



Scottish Property Network Agency League Tables



Clyde Valley Available Industrial							
Top 40 Agents by Number of Instructions (June 2010)							
Rank by Number	Agent	Available Properties	% Share (units)	Available Floorspace	% Share (sq ft)	Average Size (sq ft)	% Under Offer (units)
1	Ryden	139	13.3%	2,673,253	15.2%	19,232	15%
2	James Barr Limited	131	12.5%	2,253,245	12.8%	17,200	12%
3	Jones Lang LaSalle	98	9.3%	2,320,243	13.2%	23,676	13%
4	Colliers International	73	7.0%	2,593,771	14.8%	35,531	3%
5	North Lanarkshire Council	66	6.3%	211,950	1.2%	3,211	11%
6	King Sturge LLP	49	4.7%	965,701	5.5%	19,708	6%
7	Knight Frank	39	3.7%	874,260	5.0%	22,417	5%
8	James McGee	35	3.3%	448,178	2.6%	12,805	6%
9	Spectrum Properties	29	2.8%	51,034	0.3%	1,760	0%
10	Ashtenne Industrial Fund	26	2.5%	160,582	0.9%	6,176	4%
11	DTZ	25	2.4%	826,059	4.7%	33,042	4%
12	GVA Grimley Ltd	24	2.3%	273,693	1.6%	11,404	25%
13	Graham & Sibbald	22	2.1%	271,574	1.5%	12,344	5%
14	Credential Holdings Limited	21	2.0%	196,669	1.1%	9,365	14%
15	DM Hall	20	1.9%	247,651	1.4%	12,383	40%
16	Whyte & Barrie	20	1.9%	130,860	0.7%	6,543	10%
17	BNP Paribas Real Estate	17	1.6%	856,710	4.9%	50,395	0%
18	South Lanarkshire Council	17	1.6%	54,673	0.3%	3,216	35%
19	Spacia	16	1.5%	40,607	0.2%	2,538	13%
20	Speirs Gumley	15	1.4%	196,199	1.1%	13,080	33%
21	City Property Glasgow (Investments) LLP	12	1.1%	22,823	0.1%	1,902	0%
22	CB Richard Ellis	11	1.0%	442,518	2.5%	40,229	18%
23	Property AM Ltd	11	1.0%	136,720	0.8%	12,429	9%
24	Govan Workspace Limited	11	1.0%	15,493	0.1%	1,408	0%
25	Airlink Group	10	1.0%	67,440	0.4%	6,744	0%
26	Allison & Lightbody	10	1.0%	48,153	0.3%	4,815	20%
27	FG Burnett	9	0.9%	221,315	1.3%	24,591	11%
28	Lambert Smith Hampton	9	0.9%	201,262	1.1%	22,362	11%
29	Gerald Eve	9	0.9%	38,465	0.2%	4,274	0%
30	Griffin Webster	8	0.8%	163,657	0.9%	20,457	0%
31	Drivers Jonas Deloitte	8	0.8%	77,856	0.4%	9,732	0%
32	Philip C Smith Commercials Ltd	8	0.8%	69,466	0.4%	8,683	0%
33	Riverside Inverclyde (Property Holdings Limited)	8	0.8%	29,536	0.2%	3,692	0%
34	Montagu Evans	7	0.7%	52,221	0.3%	7,460	14%
35	Whitelaw Baikie Figs	7	0.7%	26,860	0.2%	3,837	0%
36	In-Site Property Solutions Limited	6	0.6%	102,179	0.6%	17,030	33%
37	Trump Developments Ltd	6	0.6%	38,884	0.2%	6,481	17%
38	Clyde Gateway Developments Ltd	6	0.6%	36,000	0.2%	6,000	0%
39	Bystone Estates Ltd	6	0.6%	11,126	0.1%	1,854	33%
40	Sim Property Management Ltd	5	0.5%	108,659	0.6%	21,732	20%

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Scottish Property Network Agency League Tables



Clyde Valley Available Industrial							
Top 40 Agents by Floorspace Available (June 2010)							
Rank by Floor-space	Agent	Available Properties	% Share (units)	Available Floorspace	% Share (sq ft)	Average Size (sq ft)	% Under Offer (units)
1	Ryden	139	14.0%	2,673,253	14.3%	19,232	15%
2	Colliers International	73	7.3%	2,593,771	13.9%	35,531	3%
3	Jones Lang LaSalle	98	9.8%	2,320,243	12.4%	23,676	13%
4	James Barr Limited	131	13.2%	2,253,245	12.1%	17,200	12%
5	King Sturge LLP	49	4.9%	965,701	5.2%	19,708	6%
6	Knight Frank	39	3.9%	874,260	4.7%	22,417	5%
7	BNP Paribas Real Estate	17	1.7%	856,710	4.6%	50,395	0%
8	DTZ	25	2.5%	826,059	4.4%	33,042	4%
9	A & G Rentals	4	0.4%	498,764	2.7%	124,691	0%
10	James McGee	35	3.5%	448,178	2.4%	12,805	6%
11	CB Richard Ellis	11	1.1%	442,518	2.4%	40,229	18%
12	GVA Grimley Ltd	24	2.4%	273,693	1.5%	11,404	25%
13	Graham & Sibbald	22	2.2%	271,574	1.5%	12,344	5%
14	TAL CPT Developments LLP	3	0.3%	264,331	1.4%	88,110	0%
15	DM Hall	20	2.0%	247,651	1.3%	12,383	40%
16	FG Burnett	9	0.9%	221,315	1.2%	24,591	11%
17	North Lanarkshire Council	66	6.6%	211,950	1.1%	3,211	11%
18	Lambert Smith Hampton	9	0.9%	201,262	1.1%	22,362	11%
19	Credential Holdings Limited	21	2.1%	196,669	1.1%	9,365	14%
20	Speirs Gumley	15	1.5%	196,199	1.1%	13,080	33%
21	Industrious	3	0.3%	192,398	1.0%	64,133	0%
22	Griffin Webster	8	0.8%	163,657	0.9%	20,457	0%
23	Ashtenne Industrial Fund	26	2.6%	160,582	0.9%	6,176	4%
24	Property AM Ltd	11	1.1%	136,720	0.7%	12,429	9%
25	Whyte & Barrie	20	2.0%	130,860	0.7%	6,543	10%
26	Sim Property Management Ltd	5	0.5%	108,659	0.6%	21,732	20%
27	Polaroid Eyewear	1	0.1%	103,568	0.6%	103,568	0%
28	In-Site Property Solutions Limited	6	0.6%	102,179	0.5%	17,030	33%
29	Drivers Jonas Deloitte	8	0.8%	77,856	0.4%	9,732	0%
30	Philip C Smith Commercials Ltd	8	0.8%	69,466	0.4%	8,683	0%
31	Airlink Group	10	1.0%	67,440	0.4%	6,744	0%
32	Burns & Shaw	2	0.2%	66,760	0.4%	33,380	0%
33	Bell Developments (Scotland) Ltd	3	0.3%	65,000	0.3%	21,667	0%
34	McNicol Property Consultants	2	0.2%	61,200	0.3%	30,600	0%
35	South Lanarkshire Council	17	1.7%	54,673	0.3%	3,216	35%
36	Montagu Evans	7	0.7%	52,221	0.3%	7,460	14%
37	Spectrum Properties	29	2.9%	51,034	0.3%	1,760	0%
38	Allison & Lightbody	10	1.0%	48,153	0.3%	4,815	20%
39	Hunter & Co	5	0.5%	46,863	0.3%	9,373	0%
40	Embee Properties Ltd	4	0.4%	45,400	0.2%	11,350	0%

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Scottish Property Network Agency League Tables



Clyde Valley Industrial Deals						
Top 30 Agents by Number of Transactions (June 2009 - May 2010)						
Rank by Number	Agent	Units Taken Up	% Market Share (units)	Floorspace Taken Up (sq ft)	% Market Share (sq ft)	Average Size (sq ft)
1	James Barr Limited	58	13.1%	658,409	14.8%	11,352
2	Jones Lang LaSalle	43	9.7%	723,658	16.2%	16,829
3	James McGee	35	7.9%	107,898	2.4%	3,083
4	North Lanarkshire Council	31	7.0%	78,664	1.8%	2,538
5	Ryden	24	5.4%	338,931	7.6%	14,122
6	GVA Grimley Ltd	24	5.4%	157,070	3.5%	6,545
7	Colliers International	20	4.5%	1,214,566	27.2%	60,728
8	South Lanarkshire Council	20	4.5%	57,651	1.3%	2,883
9	Spectrum Properties	18	4.1%	39,029	0.9%	2,168
10	Ashtenne Industrial Fund	17	3.8%	122,497	2.7%	7,206
11	DTZ	11	2.5%	251,507	5.6%	22,864
12	Knight Frank	11	2.5%	77,537	1.7%	7,049
13	Graham & Sibbald	10	2.3%	58,072	1.3%	5,807
14	Trump Developments Ltd	9	2.0%	29,801	0.7%	3,311
15	Bystone Estates Ltd	9	2.0%	24,470	0.5%	2,719
16	UK Steel Enterprise Ltd	9	2.0%	13,529	0.3%	1,503
17	Airlink Group	8	1.8%	60,290	1.4%	7,536
18	Govan Workspace Limited	8	1.8%	15,495	0.3%	1,937
19	West Dunbartonshire Council	8	1.8%	11,103	0.2%	1,388
20	Evans Easyspace	8	1.8%	6,648	0.1%	831
21	DM Hall	7	1.6%	52,991	1.2%	7,570
22	King Sturge LLP	7	1.6%	40,014	0.9%	5,716
23	Bizspace	7	1.6%	14,602	0.3%	2,086
24	Glasgow City Council	7	1.6%	12,703	0.3%	1,815
25	CB Richard Ellis	6	1.4%	178,304	4.0%	29,717
26	Credential Holdings Limited	6	1.4%	33,985	0.8%	5,664
27	Property AM Ltd	6	1.4%	30,036	0.7%	5,006
28	Whyte & Barrie	6	1.4%	12,561	0.3%	2,094
29	East Renfrewshire Council	6	1.4%	6,033	0.1%	1,006
30	Fraser Gray Property Consultants	5	1.1%	32,961	0.7%	6,592

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Scottish Property Network Agency League Tables



Clyde Valley Industrial Deals						
Top 30 Agents by Floorspace Let or Sold (June 2009 - May 2010)						
Rank by Floor-space	Agent	Units Taken Up	% Market Share (units)	Floorspace Taken Up (sq ft)	% Market Share (sq ft)	Average Size (sq ft)
1	Colliers International	20	5.1%	1,214,566	20.3%	60,728
2	Cushman & Wakefield LLP	3	0.8%	1,014,494	16.9%	338,165
3	Jones Lang LaSalle	43	10.9%	723,658	12.1%	16,829
4	James Barr Limited	58	14.6%	658,409	11.0%	11,352
5	Ryden	24	6.1%	338,931	5.7%	14,122
6	DTZ	11	2.8%	251,507	4.2%	22,864
7	Lambert Smith Hampton	3	0.8%	231,105	3.9%	77,035
8	CB Richard Ellis	6	1.5%	178,304	3.0%	29,717
9	GVA Grimley Ltd	24	6.1%	157,070	2.6%	6,545
10	Ashtenne Industrial Fund	17	4.3%	122,497	2.0%	7,206
11	FG Burnett	2	0.5%	111,603	1.9%	55,802
12	James McGee	35	8.8%	107,898	1.8%	3,083
13	North Lanarkshire Council	31	7.8%	78,664	1.3%	2,538
14	Knight Frank	11	2.8%	77,537	1.3%	7,049
15	Eurocentral Partnership	1	0.3%	71,700	1.2%	71,700
16	TAL CPT Developments LLP	1	0.3%	64,635	1.1%	64,635
17	Airlink Group	8	2.0%	60,290	1.0%	7,536
18	Graham & Sibbald	10	2.5%	58,072	1.0%	5,807
19	South Lanarkshire Council	20	5.1%	57,651	1.0%	2,883
20	DM Hall	7	1.8%	52,991	0.9%	7,570
21	BNP Paribas Real Estate	3	0.8%	41,724	0.7%	13,908
22	Reith Lambert	1	0.3%	40,213	0.7%	40,213
23	King Sturge LLP	7	1.8%	40,014	0.7%	5,716
24	Spectrum Properties	18	4.5%	39,029	0.7%	2,168
25	In-Site Property Solutions Limited	3	0.8%	35,814	0.6%	11,938
26	Industrious	3	0.8%	34,309	0.6%	11,436
27	Credential Holdings Limited	6	1.5%	33,985	0.6%	5,664
28	Fraser Gray Property Consultants	5	1.3%	32,961	0.6%	6,592
29	Property AM Ltd	6	1.5%	30,036	0.5%	5,006
30	Trump Developments Ltd	9	2.3%	29,801	0.5%	3,311

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