48    | 1.46    | 2.53  | 2.47     | 2.55   | 0.84   | #DIV/0!   | 0.71    |
| Dec-03 | 2.57            | 1.95             | 1.51    | 1.52    | 3.26  | 2.82     | 1.60   | 1.02   | #DIV/0!   | 2.30    |
| Sep-03 | 2.01            | 1.96             | 1.29    | 1.95    | 2.21  | 2.28     | 1.60   | 0.82   | #DIV/0!   | 1.25    |
| Jun-03 | 2.15            | 1.37             | 1.49    | 2.16    | 2.47  | 2.34     | 1.15   | 0.72   | #DIV/0!   | 2.51    |
| Mar-03 | 2.64            | 1.64             | 1.40    | 1.64    | 3.42  | 2.52     | 1.45   | 0.72   | #DIV/0!   | 4.89    |

<sup>1</sup> Years Supply for each period is the availability expressed as a number of years potential average take-up

SE Dumfries &  
Galloway

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0 -199                | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 12          | 67%                   | 25%     | 0%      | 8%    | 83%           | 8%     | 8%     | 0%        | 0%      |
| Mar-04 | 10          | 70%                   | 20%     | 0%      | 10%   | 80%           | 10%    | 0%     | 0%        | 10%     |
| Dec-03 | 11          | 73%                   | 18%     | 0%      | 9%    | 91%           | 9%     | 0%     | 0%        | 0%      |
| Sep-03 | 12          | 75%                   | 17%     | 0%      | 8%    | 83%           | 8%     | 8%     | 0%        | 0%      |
| Jun-03 | 11          | 64%                   | 27%     | 0%      | 9%    | 82%           | 9%     | 9%     | 0%        | 0%      |
| Mar-03 | 14          | 71%                   | 21%     | 0%      | 7%    | 71%           | 7%     | 14%    | 0%        | 7%      |
| Dec-02 | 13          | 69%                   | 15%     | 8%      | 8%    | 77%           | 0%     | 0%     | 0%        | 23%     |
| Sep-02 | 14          | 71%                   | 21%     | 7%      | 0%    | 64%           | 0%     | 14%    | 0%        | 21%     |

| Date   | Total Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                  | 0 -199                | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 2,438            | 22%                   | 30%     | 0%      | 47%   | 87%           | 12%    | 1%     | 0%        | 0%      |
| Mar-04 | 2,282            | 27%                   | 22%     | 0%      | 51%   | 86%           | 12%    | 0%     | 0%        | 2%      |
| Dec-03 | 2,332            | 29%                   | 22%     | 0%      | 50%   | 88%           | 12%    | 0%     | 0%        | 0%      |
| Sep-03 | 2,256            | 26%                   | 23%     | 0%      | 51%   | 85%           | 13%    | 2%     | 0%        | 0%      |
| Jun-03 | 2,731            | 22%                   | 36%     | 0%      | 42%   | 88%           | 10%    | 2%     | 0%        | 0%      |
| Mar-03 | 2,854            | 25%                   | 34%     | 0%      | 41%   | 86%           | 10%    | 3%     | 0%        | 1%      |
| Dec-02 | 3,636            | 32%                   | 14%     | 22%     | 32%   | 85%           | 0%     | 0%     | 0%        | 15%     |
| Sep-02 | 2,641            | 41%                   | 28%     | 31%     | 0%    | 77%           | 0%     | 2%     | 0%        | 21%     |

SE Borders

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0 -199                | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 41          | 83%                   | 10%     | 7%      | 0%    | 85%           | 2%     | 12%    | 0%        | 0%      |
| Mar-04 | 46          | 80%                   | 11%     | 9%      | 0%    | 85%           | 2%     | 13%    | 0%        | 0%      |
| Dec-03 | 55          | 85%                   | 5%      | 7%      | 2%    | 84%           | 2%     | 15%    | 0%        | 0%      |
| Sep-03 | 49          | 84%                   | 10%     | 4%      | 2%    | 84%           | 0%     | 16%    | 0%        | 0%      |
| Jun-03 | 62          | 85%                   | 10%     | 3%      | 2%    | 87%           | 0%     | 13%    | 0%        | 0%      |
| Mar-03 | 50          | 80%                   | 12%     | 6%      | 2%    | 88%           | 0%     | 10%    | 0%        | 2%      |

| Date   | Total Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                  | 0 -199                | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 5,052            | 41%                   | 22%     | 37%     | 0%    | 75%           | 11%    | 14%    | 0%        | 0%      |
| Mar-04 | 6,336            | 38%                   | 21%     | 41%     | 0%    | 78%           | 9%     | 13%    | 0%        | 0%      |
| Dec-03 | 7,722            | 39%                   | 11%     | 34%     | 17%   | 78%           | 7%     | 14%    | 0%        | 0%      |
| Sep-03 | 6,730            | 38%                   | 21%     | 23%     | 19%   | 80%           | 0%     | 20%    | 0%        | 0%      |
| Jun-03 | 7,912            | 46%                   | 19%     | 19%     | 16%   | 82%           | 0%     | 18%    | 0%        | 0%      |
| Mar-03 | 7,554            | 36%                   | 20%     | 27%     | 17%   | 80%           | 0%     | 13%    | 0%        | 7%      |

## TREND IN OFFICE &amp; BUSINESS TAKE-UP (UNITS + FLOORSPACE)

Appendix 6b

The figures shown here represent the trend in take-up as directly monitored by SPN through contact with marketing agents in monitoring availability. This excludes transaction information derived from other sources such as the Sasine and Land Registers.

SE Dumfries &amp; Galloway

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0 -199                | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 12          | 67%                   | 25%     | 0%      | 8%    | 83%           | 8%     | 8%     | 0%        | 0%      |
| Mar-04 | 8           | 100%                  | 0%      | 0%      | 0%    | 63%           | 0%     | 25%    | 0%        | 13%     |
| Dec-03 | 8           | 100%                  | 0%      | 0%      | 0%    | 50%           | 0%     | 25%    | 0%        | 25%     |
| Sep-03 | 9           | 89%                   | 11%     | 0%      | 0%    | 44%           | 0%     | 33%    | 0%        | 22%     |
| Jun-03 | 13          | 92%                   | 8%      | 0%      | 0%    | 62%           | 0%     | 23%    | 0%        | 15%     |
| Mar-03 | 14          | 93%                   | 7%      | 0%      | 0%    | 79%           | 0%     | 14%    | 0%        | 7%      |
| Dec-02 | 11          | 91%                   | 9%      | 0%      | 0%    | 82%           | 0%     | 18%    | 0%        | 0%      |
| Sep-02 | 9           | 89%                   | 11%     | 0%      | 0%    | 89%           | 0%     | 0%     | 0%        | 11%     |

| Date   | Total Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                  | 0 -199                | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 2,438            | 22%                   | 30%     | 0%      | 47%   | 87%           | 12%    | 1%     | 0%        | 0%      |
| Mar-04 | 291              | 100%                  | 0%      | 0%      | 0%    | 58%           | 0%     | 29%    | 0%        | 13%     |
| Dec-03 | 497              | 100%                  | 0%      | 0%      | 0%    | 48%           | 0%     | 17%    | 0%        | 35%     |
| Sep-03 | 875              | 74%                   | 26%     | 0%      | 0%    | 70%           | 0%     | 10%    | 0%        | 20%     |
| Jun-03 | 1,118            | 80%                   | 20%     | 0%      | 0%    | 77%           | 0%     | 8%     | 0%        | 16%     |
| Mar-03 | 1,167            | 81%                   | 19%     | 0%      | 0%    | 85%           | 0%     | 4%     | 0%        | 12%     |
| Dec-02 | 686              | 67%                   | 33%     | 0%      | 0%    | 94%           | 0%     | 6%     | 0%        | 0%      |
| Sep-02 | 718              | 58%                   | 42%     | 0%      | 0%    | 58%           | 0%     | 0%     | 0%        | 42%     |

SE Borders

| Date   | Total Units | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|-------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |             | 0 -199                | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 37          | 95%                   | 5%      | 0%      | 0%    | 76%           | 0%     | 22%    | 0%        | 3%      |
| Mar-04 | 34          | 94%                   | 6%      | 0%      | 0%    | 79%           | 0%     | 21%    | 0%        | 0%      |
| Dec-03 | 32          | 91%                   | 9%      | 0%      | 0%    | 78%           | 0%     | 19%    | 0%        | 3%      |
| Sep-03 | 27          | 89%                   | 11%     | 0%      | 0%    | 85%           | 0%     | 11%    | 0%        | 4%      |
| Jun-03 | 18          | 83%                   | 17%     | 0%      | 0%    | 89%           | 0%     | 6%     | 0%        | 6%      |
| Mar-03 | 23          | 91%                   | 9%      | 0%      | 0%    | 87%           | 0%     | 4%     | 0%        | 9%      |

| Date   | Total Floorspace | % in Size Band (sq m) |         |         |       | % in Age Band |        |        |           |         |
|--------|------------------|-----------------------|---------|---------|-------|---------------|--------|--------|-----------|---------|
|        |                  | 0 -199                | 200-499 | 500-999 | 1000+ | Pre' 80       | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 2,723            | 79%                   | 21%     | 0%      | 0%    | 52%           | 0%     | 47%    | 0%        | 1%      |
| Mar-04 | 2,527            | 77%                   | 23%     | 0%      | 0%    | 55%           | 0%     | 45%    | 0%        | 0%      |
| Dec-03 | 2,686            | 68%                   | 32%     | 0%      | 0%    | 58%           | 0%     | 38%    | 0%        | 4%      |
| Sep-03 | 2,397            | 66%                   | 34%     | 0%      | 0%    | 76%           | 0%     | 20%    | 0%        | 4%      |
| Jun-03 | 1,611            | 50%                   | 50%     | 0%      | 0%    | 85%           | 0%     | 9%     | 0%        | 6%      |
| Mar-03 | 1,861            | 69%                   | 31%     | 0%      | 0%    | 84%           | 0%     | 8%     | 0%        | 8%      |

TREND IN OFFICE & BUSINESS YEAR'S SUPPLY<sup>1</sup> (UNITS + FLOORSPACE)

Appendix 6c

SE Dumfries &  
Galloway

| Date   | Total Units | Size Band (sq m) |         |         |       | Age Band |         |        |           |         |
|--------|-------------|------------------|---------|---------|-------|----------|---------|--------|-----------|---------|
|        |             | 0 -199           | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's  | 1990's | Post 2000 | Unknown |
| Jun-04 | 1.24        | 0.92             | 4.50    | #DIV/0! | 3.00  | 1.36     | #DIV/0! | 0.75   | #DIV/0!   | 0.00    |
| Mar-04 | 1.03        | 0.81             | 3.00    | #DIV/0! | 3.00  | 1.09     | #DIV/0! | 0.00   | #DIV/0!   | 1.00    |
| Dec-03 | 1.14        | 0.92             | 3.00    | #DIV/0! | 3.00  | 1.36     | #DIV/0! | 0.00   | #DIV/0!   | 0.00    |
| Sep-03 | 1.24        | 1.04             | 3.00    | #DIV/0! | 3.00  | 1.36     | #DIV/0! | 0.75   | #DIV/0!   | 0.00    |
| Jun-03 | 1.14        | 0.81             | 4.50    | #DIV/0! | 3.00  | 1.23     | #DIV/0! | 0.75   | #DIV/0!   | 0.00    |
| Mar-03 | 1.45        | 1.15             | 4.50    | #DIV/0! | 3.00  | 1.36     | #DIV/0! | 1.50   | #DIV/0!   | 1.00    |
| Dec-02 | 1.34        | 1.04             | 3.00    | #DIV/0! | 3.00  | 1.36     | #DIV/0! | 0.00   | #DIV/0!   | 3.00    |
| Sep-02 | 1.45        | 1.15             | 4.50    | #DIV/0! | 0.00  | 1.23     | #DIV/0! | 1.50   | #DIV/0!   | 3.00    |

| Date   | Total Floorspace | Size Band (sq m) |         |         |       | Age Band |         |        |           |         |
|--------|------------------|------------------|---------|---------|-------|----------|---------|--------|-----------|---------|
|        |                  | 0 -199           | 200-499 | 500-999 | 1000+ | Pre' 80  | 1980's  | 1990's | Post 2000 | Unknown |
| Jun-04 | 2.04             | 0.85             | 4.21    | #DIV/0! | 3.00  | 1.98     | #DIV/0! | 0.53   | #DIV/0!   | 0.00    |
| Mar-04 | 1.91             | 0.97             | 2.91    | #DIV/0! | 3.00  | 1.82     | #DIV/0! | 0.00   | #DIV/0!   | 0.49    |
| Dec-03 | 1.95             | 1.05             | 2.91    | #DIV/0! | 3.00  | 1.90     | #DIV/0! | 0.00   | #DIV/0!   | 0.00    |
| Sep-03 | 1.88             | 0.93             | 2.91    | #DIV/0! | 3.00  | 1.79     | #DIV/0! | 1.00   | #DIV/0!   | 0.00    |
| Jun-03 | 2.28             | 0.94             | 5.57    | #DIV/0! | 3.00  | 2.23     | #DIV/0! | 1.00   | #DIV/0!   | 0.00    |
| Mar-03 | 2.38             | 1.14             | 5.57    | #DIV/0! | 3.00  | 2.27     | #DIV/0! | 2.00   | #DIV/0!   | 0.49    |
| Dec-02 | 3.04             | 1.82             | 2.91    | #DIV/0! | 3.00  | 2.86     | #DIV/0! | 0.00   | #DIV/0!   | 7.17    |
| Sep-02 | 2.21             | 1.72             | 4.20    | #DIV/0! | 0.00  | 1.89     | #DIV/0! | 1.02   | #DIV/0!   | 7.17    |

SE Borders

| Date   | Total Units | Size Band (sq m) |         |         |         | Age Band |        |        |           |         |
|--------|-------------|------------------|---------|---------|---------|----------|--------|--------|-----------|---------|
|        |             | 0 -199           | 200-499 | 500-999 | 1000+   | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1.09        | 1.06             | 0.86    | 3.00    | #DIV/0! | 1.69     | 0.75   | 0.60   | 0.00      | 0.00    |
| Mar-04 | 1.22        | 1.16             | 1.07    | 4.00    | #DIV/0! | 1.89     | 0.75   | 0.72   | 0.00      | 0.00    |
| Dec-03 | 1.46        | 1.47             | 0.64    | 4.00    | #DIV/0! | 2.23     | 0.75   | 0.96   | 0.00      | 0.00    |
| Sep-03 | 1.30        | 1.28             | 1.07    | 2.00    | #DIV/0! | 1.98     | 0.00   | 0.96   | 0.00      | 0.00    |
| Jun-03 | 1.65        | 1.66             | 1.29    | 2.00    | #DIV/0! | 2.61     | 0.00   | 0.96   | 0.00      | 0.00    |
| Mar-03 | 1.33        | 1.25             | 1.29    | 3.00    | #DIV/0! | 2.13     | 0.00   | 0.60   | 0.00      | 0.16    |

| Date   | Total Floorspace | Size Band (sq m) |         |         |         | Age Band |        |        |           |         |
|--------|------------------|------------------|---------|---------|---------|----------|--------|--------|-----------|---------|
|        |                  | 0 -199           | 200-499 | 500-999 | 1000+   | Pre' 80  | 1980's | 1990's | Post 2000 | Unknown |
| Jun-04 | 1.16             | 1.02             | 0.70    | 2.52    | #DIV/0! | 1.53     | 4.49   | 0.68   | 0.00      | 0.00    |
| Mar-04 | 1.45             | 1.18             | 0.85    | 3.53    | #DIV/0! | 2.00     | 4.49   | 0.81   | 0.00      | 0.00    |
| Dec-03 | 1.77             | 1.47             | 0.53    | 3.53    | #DIV/0! | 2.45     | 4.49   | 1.07   | 0.00      | 0.00    |
| Sep-03 | 1.54             | 1.24             | 0.88    | 2.08    | #DIV/0! | 2.17     | 0.00   | 1.32   | 0.00      | 0.00    |
| Jun-03 | 1.82             | 1.78             | 0.93    | 2.08    | #DIV/0! | 2.64     | 0.00   | 1.33   | 0.00      | 0.00    |
| Mar-03 | 1.73             | 1.34             | 0.95    | 2.77    | #DIV/0! | 2.45     | 0.00   | 0.95   | 0.00      | 1.19    |

<sup>1</sup> Years Supply for each period is the availability expressed as a number of years potential average take-up