

**Scottish Property Network  
Agency League Tables**



<b>Clyde Valley Available Industrial</b>							
<b>Top 40 Agents by Number of Instructions (December 2009)</b>							
<b>Rank by Number</b>	<b>Agent</b>	<b>Available Properties</b>	<b>% Share (units)</b>	<b>Available Floorspace</b>	<b>% Share (sq ft)</b>	<b>Average Size (sq ft)</b>	<b>% Under Offer (units)</b>
1	James Barr	138	13.1%	2,511,315	13.7%	18,198	9%
2	Ryden	132	12.5%	2,206,592	12.0%	16,717	11%
3	Jones Lang LaSalle	88	8.3%	2,307,167	12.6%	26,218	8%
4	Colliers CRE	78	7.4%	3,000,972	16.3%	38,474	3%
5	North Lanarkshire Council	49	4.6%	177,666	1.0%	3,626	14%
6	King Sturge	48	4.5%	1,254,934	6.8%	26,144	4%
7	Knight Frank	34	3.2%	636,920	3.5%	18,733	6%
8	Spectrum Properties	34	3.2%	66,380	0.4%	1,952	0%
9	James McGee	30	2.8%	418,700	2.3%	13,957	3%
10	GVA Grimley	30	2.8%	324,950	1.8%	10,832	27%
11	Graham & Sibbald	29	2.7%	348,150	1.9%	12,005	17%
12	DTZ	28	2.6%	898,503	4.9%	32,089	4%
13	South Lanarkshire Council	22	2.1%	59,069	0.3%	2,685	45%
14	Ashtenne	20	1.9%	138,672	0.8%	6,934	10%
15	DM Hall	19	1.8%	233,851	1.3%	12,308	47%
16	Airlink Group	19	1.8%	134,990	0.7%	7,105	0%
17	Speirs Gumley	18	1.7%	217,246	1.2%	12,069	0%
18	Credential Holdings	17	1.6%	164,549	0.9%	9,679	0%
19	Whyte & Barrie	17	1.6%	100,016	0.5%	5,883	12%
20	Spacia	17	1.6%	41,907	0.2%	2,465	0%
21	Glasgow City Council	17	1.6%	34,943	0.2%	2,055	29%
22	BNP Paribas Real Estate	14	1.3%	812,034	4.4%	58,002	0%
23	Lambert Smith Hampton	12	1.1%	522,902	2.8%	43,575	8%
24	Drivers Jonas	12	1.1%	90,107	0.5%	7,509	8%
25	FG Burnett	11	1.0%	259,909	1.4%	23,628	9%
26	Industrial Asset Management	11	1.0%	143,683	0.8%	13,062	0%
27	Allison Lightbody Waddell	11	1.0%	51,515	0.3%	4,683	9%
28	Gerald Eve	10	0.9%	47,015	0.3%	4,702	0%
29	Govan Workspace	10	0.9%	9,741	0.1%	974	0%
30	CB Richard Ellis	9	0.9%	546,472	3.0%	60,719	11%
31	Trump Developments	9	0.9%	64,904	0.4%	7,212	0%
32	West Dunbartonshire Council	9	0.9%	12,074	0.1%	1,342	11%
33	In-Site Property Solutions	8	0.8%	133,978	0.7%	16,747	0%
34	Montagu Evans	8	0.8%	67,170	0.4%	8,396	25%
35	Riverside Inverclyde	7	0.7%	27,936	0.2%	3,991	0%
36	Whitelaw Baikie Figes	7	0.7%	26,860	0.1%	3,837	0%
37	East Renfrewshire Council	7	0.7%	8,955	0.0%	1,279	57%
38	Griffin Webster	6	0.6%	151,112	0.8%	25,185	0%
39	Fraser Gray Property Consultants	6	0.6%	51,286	0.3%	8,548	50%
40	Philip C Smith Commercials	6	0.6%	49,518	0.3%	8,253	0%

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Scottish Property Network  
Agency League Tables



Clyde Valley Available Industrial							
Top 40 Agents by Floorspace Available (December 2009)							
Rank by Floor-space	Agent	Available Properties	% Share (units)	Available Floorspace	% Share (sq ft)	Average Size (sq ft)	% Under Offer (units)
1	Colliers CRE	78	7.8%	3,000,972	15.3%	38,474	3%
2	James Barr	138	13.8%	2,511,315	12.8%	18,198	9%
3	Jones Lang LaSalle	88	8.8%	2,307,167	11.8%	26,218	8%
4	Ryden	132	13.2%	2,206,592	11.3%	16,717	11%
5	King Sturge	48	4.8%	1,254,934	6.4%	26,144	4%
6	DTZ	28	2.8%	898,503	4.6%	32,089	4%
7	BNP Paribas Real Estate	14	1.4%	812,034	4.1%	58,002	0%
8	Knight Frank	34	3.4%	636,920	3.2%	18,733	6%
9	CB Richard Ellis	9	0.9%	546,472	2.8%	60,719	11%
10	A & G Rentals	4	0.4%	527,224	2.7%	131,806	0%
11	Lambert Smith Hampton	12	1.2%	522,902	2.7%	43,575	8%
12	James McGee	30	3.0%	418,700	2.1%	13,957	3%
13	Graham & Sibbald	29	2.9%	348,150	1.8%	12,005	17%
14	GVA Grimley	30	3.0%	324,950	1.7%	10,832	27%
15	TAL CPT Developments	3	0.3%	264,331	1.3%	88,110	0%
16	FG Burnett	11	1.1%	259,909	1.3%	23,628	9%
17	DM Hall	19	1.9%	233,851	1.2%	12,308	47%
18	Speirs Gumley	18	1.8%	217,246	1.1%	12,069	0%
19	Industrious	4	0.4%	198,954	1.0%	49,739	0%
20	J A Pollock	4	0.4%	180,045	0.9%	45,011	0%
21	North Lanarkshire Council	49	4.9%	177,666	0.9%	3,626	14%
22	Credential Holdings	17	1.7%	164,549	0.8%	9,679	0%
23	Griffin Webster	6	0.6%	151,112	0.8%	25,185	0%
24	Industrial Asset Management	11	1.1%	143,683	0.7%	13,062	0%
25	Ashtenne	20	2.0%	138,672	0.7%	6,934	10%
26	Airlink Group	19	1.9%	134,990	0.7%	7,105	0%
27	In-Site Property Solutions	8	0.8%	133,978	0.7%	16,747	0%
28	Polaroid Eyewear	1	0.1%	103,568	0.5%	103,568	0%
29	Whyte & Barrie	17	1.7%	100,016	0.5%	5,883	12%
30	Drivers Jonas	12	1.2%	90,107	0.5%	7,509	8%
31	Thomson Litho	1	0.1%	75,000	0.4%	75,000	0%
32	Montagu Evans	8	0.8%	67,170	0.3%	8,396	25%
33	Burns & Shaw	2	0.2%	66,760	0.3%	33,380	0%
34	Spectrum Properties	34	3.4%	66,380	0.3%	1,952	0%
35	Trump Developments	9	0.9%	64,904	0.3%	7,212	0%
36	South Lanarkshire Council	22	2.2%	59,069	0.3%	2,685	45%
37	Bizspace	4	0.4%	54,450	0.3%	13,613	0%
38	Allison Lightbody Waddell	11	1.1%	51,515	0.3%	4,683	9%
39	Fraser Gray Property Consultants	6	0.6%	51,286	0.3%	8,548	50%
40	Gerald Eve	10	1.0%	47,015	0.2%	4,702	0%

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Scottish Property Network  
Agency League Tables



Clyde Valley Industrial Deals						
Top 30 Agents by Number of Transactions (December 2008 - November 2009)						
Rank by Number	Agent	Units Taken Up	% Market Share (units)	Floorspace Taken Up (sq ft)	% Market Share (sq ft)	Average Size (sq ft)
1	James Barr	47	11.3%	380,916	7.6%	8,105
2	North Lanarkshire Council	44	10.6%	106,523	2.1%	2,421
3	Jones Lang LaSalle	38	9.1%	531,041	10.7%	13,975
4	Ashtenne	32	7.7%	187,231	3.8%	5,851
5	James McGee	26	6.2%	79,209	1.6%	3,047
6	Ryden	21	5.0%	367,165	7.4%	17,484
7	Evans Easyspace	19	4.6%	50,135	1.0%	2,639
8	GVA Grimley	18	4.3%	95,424	1.9%	5,301
9	South Lanarkshire Council	18	4.3%	62,937	1.3%	3,497
10	Colliers CRE	17	4.1%	1,162,438	23.3%	68,379
11	Graham & Sibbald	16	3.8%	94,407	1.9%	5,900
12	Glasgow City Council	14	3.4%	19,993	0.4%	1,428
13	Spectrum Properties	12	2.9%	52,159	1.0%	4,347
14	King Sturge	11	2.6%	106,473	2.1%	9,679
15	Credential Holdings	9	2.2%	44,365	0.9%	4,929
16	Speirs Gumley	8	1.9%	40,277	0.8%	5,035
17	DM Hall	7	1.7%	53,625	1.1%	7,661
18	Spacia	7	1.7%	10,089	0.2%	1,441
19	DTZ	6	1.4%	205,829	4.1%	34,305
20	CB Richard Ellis	6	1.4%	159,229	3.2%	26,538
21	UK Steel Enterprise	6	1.4%	8,665	0.2%	1,444
22	Drivers Jonas	5	1.2%	26,717	0.5%	5,343
23	Govan Workspace	5	1.2%	8,024	0.2%	1,605
24	Fraser Gray Property Consultants	4	1.0%	24,210	0.5%	6,052
25	Freeman Macleod	4	1.0%	9,845	0.2%	2,461
26	R & W Hall	4	1.0%	9,314	0.2%	2,329
27	East Renfrewshire Council	4	1.0%	3,997	0.1%	999
28	Cushman & Wakefield	3	0.7%	1,014,494	20.4%	338,165
29	Industrious	3	0.7%	34,309	0.7%	11,436
30	BNP Paribas Real Estate	3	0.7%	34,224	0.7%	11,408

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## Scottish Property Network Agency League Tables



Clyde Valley Industrial Deals						
Top 30 Agents by Floorspace Let or Sold (December 2008 - November 2009)						
Rank by Floor-space	Agent	Units Taken Up	% Market Share (units)	Floorspace Taken Up (sq ft)	% Market Share (sq ft)	Average Size (sq ft)
1	Colliers CRE	17	4.5%	1,162,438	21.5%	68,379
2	Cushman & Wakefield	3	0.8%	1,014,494	18.8%	338,165
3	Jones Lang LaSalle	38	10.1%	531,041	9.8%	13,975
4	James Barr	47	12.4%	380,916	7.0%	8,105
5	Ryden	21	5.6%	367,165	6.8%	17,484
6	DTZ	6	1.6%	205,829	3.8%	34,305
7	Ashtenne	32	8.5%	187,231	3.5%	5,851
8	CB Richard Ellis	6	1.6%	159,229	2.9%	26,538
9	North Lanarkshire Council	44	11.6%	106,523	2.0%	2,421
10	King Sturge	11	2.9%	106,473	2.0%	9,679
11	Storeys: SSP	2	0.5%	104,682	1.9%	52,341
12	GVA Grimley	18	4.8%	95,424	1.8%	5,301
13	Graham & Sibbald	16	4.2%	94,407	1.7%	5,900
14	FG Burnett	1	0.3%	86,524	1.6%	86,524
15	James McGee	26	6.9%	79,209	1.5%	3,047
16	Eurocentral Partnership	1	0.3%	71,700	1.3%	71,700
17	TAL CPT Developments	1	0.3%	64,635	1.2%	64,635
18	South Lanarkshire Council	18	4.8%	62,937	1.2%	3,497
19	DM Hall	7	1.9%	53,625	1.0%	7,661
20	Lambert Smith Hampton	2	0.5%	52,447	1.0%	26,224
21	NB Real Estate	1	0.3%	52,341	1.0%	52,341
22	Trans European Properties	1	0.3%	52,341	1.0%	52,341
23	Spectrum Properties	12	3.2%	52,159	1.0%	4,347
24	Evans Easyspace	19	5.0%	50,135	0.9%	2,639
25	Credential Holdings	9	2.4%	44,365	0.8%	4,929
26	Speirs Gumley	8	2.1%	40,277	0.7%	5,035
27	Industrious	3	0.8%	34,309	0.6%	11,436
28	BNP Paribas Real Estate	3	0.8%	34,224	0.6%	11,408
29	J A Pollock	3	0.8%	31,060	0.6%	10,353
30	Airlink Group	2	0.5%	30,986	0.6%	15,493

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