



Scottish Property Network  
Agency League Tables



Clyde Valley Available Industrial							
Top 40 Agents by Number of Instructions (May 2009)							
Rank by Number	Agent	Available Properties	% Share (units)	Available Floorspace	% Share (sq ft)	Average Size (sq ft)	% Under Offer (units)
1	James Barr	129	12.5%	2,469,873	13.3%	19,146	12%
2	Ryden	109	10.5%	2,191,204	11.8%	20,103	16%
3	Jones Lang LaSalle	87	8.4%	2,085,237	11.2%	23,968	6%
4	North Lanarkshire Council	83	8.0%	225,451	1.2%	2,716	47%
5	Colliers CRE	80	7.7%	2,875,744	15.5%	35,947	9%
6	King Sturge	43	4.2%	1,485,999	8.0%	34,558	7%
7	GVA Grimley	42	4.1%	451,447	2.4%	10,749	12%
8	James McGee	37	3.6%	393,872	2.1%	10,645	5%
9	Spectrum Properties	31	3.0%	146,527	0.8%	4,727	0%
10	Graham & Sibbald	29	2.8%	327,722	1.8%	11,301	3%
11	DTZ	28	2.7%	892,605	4.8%	31,879	29%
12	Ashtenne	25	2.4%	175,131	0.9%	7,005	16%
13	Knight Frank	23	2.2%	525,741	2.8%	22,858	0%
14	Credential Holdings	21	2.0%	183,159	1.0%	8,722	24%
15	Spacia	18	1.7%	44,320	0.2%	2,462	6%
16	BNP Paribas Real Estate	17	1.6%	991,741	5.3%	58,338	0%
17	Montagu Evans	16	1.5%	314,510	1.7%	19,657	25%
18	Speirs Gumley	16	1.5%	130,135	0.7%	8,133	19%
19	DM Hall	15	1.4%	264,075	1.4%	17,605	27%
20	Drivers Jonas	15	1.4%	95,090	0.5%	6,339	0%
21	Whyte & Barrie	15	1.4%	57,633	0.3%	3,842	0%
22	CB Richard Ellis	13	1.3%	583,015	3.1%	44,847	0%
23	FG Burnett	13	1.3%	224,495	1.2%	17,269	8%
24	Glasgow City Council	13	1.3%	25,775	0.1%	1,983	8%
25	Lambert Smith Hampton	11	1.1%	460,181	2.5%	41,835	9%
26	South Lanarkshire Council	10	1.0%	32,524	0.2%	3,252	40%
27	East Renfrewshire Council	9	0.9%	9,262	0.0%	1,029	0%
28	Industrious	8	0.8%	238,282	1.3%	29,785	0%
29	UK Steel Enterprise	8	0.8%	14,119	0.1%	1,765	0%
30	In-Site Property Solutions	7	0.7%	109,398	0.6%	15,628	0%
31	Fraser Gray Property Consultants	7	0.7%	70,929	0.4%	10,133	0%
32	Allied Properties	7	0.7%	45,918	0.2%	6,560	0%
33	J & E Shepherd	7	0.7%	39,605	0.2%	5,658	29%
34	Allison Lightbody Waddell	7	0.7%	28,704	0.2%	4,101	14%
35	Govan Workspace	7	0.7%	5,465	0.0%	781	0%
36	Griffin Webster	6	0.6%	155,946	0.8%	25,991	33%
37	R & W Hall	6	0.6%	33,583	0.2%	5,597	0%
38	First Investments	6	0.6%	25,812	0.1%	4,302	17%
39	Newstead Properties	6	0.6%	18,616	0.1%	3,103	0%
40	Airlink Group	5	0.5%	99,059	0.5%	19,812	0%

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Scottish Property Network  
Agency League Tables



Clyde Valley Available Industrial							
Top 40 Agents by Floorspace Available (May 2009)							
Rank by Floor-space	Agent	Available Properties	% Share (units)	Available Floorspace	% Share (sq ft)	Average Size (sq ft)	% Under Offer (units)
1	Colliers CRE	80	8.3%	2,875,744	14.7%	35,947	9%
2	James Barr	129	13.4%	2,469,873	12.6%	19,146	12%
3	Ryden	109	11.3%	2,191,204	11.2%	20,103	16%
4	Jones Lang LaSalle	87	9.0%	2,085,237	10.6%	23,968	6%
5	King Sturge	43	4.5%	1,485,999	7.6%	34,558	7%
6	BNP Paribas Real Estate	17	1.8%	991,741	5.1%	58,338	0%
7	DTZ	28	2.9%	892,605	4.6%	31,879	29%
8	CB Richard Ellis	13	1.3%	583,015	3.0%	44,847	0%
9	Knight Frank	23	2.4%	525,741	2.7%	22,858	0%
10	Lambert Smith Hampton	11	1.1%	460,181	2.3%	41,835	9%
11	GVA Grimley	42	4.4%	451,447	2.3%	10,749	12%
12	James McGee	37	3.8%	393,872	2.0%	10,645	5%
13	TAL CPT Developments	4	0.4%	328,966	1.7%	82,242	0%
14	Graham & Sibbald	29	3.0%	327,722	1.7%	11,301	3%
15	Montagu Evans	16	1.7%	314,510	1.6%	19,657	25%
16	DM Hall	15	1.6%	264,075	1.3%	17,605	27%
17	Industrious	8	0.8%	238,282	1.2%	29,785	0%
18	North Lanarkshire Council	83	8.6%	225,451	1.2%	2,716	47%
19	FG Burnett	13	1.3%	224,495	1.1%	17,269	8%
20	J A Pollock	4	0.4%	200,000	1.0%	50,000	50%
21	Credential Holdings	21	2.2%	183,159	0.9%	8,722	24%
22	Ashtenne	25	2.6%	175,131	0.9%	7,005	16%
23	A & G Rentals	2	0.2%	158,668	0.8%	79,334	0%
24	Griffin Webster	6	0.6%	155,946	0.8%	25,991	33%
25	Spectrum Properties	31	3.2%	146,527	0.7%	4,727	0%
26	Speirs Gumley	16	1.7%	130,135	0.7%	8,133	19%
27	James Sim	4	0.4%	129,897	0.7%	32,474	0%
28	In-Site Property Solutions	7	0.7%	109,398	0.6%	15,628	0%
29	Airlink Group	5	0.5%	99,059	0.5%	19,812	0%
30	Drivers Jonas	15	1.6%	95,090	0.5%	6,339	0%
31	Industrial Asset Management	5	0.5%	89,758	0.5%	17,952	0%
32	Doherty Baines	1	0.1%	80,382	0.4%	80,382	0%
33	Patrick (Douglas)	1	0.1%	77,104	0.4%	77,104	0%
34	Thomson Litho	1	0.1%	75,000	0.4%	75,000	0%
35	Eurocentral Partnership	1	0.1%	71,700	0.4%	71,700	0%
36	Fraser Gray Property Consultants	7	0.7%	70,929	0.4%	10,133	0%
37	Whyte & Barrie	15	1.6%	57,633	0.3%	3,842	0%
38	Bizspace	4	0.4%	55,124	0.3%	13,781	0%
39	Reith Lambert	4	0.4%	53,719	0.3%	13,430	0%
40	NB Real Estate	1	0.1%	52,341	0.3%	52,341	0%

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## Scottish Property Network Agency League Tables



Clyde Valley Industrial Deals						
Top 30 Agents by Number of Transactions (May 2008 - April 2009)						
Rank by Number	Agent	Units Taken Up	% Market Share (units)	Floorspace Taken Up (sq ft)	% Market Share (sq ft)	Average Size (sq ft)
1	James Barr	62	14.3%	430,851	11.7%	6,949
2	Jones Lang LaSalle	47	10.8%	595,875	16.1%	12,678
3	GVA Grimley	34	7.8%	155,202	4.2%	4,565
4	Ashtenne	30	6.9%	90,115	2.4%	3,004
5	Ryden	27	6.2%	495,540	13.4%	18,353
6	King Sturge	26	6.0%	211,889	5.7%	8,150
7	South Lanarkshire Council	24	5.5%	67,877	1.8%	2,828
8	Evans Easyspace	23	5.3%	55,799	1.5%	2,426
9	Graham & Sibbald	22	5.1%	106,438	2.9%	4,838
10	Glasgow City Council	17	3.9%	20,320	0.6%	1,195
11	DTZ	16	3.7%	484,265	13.1%	30,267
12	Colliers CRE	14	3.2%	158,219	4.3%	11,301
13	North Lanarkshire Council	11	2.5%	14,787	0.4%	1,344
14	James McGee	8	1.8%	31,797	0.9%	3,975
15	CB Richard Ellis	7	1.6%	180,277	4.9%	25,754
16	Lambert Smith Hampton	7	1.6%	145,023	3.9%	20,718
17	Knight Frank	7	1.6%	53,962	1.5%	7,709
18	Whyte & Barrie	7	1.6%	25,205	0.7%	3,601
19	Credential Holdings	6	1.4%	134,183	3.6%	22,364
20	DM Hall	5	1.1%	20,228	0.5%	4,046
21	Spacia	5	1.1%	7,631	0.2%	1,526
22	Speirs Gumley	4	0.9%	19,510	0.5%	4,878
23	James Sim	4	0.9%	17,176	0.5%	4,294
24	R & W Hall	4	0.9%	13,055	0.4%	3,264
25	Govan Workspace	4	0.9%	5,720	0.2%	1,430
26	Drivers Jonas	3	0.7%	20,314	0.6%	6,771
27	Allied Properties	3	0.7%	15,574	0.4%	5,191
28	First Investments	3	0.7%	14,508	0.4%	4,836
29	East Dunbartonshire Enterprise Trust	3	0.7%	5,087	0.1%	1,696
30	Eurocentral Partnership	2	0.5%	94,701	2.6%	47,351

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## Scottish Property Network Agency League Tables



Clyde Valley Industrial Deals						
Top 30 Agents by Floorspace Let or Sold (May 2008 - April 2009)						
Rank by Floor-space	Agent	Units Taken Up	% Market Share (units)	Floorspace Taken Up (sq ft)	% Market Share (sq ft)	Average Size (sq ft)
1	Jones Lang LaSalle	47	11.1%	595,875	15.9%	12,678
2	Ryden	27	6.4%	495,540	13.2%	18,353
3	DTZ	16	3.8%	484,265	12.9%	30,267
4	James Barr	62	14.7%	430,851	11.5%	6,949
5	King Sturge	26	6.1%	211,889	5.7%	8,150
6	CB Richard Ellis	7	1.7%	180,277	4.8%	25,754
7	Colliers CRE	14	3.3%	158,219	4.2%	11,301
8	GVA Grimley	34	8.0%	155,202	4.1%	4,565
9	Lambert Smith Hampton	7	1.7%	145,023	3.9%	20,718
10	Credential Holdings	6	1.4%	134,183	3.6%	22,364
11	Graham & Sibbald	22	5.2%	106,438	2.8%	4,838
12	Eurocentral Partnership	2	0.5%	94,701	2.5%	47,351
13	Ashtenne	30	7.1%	90,115	2.4%	3,004
14	South Lanarkshire Council	24	5.7%	67,877	1.8%	2,828
15	Evans Easyspace	23	5.4%	55,799	1.5%	2,426
16	Knight Frank	7	1.7%	53,962	1.4%	7,709
17	James McGee	8	1.9%	31,797	0.8%	3,975
18	GL Hearn	1	0.2%	27,124	0.7%	27,124
19	Whyte & Barrie	7	1.7%	25,205	0.7%	3,601
20	Cushman & Wakefield	1	0.2%	25,089	0.7%	25,089
21	Glasgow City Council	17	4.0%	20,320	0.5%	1,195
22	Drivers Jonas	3	0.7%	20,314	0.5%	6,771
23	DM Hall	5	1.2%	20,228	0.5%	4,046
24	Speirs Gumley	4	0.9%	19,510	0.5%	4,878
25	Allan McLaren	1	0.2%	18,424	0.5%	18,424
26	J & E Shepherd	1	0.2%	18,000	0.5%	18,000
27	James Sim	4	0.9%	17,176	0.5%	4,294
28	Allied Properties	3	0.7%	15,574	0.4%	5,191
29	North Lanarkshire Council	11	2.6%	14,787	0.4%	1,344
30	First Investments	3	0.7%	14,508	0.4%	4,836

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